# BUSINESS NAVIGATOR SPECIAL ECONOMIC ZONES OF RUSSIA















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The annual business publication "Business Navigator for Special Economic Zones of Russia - 2024" with the VIII National Rating of SEZ investment attractiveness was prepared by the team of authors of the Association of Clusters, Technoparks and SEZ of Russia with the support of the Ministry of Economic Development of the Russian Federation.

The purpose of the "Business Navigator for Special Economic Zones of Russia - 2024" with the VIII National rating of investment attractiveness of the SEZ is to determine the most investment-attractive SEZ, providing the investor with the best conditions for the implementation of the project in the shortest possible time and at the lowest cost and committed to the principles of responsible investment. The business publication is a comprehensive study of the current level of development of each SEZ, which allows interested parties to obtain complete information about federal and regional tax benefits, preferences, as well as competitive advantages of the sites under consideration.

The business publication is intended for Russian and foreign investors, heads of large corporations and regional businesses, financial and credit institutions and investment funds, development institutions, federal and regional executive authorities, the expert community, as well as other readers interested in investment activities, management of financial resources of organizations, spatial economic development.

In the preparation of the VIII National rating of investment attractiveness of the SEZ of Russia, an integral part of the publication "Business Navigator for Special Economic Zones of Russia – 2024", students of the Plekhanov Russian University of Economics took part.

The authors express their gratitude for the provided information to the management companies of industrial and production, technology innovation, tourism and recreational, port special economic zones, administrations of special economic zones in the Kaliningrad and Magadan and regions, the free economic zone in the Republic of Crimea and the city of Sevastopol, the Far East and Arctic Development Corporation, as well as free economic zones in the Belgorod, Bryansk and Kursk regions, Donetsk and Luhansk People's Republics, Zaporozhzhye and Kherson regions.

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# BUSINESS NAVIGATOR SPECIAL ECONOMIC ZONES OF RUSSIA - 2024



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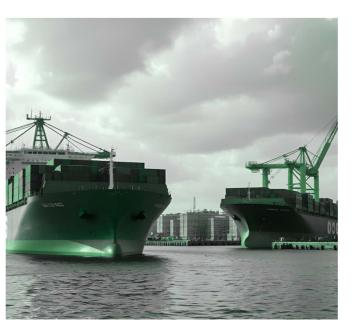
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ABOUT ASSOCIATION OF CLUSTERS, TECHNOLOGY PARKS AND SEZ OF RUSSIA



### Dear friends!

In modern conditions, strengthening of the economy of the regions of the Russian Federation requires new solutions. Creation and development of special economic zones is one of the key tools in this process.

Over 19 years, 53 special economic zones have been created, becoming powerful drivers of territorial development. To date, 1,200 residents of special economic zones have announced investments worth over 6.2 trillion rub., of which over 2 trillion rub. have already been invested in the implementation of projects in the SEZ territories. Thanks to these projects, more than 83 thousand jobs have been created, and the number of people employed in SEZ is expected to double in the future.

In 2023, the contribution of special economic zones to the country's GDP exceeded 1.2 trillion rub. SEZ are becoming a crucial link in the chain of import substitution and technological sovereignty of Russia. These achievements confirm the strategic importance of SEZ in Russia's economic policy, fulfilling the goals and objectives set by the country's leaders.

Given the many regional initiatives and successful experience of SEZ implementation, we see the future of this tool as one of the most important elements of economic growth, including in the new regions of the country.

I am confident that the publication will become a reliable assistant for investors and entrepreneurs seeking to open new horizons within Russia's special economic zones.

### Dear colleagues!

The mechanism of special economic zones is almost 20 years old. During this time, they have become real drivers of territorial development, new centers of technological growth, points of attraction for personnel, capital, and production; they are used to implement key projects in industry, agriculture, logistics, science, and tourism. Everything that is necessary for the development of the supply economy - a priority outlined by the President - is concentrated in SEZ.

Along with the scale of tasks, the number of SEZs is also growing. More than a thousand residents work at 53 sites. They have invested 2 trillion rub, and created more than 83,000 jobs. Behind these figures are competitive goods and services, new technologies and competencies, additional revenues for local budgets. And most importantly, people who are confident in the future.

The government is constantly fine-tuning the SEZ mechanism. This year we simplified the procedure for residents to switch to tax monitoring. We expanded the participation of regions in the program for reimbursement of infrastructure costs. We came up with the idea of creating the International Association of Special Economic Zones of the BRICS countries. It will promote the growth of cooperation, mutual trade, and the development of foreign economic ties.



**Alexander Novak** 

Deputy Chairman of the Government of the Russian Federation



### Dear friends!

In recent years, special economic zones have become centers of high technology and innovative production. The Business Navigator developed by the Association of Clusters, Technology Parks and SEZ of Russia is not only a source of information for investors, but also a platform for sharing best practices.

Moscow is the largest production and scientific engineering center of Russia, where more than 4.5 thousand industrial companies operate. At the same time, 150 new technological companies open every year. And more and more enterprises create innovative products that are in demand on the Russian and global markets.

One of the brightest examples of the dynamic development of the capital's industry is the SEZ "Technopolis Moscow". Here high-tech companies locate their headquarters, design bureaus and production facilities. Over the past years they have attracted more than 350 billion rubles of private and public investments and created more than 22 thousand jobs.

Currently, more than 220 companies are localized at the SEZ sites, more than half of them have resident status. When developing innovative products, they actively cooperate with leading universities and research centers, which contributes to the integration of business and science.

For the fourth year in a row, "Technopolis Moscow" has been ranked first in the rating of investment attractiveness of Russia's SEZ. This is a confirmation that Moscow is creating an effective ecosystem for business and investors, combining world-class infrastructure, tax preferences and support from the capital's government. As a result, today "Technopolis Moscow" plays an important role not only in the sustainable growth of the city economy, but also in attracting investment in high-tech sectors of the domestic industry as a whole.

By joint efforts of the city, business, and science we will continue the development of Moscow as an industrial and innovation center of Russia. And the annual Business Navigator will, I am convinced, facilitate the exchange of advanced achievements and experience, helping entrepreneurs to find optimal solutions for the implementation of their projects, and regions to improve the efficiency of special economic zones.

### Dear colleagues!

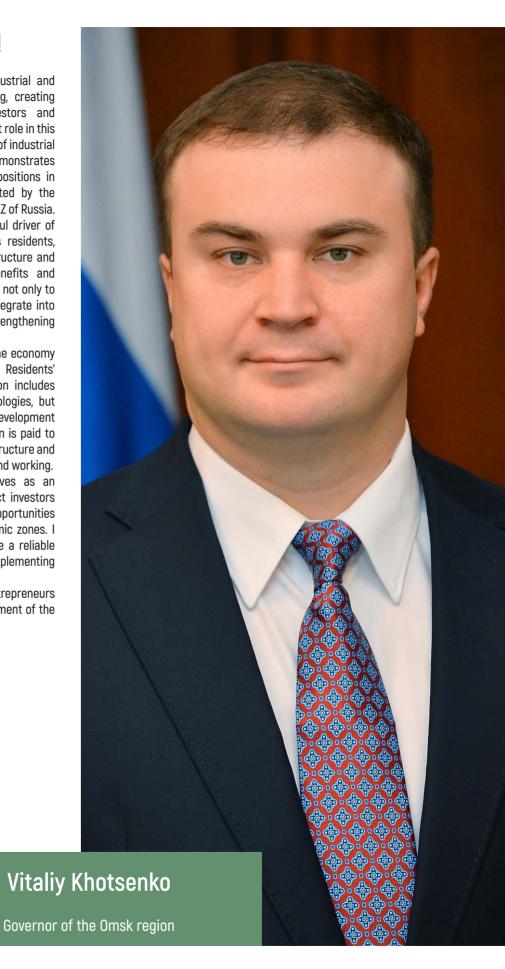
The Omsk Region, with its significant industrial and economic potential, is successfully developing, creating comfortable conditions for attracting investors and implementing large-scale projects. An important role in this process is played by the special economic zone of industrial and production type "Avangard", which demonstrates steady growth and annually strengthens its positions in the investment attractiveness rating conducted by the Association of Clusters, Technology Parks and SEZ of Russia.

The SEZ «Avangard» has become a powerful driver of the region's development. It actively attracts residents. providing them with access to modern infrastructure and organizational solutions, competitive tax benefits and preferences. These conditions allow businesses not only to launch their projects efficiently, but also to integrate into the region's economy, creating new jobs and strengthening the industrial potential of the Omsk region.

SEZ "Avangard" proves its importance for the economy of the region and the country as a whole. Residents' contribution to the development of the region includes not only the introduction of advanced technologies, but also the implementation of sustainable development principles. Special attention in the Omsk Region is paid to training qualified personnel, modernizing infrastructure and creating a comfortable environment for living and working.

"Business Navigator of SEZ - 2024" serves as an important tool to support business and attract investors by providing up-to-date information on the opportunities and competitive advantages of special economic zones. I am confident that this publication will become a reliable assistant for entrepreneurs interested in implementing their projects in the Omsk region.

I wish all contributors, investors, and entrepreneurs successful work, fruitful cooperation and fulfillment of the most ambitious plans!



Sergey Sobyanin



### Dear friends!

In 2024, the Association of Clusters, Technology Parks and SEZ of Russia with the support of the Ministry of Economic Development of the Russian Federation published the eighth Business Navigator of Special Economic Zones of Russia. This business publication includes information on all 53 SEZ of our country, as well as the VIII National Rating of SEZ investment attractiveness, which is an integral part of this document. Its purpose is to identify the best zones for comfortable realization of investors' projects. The rating is based on a comprehensive assessment of investment attractiveness and conditions for attracting Russian and foreign investors, investors. An important factor is the constant modernization of the rating methodology to comprehensively take into account SEZ development trends.

This year the "Industrial Tourism in SEZ" indicator was implemented - a new tool for building communications, attracting staff and partners

This document is of particular value for our foreign partners, who can be guided by this publication when choosing a SEZ. Based on the results of the II International Forum of SEZ 2024, representatives of foreign SEZ expressed their willingness to adopt Russia's experience in the areas of openness and accessibility of information in similar publications in their countries.

"Business Navigator of Special Economic Zones of Russia" is also distributed in the territories of friendly countries with the support of trade missions of the Russian Federation and representative offices of the Ministry of Economic Development of the Russian Federation abroad.

I would like to express my gratitude to the Government of the Russian Federation for its support in preparing this business publication, which contributes to increasing information transparency of SEZ as one of the key instruments of spatial development of our country.

Mikhail Labudin

Director of Association of Clusters, Technology Parks and SEZ of Russia



### PRACTICE OF SEZ DEVELOPMENT AND FUNCTIONING IN THE WORLD



BUSINESS-NAVIGATOR

SPECIAL ECONOMIC ZONES OF RUSSIA

### **UAE FREE ECONOMIC ZONES**

The United Arab Emirates (UAE) is strategically located in a convenient geographical position connecting three key regions: Asia, Europe and Africa. This makes the country an important hub for doing business and accessing markets in the Middle East. The UAE has a stable and diversified economy, which, coupled with a prudent fiscal policy and effective governance, creates an attractive image for international investors. The economic stability experienced in the UAE is a significant advantage as it reduces the potential risks associated with doing business in foreign jurisdictions. One of the key characteristics that attract foreign entrepreneurs is the favorable tax regime offered by the government. The UAE offers a wide range of tax incentives, including the

possibility of tax-free business transactions under certain conditions. In most regions of the country there is no federal corporate income tax, as well as income tax, which allows companies to optimize financial flows. Free economic zones (FEZs) additionally offer tax vacations, which helps to increase the profitability of business. Creating a favorable business environment is a priority of the UAE government policy.

The business climate is supported by a multitude of free economic zones, which guarantee foreign investors 100 percent ownership of company shares and provide a variety of tax privileges. FEZs cover various sectors of the economy, from technology and finance to manufacturing and logistics.

Key advantages for foreign companies when opening a business in a FEZ include:

- 1. Ownership: FEZs provide 100 percent ownership without the need for a local sponsor.
- 2. Strategic location: FEZs are located near key transportation hubs, including ports and airports, facilitating international trade and interaction with partners around the world.
- 3. Repatriation of profits: enterprises registered in FEZ can repatriate 100% of their capital and profits without any restrictions.
- 4. Simplified procedures: FEZs offer a simple registration process, a minimum set of documents and expedited licensing procedures, allowing businesses to be launched quickly.

Currently, there are more than 40 free economic zones operating in the UAE, of which about 20 are located in Dubai

1. Jebel Ali Free Zone (JAFZA): the UAE's first FEZ, located near major airports and a world port, is ideal for businesses related to trade, logistics and petrochemicals.



Types of benefits	Content of preferences in the FEZ of the UAE	
Tax benefits	Corporate tax up to AED 375,000 (about \$100,000)	0%
	Corporate tax over AED 375,000 (about \$100,000)	9%
	Import tax	0%
Customs benefits	Duty-free export of certain goods	0%

2. Dubai Airport Free Zone (DAFZA): a rapidly developing zone that offers favorable business conditions for trade and logistics due to its proximity to the airport and a highly efficient logistics center.



3. Dubai Multi Commodities Centre (DMCC): this zone is considered one of the most prestigious FEZs in Dubai. It is located close to a major container port on the road connecting Dubai with Abu Dhabi. More than 20,000 companies are registered in DMCC. High level trainings and events are constantly held here.



4. Dubai Knowledge Village (DKV): specializes in education and training, providing space for companies in the professional consulting and education industry.



### A NEW STAGE IN THE DEVELOPMENT OF INTERNATIONAL COOPERATION BETWEEN THE SEZ: ESTABLISHMENT OF THE INTERNATIONAL ASSOCIATION OF THE SEZ OF THE BRICS COUNTRIES

In 2024, as part of the BRICS Chairmanship of the Russian Federation, the creation of the International Association of Special Economic Zones (SEZs) of the BRICS countries was initiated. This initiative, developed by the Association of Clusters, Technology Parks ties between SEZs from different countries was the holding of and SEZ of Russia together with the Ministry of Economic Development of the Russian Federation, is aimed at uniting special and free economic zones of the BRICS countries. The goal is to create efficient territories with preferential treatment, as well as to facilitate business localization at infrastructurally prepared sites. Within the framework cooperation agreements. of the initiative, a series of meetings of the BRICS Contact Group on Economic and Trade Issues, which resulted in the development of a the International Association of BRICS SEZs and its digitalization. Framework Agreement on Cooperation between SEZs of the BRICS One of the key outcomes of the forum was the decision to establish countries.

unlock the potential of SEZs as a mechanism to promote trade and supported at the highest level and reflected in the Kazan Declaration

long-term partnerships and developing cooperation between the RRICS countries

An important event on the way to strengthening international the II International SEZ Forum on October 3-4, 2024. The Forum brought together SEZ representatives from 15 countries, including 7 BRICS members. The participants discussed topical issues of SEZ development, exchanged experience and signed a number of

One of the key results of the forum was the decision to create the International Association of SEZs of the BRICS countries and its This agreement, signed on July 26, 2024 in Moscow, aims to digital platform, which will facilitate effective interaction between participants. According to various estimates, there are currently about industrial cooperation. It enshrines the main areas of interaction and 3,000 SEZs in the BRICS countries, which is about 40% of the global the establishment of the BRICS SEZ Forum. These agreements were total. This factor determines a significant potential for cooperation between the BRICS countries in the area of converging approaches to following the XVI BRICS Summit, which paves the way for strengthening the creation and management of territories with preferential regimes.

### THE TASKS OF THE INTERNATIONAL ASSOCIATION OF SEZ OF THE BRICS COUNTRIES:

### STRENGTHENING TRADE AND INDUSTRY COOPERATION

Joining efforts will help develop interstate cooperation ties, create a more attractive environment for investment, accelerate technological exchange and promote competitiveness of the BRICS countries.

### **NEW BUSINESS OPPORTUNITIES**

The international association will create a common space for business, simplifying procedures for localization and entry into the BRICS markets.

### CONTRIBUTING TO THE REALIZATION OF SUSTAINABLE DEVELOPMENT GOALS

Sharing SEZs' experiences in working towards achieving the Sustainable Development Goals, including combating climate change by working on low-carbon development and green transformation. combating climate change by working on low-carbon development and green transformation.

### INNOVATION DEVELOPMENT

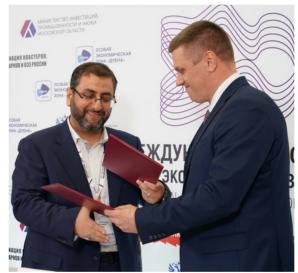
Joint research and development projects will create new products and services that will contribute to the diversification of the BRICS economies.

### **CONVERGENCE OF APPROACHES**

loint development and implementation of common standards, methodologies and effective SEZ management models,

The initiative of multilateral cooperation of special economic zones from the BRICS countries will create additional opportunities to increase the interest of international investors in the implementation of large investment projects. The establishment of the BRICS International Association of SEZs is a logical response to the challenges of globalization and growing competition. By joining efforts, the BRICS countries will be able to attract investments, develop new technologies and create cooperative ties more effectively. Special Economic Zones, thanks to preferential treatment and concentration of innovative companies, can become a catalyst for economic growth and diversification of the **BRICS** economies.









### SPECIAL ECONOMIC ZONES

(DATA ARE GIVEN AS OF 30.09.2024. CUMULATIVE TOTAL SINCE THE BEGINNING OF **OPERATION OF SEZ IN RUSSIA)** 



TIT SEZ

TRT SEZ



SEZ "Moglino"
Pskov Region SEZ "Stabna" Smolensk Region SEZ "Dobrograd-1" SEZ "Sistema" SEZ "Novocheboksarsk" Chuvash Republic SEZ "Alabuga" Republic of Tatarstan

**33** investor country

1149

residents of which 109 foreign-owned

82 974 jobs created **1 545,8** bln rub. Volume of private investments by

residents

**225,6** bln rub. Volume of foreign investments

2 598 mw

Volume of commissioned energy capacities

**464,8** bln rub.

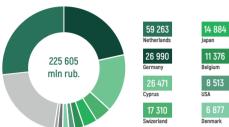
Volume of taxes, customs payments, insurance premiums paid by residents **3 005,8** bln rub. Residents' revenue

**157,7** bln rub.

Amount of tax, customs and insurance contribution benefits received

### **RUSSIA SEZ INDICATORS \***

STRUCTURE OF PRIVATE INVESTMENTS OF SEZ RESIDENTS BY COUNTRY, CUMULATIVE TOTAL, MLN. RUB.

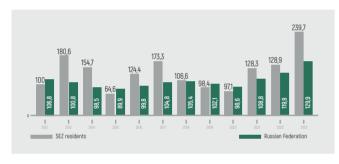




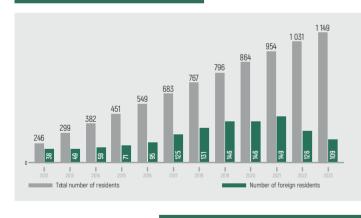






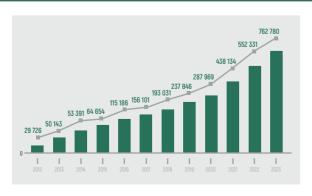


### DYNAMICS OF THE NUMBER OF SEZ RESIDENTS, CUMULATIVE TOTAL, UNITS.

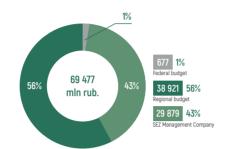




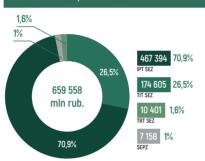
### DYNAMICS OF REVENUE OF SEZ RESIDENTS ON AN CUMULATIVE BASIS, MLN RUB.



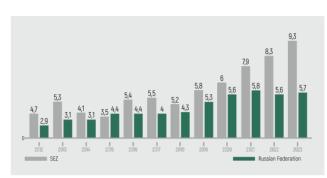
### STRUCTURE OF INVESTMENTS IN CREATION OF ENGINEERING. TRANSPORTATION, SOCIAL, INNOVATION AND OTHER INFRASTRUCTURE OF SEZS, CUMULATIVE TOTAL FOR 2023, MLN RUB.



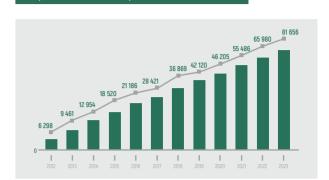
### STRUCTURE OF PRIVATE INVESTMENTS BY TYPES OF SEZS IN 2023, MLN RUB.

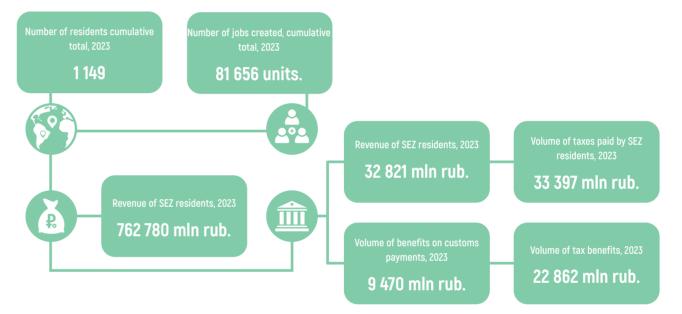


### LABOR PRODUCTIVITY, MLN RUB/PERSON.

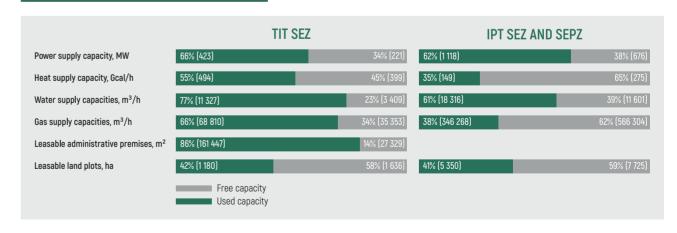


### DYNAMICS OF THE NUMBER OF JOBS CREATED IN SEZS, CUMULATIVE TOTAL, PERSONS.



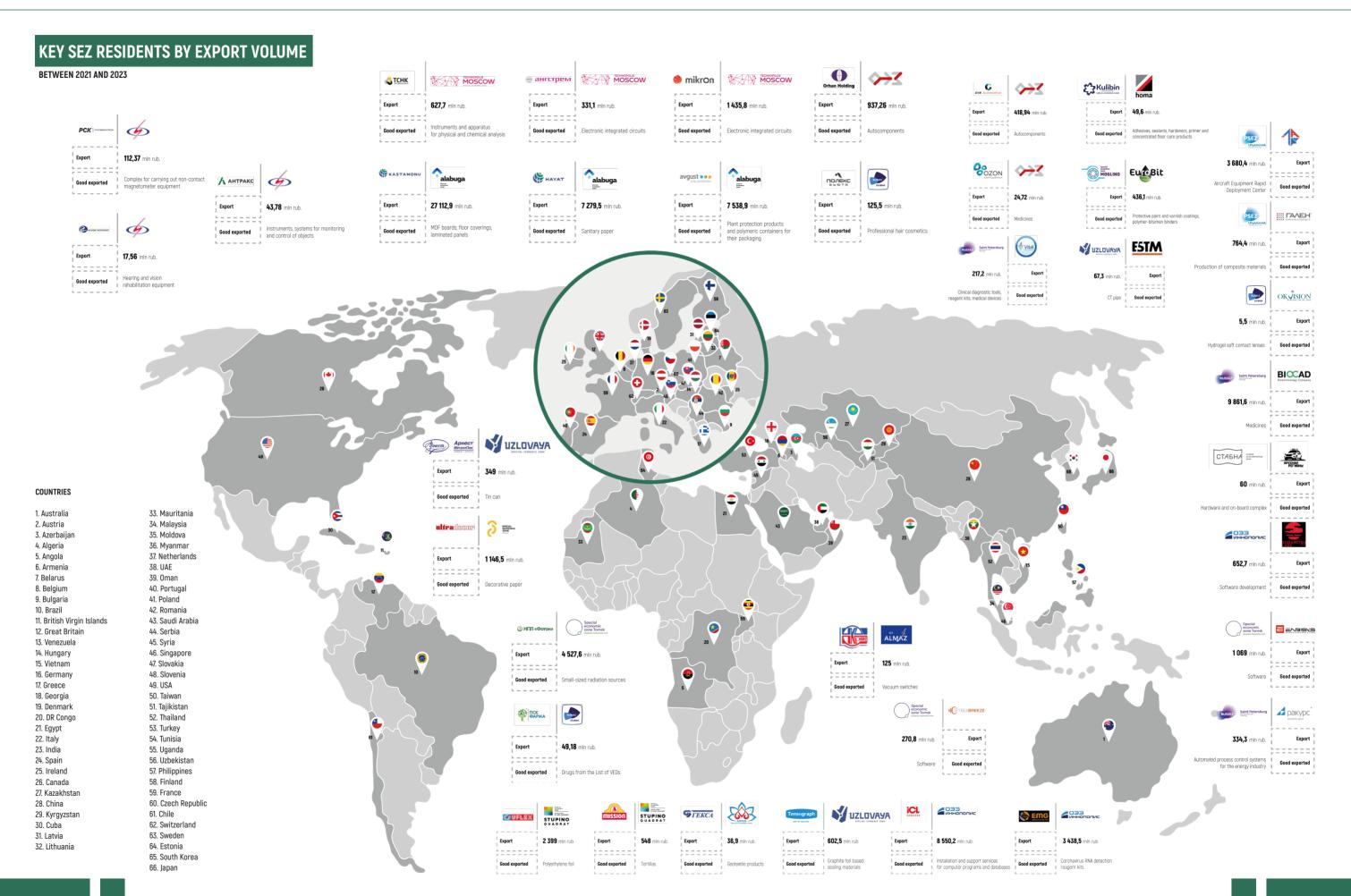


### LEVEL OF UTILIZATION OF SEZ INFRASTRUCTURE, 2023



\*Information is provided as of 31.12.2023 on SEZs of industrial-production, technology innovation, tourist-recreational types, port SEZs, in accordance with the «Report on the results of functioning of special economic zones for 2023 and for the period from the beginning of functioning of special economic zones» of the Ministry of Economic Development of Russia.

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SPECIAL ECONOMIC ZONES OF RUSSIA



Special economic zones of Russia are one of the large-scale federal projects aimed at developing the economy of the country's regions by attracting direct Russian and foreign investment in priority economic activities.

SEZ in Russia are regulated by Federal Law Nº 116-FZ "On Special Economic Zones of Russia" dated July 22, 2005. The decision to create SEZ is approved by the Government of the Russian Federation. The criteria for creation of SEZ are set forth in the Government Decree № 156 "On Approval of Criteria for Creation of a Special Economic Zone, Rules for Creation of a Special Economic Zone and Change of the Area of a Special Economic and transport infrastructure, technology development and Zone and Requirements to Investment Projects Implemented by commercialization of their results, production of new types of Residents of Special Economic Zones".

prospective SEZ development plan, as well as the environmental risk analysis of the project are taken into account.

The SEZ management company should have experience in creating infrastructure, working with large investment projects, technology parks and industrial parks.

SEZs in the Russian Federation are created for the purpose of developing manufacturing industries, high-tech areas of economic development, tourism and recreation, port products. SEZ - a part of the territory of Russia, determined by the When establishing a SEZ, profitability, yield and payback Government of the Russian Federation, on which a preferential period indicators, the quality of the territory development and tax regime for entrepreneurial activity applies. A free customs zone procedure may also be applied on this territory.

### PROCEDURE FOR OBTAINING THE STATUS OF A RESIDENT OF THE SEZ



Register as a legal entity or IE in a municipality in the region of Russia where the SEZ operates.



Send an application for SEZ resident status, as well as an investment project passport and a financial model to the relevant executive authority of the Russian region.



Discuss the project passport with the expert council.



Conclude a tripartite agreement with the SEZ management company and the highest executive authority of the Russian region on the implementation of activities in the SEZ territory.

### MAIN FEATURES OF ESTABLISHING A SEZ

### **DEPENDING ON THE TYPE OF SEZ**

Within the framework of the Order of the President of the Russian Federation № Pr-1028 on improving the efficiency of budget funds use in the creation and functioning of SEZ, a large-scale work was done to ensure optimization of budget investments allocated for the creation of infrastructure facilities of special economic zones and compensation of expenses of executive authorities of the constituent entities of the Russian Federation for the creation of SEZ infrastructure.

The Government of the Russian Federation adopted Decree Nº 643 "On the Procedure for Assessing the Effectiveness of the Functioning of Special Economic Zones of Russia", which provides for measures of financial responsibility of Russian regions for failure to achieve the established performance indicators. The legislative changes made it possible to more effectively organize the process of SEZ development both in terms of budgetary and social efficiency and investment attractiveness for domestic and foreign investors.

Key advantages of SEZ for residents

- 1. Federal and regional tax incentives
- 2. State guarantees
- 3. Developed infrastructure
- 4. Preferential lease and redemption of land plots
- 5. Free Customs Zone\*

INDUSTRIAL PRODUCTION TYPE	TECHICAL AND IMPLEMENTATION TYPE	TOURIST RECREATIONAL TYPE	PORT
An individual entrepreneur or a commercial organization is recognized as a resident	An individual entrepreneur or a commercial organization is recognized as a resident	An individual entrepreneur or a commercial organization is recognized as a resident	Only a commercial organization is recognized as a resident
Permitted type of resident's activity: industrial-production, technology innovation or logistics activity	Permitted type of resident's activity: industrial-production, technology innovation or logistics activity	Permitted type of resident's activity: tourism and recreational activities	Permitted type of resident's activity:  port, construction, reconstruction  and operation of seaport, river port  or airport infrastructure facilities, or  industrial and production activity
The minimum volume of capital investments is 20 mln rub, of which at least 80 mln rub must be invested within 3 years from the date of agreement conclusion	No minimum investment requirements	No minimum investment requirements	The minimum amount of capital investments ranges from 120 mln rub (for the reconstruction of infrastructure facilities) to 400 mln rub (for the construction of infrastructure facilities) depending on the type of project, of which at least 80 mln rub must be invested within 3 years

### SPECIFIC FEATURES OF THE FUNCTIONING OF RUSSIA'S SEZS

INDUSTRIAL PRODUCTION TYPE			TOURIST RECREATIONAL TYPE					
SEZ area should not exceed 60 km²	SEZ area should not exceed 6 km²  SEZ area should not exceed 6 km²  50 km²		SEZ area should not exceed 60 km²					
There are no specific requirements for the sites of the territory	requirements for the sites of the for the sites of the		There are no specific requirements for the sites of the territory					
radio broadcasting, television, inform	Land plots included in SEZ shall belong to the category of lands of industry, energy, transport, communication, radio broadcasting, television, informatics, lands for space activities, lands of defense, security or lands of other special purpose or lands of settlements							
Housing	Housing facilities may not be located in the SEZ territory							

<sup>\*</sup> If there is a free customs zone in the SEZ territory
\*\* The land plots of a TRT SEZ may include land plots provided for other types of SEZ

SPECIAL ECONOMIC ZONES OF RUSSIA

### MEASURES OF STATE SUPPORT FOR MANAGEMENT COMPANIES OF SEZ

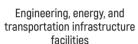


Government Decree Nº 1119 "On Selection of the Regions of the Russian Federation Eligible for State Support in the Form of Subsidies for Reimbursement of Costs for Creation, Modernization and (or) Reconstruction of Infrastructure Facilities of Industrial Parks, Industrial Parks and Technology Parks in the Sphere of High Technologies, Special Economic Zones"

REIMBURSEMENT OF PREVIOUSLY INCURRED EXPENSES OF THE REGION OF THE RUSSIAN FEDERATION FOR THE CREATION, RECONSTRUCTION AND (OR) MODERNIZATION OF THE INFRASTRUCTURE OF SPECIAL ECONOMIC ZONES

SUBSIDIZING THE COSTS OF CREATION, MODERNIZATION AND (OR) RECONSTRUCTION:







Project design (including costs of state expert examination of project documentation and engineering survey results)



Buildings, structures and facilities for residents, including infrastructure for human resources development



Payment of principal and interest on loans taken for the above purposes

### MAXIMUM AMOUNT OF STATE SUPPORT

Amount of funds reimbursed:

- Amount of taxes and customs duties paid by residents to the federal budget
- Amount of subsidies from the regional budget

TYPE OF PAYMENTS	TAX RATE	TAKEN INTO ACCOUNT IN THE REIMBURSEMENT OF COSTS
Income tax	2% (federal part)	100% of tax paid
VAT	20%	100% of tax paid (less VAT refunded)
Excise duties on cars and motorcycles	The rate depends on the product	100% of tax paid
Import duties	The rate depends on the product	50% of tax paid

### PREVIOUSLY SUPPORTED SEZ PROJECTS

REGION OF THE RUSSIAN FEDERATION	SEZ TYPE	SEZ NAME
St. Petersburg	Technical and implementation type	TIT SEZ SAINT PETERSBURG
Moscow Region	Technical and implementation type	TIT SEZ DUBNA
Ivanovo Region	Industrial production type	IPT SEZ IVANOVO
Lipetsk Region	Industrial production type	IPT SEZ LIPETSK
Tula Region	Industrial production type	IPT SEZ UZLOVAYA

### MEASURES OF STATE SUPPORT FOR MANAGEMENT COMPANIES OF SEZ



Government Decree  $N^{\circ}$  79 "On Approval of the Rules for Writing Off Debt of the Regions of the Russian Federation to the Russian Federation on Certain Budget Credits and Directing by the Regions of the Russian Federation of Funds Released as a Result of Writing Off Debt of the Regions of the Russian Federation on the Specified Budget Credits"

### WRITE-OFF TO REGIONS OF THE RUSSIAN FEDERATION 2/3 OF DEBTS ON BUDGET LOANS FOR THE IMPLEMENTATION OF INFRASTRUCTURE PROJECTS





Provision of financial support to managing companies operating in territories with preferential tax regimes in terms of expenditures aimed at supporting investments and infrastructure projects Implementation of new investment projects in terms of engineering surveys, design, expert examination of project documentation and (or) results of engineering surveys, construction, reconstruction and commissioning of infrastructure facilities, as well as connection of capital and non-capital construction facilities to engineering and technical support networks

### **Conditions:**



Expenditures of the budgets of the regions of the Russian Federation at the expense of released funds for the purpose of implementation of the regions of the Russian Federation to provide financial support to organizations managing territories with preferential tax regimes in terms of expenditures aimed at supporting investments and infrastructure projects may be made in the form of contributions to the authorized capital or subsidies to legal entities, 100 percent of shares of which belong to a region of the Russian Federation

### POSSIBILITY TO CREATE INFRASTRUCTURE IN SEZ

















Industrial technology park

Hi-tech technology park

Research and Production Center for Unmanned Aerial Systems Industrial park

Business-park

### **POSSIBLE SUPPORT MEASURES:**



Compensation of part of the costs of the region of the Russian Federation for the creation and development of infrastructure at the expense of taxes paid by residents to the federal budget

[Government Decree Nº 1119]



Compensation of a part of the management company's expenses for the creation and development of infrastructure at the expense of taxes paid by residents to the federal budget (Government Decree Nº 328 (Annex 18)



Direct subsidy for the creation and development of industrial technology parks in the electronics industry (RF Government Decree Nº 1659 of September 19, 2022)



Subsidy for the creation of infrastructure to accommodate SMEs (Government Decree № 316 (Annex 48)



Subsidy for equipping infrastructure facilities of NPC BAS [Government Decree № 328 Annex № 15]

### TAX MONITORING FOR SEZ RESIDENTS

### TAX MONITORING OF THE FEDERAL TAX SERVICE OF RUSSIA FOR SEZ FROM 2024



FEDERAL TAX SERVICE OF RUSSIA

### BASIC PRINCIPLES OF TAX MONITORING

### OPEN DIALOG WITH TAX **AUTHORITIES**



Trust, openness and cooperation in relations between taxpayers and tax authorities

### MAXIMUM TRANSPARENCY FOR THE TAX AUTHORITY



Providing online access to the taxpayer's accounting and tax accounting data

TAX AUDIT EXEMPTION

Transition from

traditional forms

of tax control, such

as field and desk

audits, to enhanced

information

interaction

### RECEIPT OF REASONED OPINION





In relation to both completed and planned transactions on the correctness of their results from the point of view of tax legislation

### NO PENALTIES



Voluntary clarification of tax liabilities based on the results of tax control measures and obtaining a motivated opinion

### **BENEFITS OF TAX MONITORING**



Fast communication of organizations with the tax authority



Sharing an unlimited amount of information



Interaction over a secure channel using encryption systems



Reviewing documents without requesting documents



Automatic data update



Autonomous operation of the inspector



High level of security



Data transfer via API



No in-house and field audits are conducted



VAT and excise duties are reimbursed in a special accelerated procedure (after submission of the declaration)

### MEASURES OF STATE SUPPORT FOR SEZ RESIDENTS

### **TAX BENEFITS**



- Federal and regional tax benefits
- Accelerated depreciation
- Accelerated procedure for recognizing R&D expenses

### FREE CUSTOMS ZONE\*

- Duty-free import of equipment, raw materials and supplies into the SEZ territory
- \*If there is a free customs zone on the territory of the SEZ

### **READY-MADE INFRASTRUCTURE**



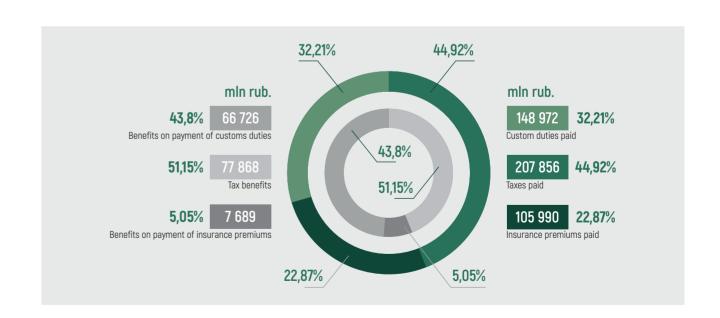
- Engineering infrastructure
- Industrial infrastructure
- Customs infrastructure
- Innovation infrastructure, etc

### SPECIAL ADMINISTRATIVE REGIME



- One-stop-shop mode
- Right to redeem land
- Guarantee of stable investment conditions

TAX LIBRITIES FOR SEZ RESIDENTS IN TOTAL TAXES (FROM THE BEGINNING OF SEZ FUNCTIONALIZATION) BEFORE 01.01.2024, Mln Rub.



### TAX BENEFITS FOR RESIDENTS OF SEZS

			SE			Tomitomorf
Benef	its/taxes	Industrial production type	Technical and implementation type	Port	Tourist Recreational Type	Territory of the Russian Federation
- Corporate	Total, including:	2-15,5%	2-15,5%	2-15,5%	2-15,5%	25%
	Federal budget	2%	2%	2%	2%	8%
Corporate income tax	Regional budget	0-13,5% for the term established by the laws of the region of the Russian Federation	0-13,5% for the term established by the laws of the region of the Russian Federation	0-13,5% for the term established by the laws of the region of the Russian Federation	13,5% for the term established by the laws of the region of the Russian Federation	17%
Value Add	Value Added Tax (VAT)		20% (0%)1	20% (0% between residents within the port SEZ)	20%	20%
Property tax	of organizations	0% for 10 years			0% for 10 years	2,2-2,5%
Laı	nd tax	0% for 10 years	0% for 10 years	0% for 15 years	0% for 5 years	1,5%
	Transportation tax (RUB per 1 horsepower (hp))		0 rub. for 10 years	l tro		from 1 to 500 rub.
Insurance premiums for organizations and individual entrepreneurs		30%; 7,6%² since 2021	30%; 7,6%² since 2021	30%	30%; 7,6%³	30%

### REGIONAL TAX BENEFITS FOR SEZS

			Preferenti	ial tax rates		
Region of the Russian Federation	Profit tax (regional budget)	Property tax	Land tax	Transport tax		
Altai Territory	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-		
Actrakhan Dogian	0% for 10 years	0% for 10 years	0% for 5 years	0% for 12 years		
Astrakhan Region	8% since year 11	0% for 10 years	0% for 5 years	0% for 12 years		
	0% for 7 years					
Vladimir Region	5% for years 8-12	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 13					
	0% for 5 years					
Volgograd Region	5% for years 6-10	0% for 10 years	0% for 10 years	0% for 10 years		
	13,5% since year 11					
	0% for 5 years					
Voronezh Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	0% for 7 years					
Ivanovo Region	3% for years 8-12	0% for 10 years	0% for 5 years	0% for 10 years		
	12,5% since year 13					
Irkutsk Region	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-		
Karachayevo-Circassian Republic	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-		
Kabardino-Balkarian Republic	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-		
	0% for 5 years					
	3% for years 6-9					
	5% for years 10-11	0016.40	2016	2016 40		
Kaluga Region	8% for years 12-13	0% for 10 years	0% for 5 years	0% for 10 years		
	10% for years 14-15					
	13,5% since year 16					
	0% for 5 years					
Kemerovo Region	5% for years 6-10	0% for 10 years	0% for 10 years	0% for 5 years		
	13,5% since year 11					
Kroonovorok Torritory	0% for 10 years	0% for 10 years	0% for 5 years			
Krasnoyarsk Territory	13,5% since year 11	0% for 10 years	0% for 5 years	-		
	0% for 5 years					
Kursk Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	5% for 5 years					
Leningrad Region	11% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					

<sup>&</sup>lt;sup>1</sup>In case of delivery of products inside a free customs zone. <sup>2</sup>For IT companies. <sup>3</sup>For the employees of residents of the TRT SEZ, united into a cluster by a Government Decree.

BUSINESS-NAVIGATOR

SPECIAL ECONOMIC ZONES OF RUSSIA

			Preferer	itial tax rates	
Region of the Russian Federation	Profit tax (regional budget)	Property tax	Land tax	Transport tax	
	0% for 5 years				
Lipetsk Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 11				
	0% till 31/12/2028				
Moscow	5% till 31/12/2032	0% for 10 years	0% for 10 years	0% for 10 years	
	12,5% till 01/01/2033				
	0% for 8 years				
Moscow Region	5% for years 9-14	0% for 10 years	0% for 5 years	0% for 5 years	
	13,5% since year 15				
	0% for 5 years				
Nizhny Novgorod Region	3% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	12,5% since year 11				
	0% for 7 years				
Neuronal Parier	3% for years 8-9	09/ 6 10	00/ for 5	00/ for 10	
Novgorod Region	10% for years 9-11	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 12				
	0% for 5 years				
Omsk Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 11	]			
	0% for 5 years				
Orenburg Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 5 years	
	13,5% since year 11				
	0% for 10 years				
Orel Region	5% for years 11-15	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 16	1			
	0% for 5 years				
Perm Territory	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 11				
	0% for 5 years				
Pskov Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 11	1			
	0% for 5 years				
Republic of Bashkortostan	5% for years 6-12	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 13				
Republic of Buryatia	13,5% for 10 years	0% for 10 years	0% for 5 years	0% for 5 years	
Republic of Dagestan	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-	
Republic of Ingushetia	13,5% for the term of agreement	0% for 10 years	0% for 5 years		
Republic of North Ossetia – Alania	13,5% for the term of agreement	0% for 10 years	0% for 5 years	-	
	0% for 5 years				
Republic of Mordovia	2% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years	
	13,5% since year 11				

			Prefer	ential tax rates		
Region of the Russian Federation	Profit tax (regional budget)	Property tax	Land tax	Transport tax		
	0% for 5 years					
Republic of Tatarstan	5% for years 6-10	0% for 10 years	0% for 10 years	0% for 10 years		
	13,5% since year 11					
	0% for 5 years					
Rostov Region	5% for years 6-10	0% for 10 years	0% for 5 years	-		
	13,5% since year 11					
	0% for 5 years					
Samara Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	0% for 6 years					
Saint Petersburg	5% for years 7-10	0% for 10 years	0% for 5 years	0% for 5 years		
	13,5% since year 11					
	0% for 5 years					
Saratov Region	5% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	0% for 7 years					
Sverdlovsk Region	5% for years 7-10	0% for 10 years	0% for 10 years	0% for 11 years		
	13,5% for years 11-15					
	0% for 7 years					
Smolensk Region	5% for years 7-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	0% for 7 years (for IPT SEZ)					
	5% for years 8-12 (for IPT SEZ)					
Tver Region	13,5% since year 13 (for IPT SEZ)	0% for 10 years	0% for 5 years	-		
	13,5% for the term of the agreement (for TRT SEZ)					
	5% for 5 years					
Tomsk Region	10% for years 6-10	0% for 10 years	0% for 5 years	0% for 10 years		
	13,5% since year 11					
	0% for 10 years					
Tula Region	5% for years 11-15	0% for 10 years	0% for 5 years	0% for 10 years (for trucks)		
	13,5% since year 16	[for IPT SEZ]  13,5% for the term of the agreement [for TRT SEZ]  5% for 5 years  10% for years 6-10  0% for 10 years  13,5% since year 11  0% for 10 years  5% for years 11-15  0% for 10 years  13,5% since year 16				
Ulwanovak Pagion	0% for 10 years	0º/ for 15 years	0% for 10 years	0% for 10 years		
Ulyanovsk Region	13,5% since year 11	0% for 15 years	0% for 10 years	0% for 10 years		
	0% for 5 years					
Khanty-Mansi Autonomous Area - Yugra	5% for years 6-10	0% for 10 years	0% for 5 years	-		
	13,5% since year 11					
	0% for 5 years (for IPT SEZ)					
	5% for years 6-10 (for IPT SEZ)					
Chechen Republic	13,5% since year 11 (for IPT SEZ)	0% for 10 years	0% for 5 years	-		
	13,5% for the term of agreement (for TRT SEZ)					





# ON THE VIII NATIONAL RATING OF INVESTMENT ATTRACTIVENESS

OF SPECIAL ECONOMIC ZONES OF RUSSIA - 2024







BUSINESS-NAVIGATOR
SPECIAL ECONOMIC ZONES OF RUSSIA

# ON THE VIII NATIONAL RATING OF INVESTMENT ATTRACTIVENESS OF SPECIAL ECONOMIC ZONES OF RUSSIA - 2024



Identification of the most investment-attractive SEZ that provides the investor with the best conditions for project implementation in the shortest possible time and at the lowest cost and is committed to the principles of responsible investment (Sustainable Development Goals).

### **ASSESSED SEZ**





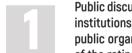








### **KEY PRINCIPLES OF RATING**



Public discussions of the methodology with the participation of industry experts, leading Russian financial and credit institutions, SEZ management companies, regional authorities, representatives of development institutions and public organizations; publication of the methodology and key analytical findings in the public domain; presentation of the rating results to all stakeholders



Forming an independent Rating Expert Council to ensure maximum objectivity and transparency of the rating at all stages of its implementation



The rating methodology is based on the use of a number of statistical data and information obtained from SEZ management companies, the Ministry of Economic Development of Russia, as well as other open sources, expert assessments provided by SEZ residents and representatives of the business community



The rating methodology takes into account only those indicators that, in the opinion of experts, investors and entrepreneurs, best reflect the investment attractiveness of Russia's SEZ

# RATING METHODOLOGY 2024

The rating methodology is based on a comprehensive assessment of the level of investment attractiveness of Russian SEZ, as well as favorable conditions for attracting Russian and foreign investors according to 34 private indicators grouped into 7 functional blocks (groups of indicators):





























### **RATING PREPARATION STAGES**

1) (

Formation of the Rating Expert Council 2

Development of rating methodology

3

Conducting public discussions of the rating methodology in order to finalize it and taking into account the received proposals when drafting the final version of the rating methodology



Data

5

Processing and verification of the obtained data with the participation of representatives of the Ministry of Economic Development of Russia and the Expert Council



Rating calculation: additional consultations with the participants of the Rating Expert Council were held during the rating calculation in order to ensure maximum objectivity of calculations

7

**Publication of rating results** 

- Official statistical data
- Survey of SEZ residents
- Experiments to assess the information openness of SEZ
- Experiments with foreign and Russian investors (2 written requests)

KEY SOURCES OF INFORMATION FOR RATING CALCULATION

### METHODOLOGY OF VIII NATIONAL RATING OF INVESTMENT ATTRACTIVENESS OF SPECIAL **ECONOMIC ZONES OF RUSSIA 2024**



"Investment attractiveness of the region of Russia"

«Efficiency of economic and investment activities»



Volume of investments in fixed capital, % of GRP



Level of tax burd SEZ resident, % Level of tax burden for a potential Level of assistance of regional



authorities in attracting investments, points



Engel coefficient, %

Investment risk, points

«Provision of the region with labor resources»



Population density coefficient, persons/km<sup>2</sup>



Labor potential, %



Level of professional education, persons per 10,000 population



Availability of housing in the region, points

# BLOCK S2

"Favorable conditions for entrepreneurial activity in SEZ"





Duration of obtaining a construction permit, days



Average annual number of attracted residents, units.



Availability of free customs zone infrastructure in SEZ, points



Ratio of actually attracted residents in SEZ to the planned value, cumulative total since the start of SEZ operation. %



Availability of competencies of SEZ management company for attracting

### BLOCK S3

"Provision of SEZ with infrastructure"



Ratio of actually constructed infrastructure facilities to the planned value, %



Provision of available leasable land plots with free infrastructure facilities, points



Transportation accessibility of SEZ, points



Possibility to provide construction services by employees of SEZ management company in the interests of SEZ residents, points

## BLOCK S4

"Land resources / Land resources and capital construction projects"



Share of occupied area of land plots in the total usable area of SEZ, %



Cost of sale of a land plot in SEZ, % of the Russian average value of the indicator for land plots within SEZ boundaries



Occupied leasable area of office buildings and structures, % of the total leasable area of office buildings and structures (for TIT SEZ)



"Investment activity of SEZ residents / Investment and innovation activity of SEZ residents"

Ratio of SEZ residents' investment

occupied by residents, mln rub/ha

Investment attractiveness of SEZ

volume to the leasable area of SEZ

infrastructure (for SEZ IPT

Average annual investment dynamics

Average annual number of created

intellectual property objects for

2021-2023 (for TIT SEZ), units.

and SEPZ). %

(for TIT SEZ), %



Quality of SEZ Internet site in Russian language, points



Quality of SEZ Internet site in English, points

BLOCK S6

"Information openness

of the SEZ Internet site"



Convenience of using the Internet site for SEZ residents, points

Availability of opportunities for



current and/or potential SEZ residents to submit an online application for services (via the website of the SEZ management company), as of June 1, 2024, points



SEZ presence in the information field (attendance of the SEZ Internet site),



"Global Economic Challenges"



Sustainable development imperatives

- non-financial reporting

### **Industrial Revolution 4.0**

- high-speed internet
- CRM system
  - IT specialists
  - Personal cabinet for residents
  - Digital transformation of the site - Data processing center



International production models - agreement on conducting activities in an industrial cluster/ resident member of an industrial cluster



Industrial tourism in SEZ availability of SEZ site or SEZ residents in industrial tourism route

The methodology of the VIII national rating of investment attractiveness of SEZ of the Russian Federation takes into account the experience of determining existing domestic and international ratings of SEZ efficiency, investment attractiveness, competitiveness, ease of doing business, as well as other mechanisms for assessing the investment climate.

### 1. TRANSPARENCY

Public discussions of the rating methodology with representatives of the Rating Expert Council. Publication of the methodology and main analytical findings in the report

### 2. OBJECTIVITY OF THE METHODOLOGY

Formation of an independent Rating Expert Council with participation of representatives of business, financial and credit institutions, development institutions, specialized ministries and agencies in its work

### 3. OBIECTIVITY OF INFORMATION

The rating is based on the use of statistical data obtained from the SEZ management company, the Ministry of Economic Development of Russia, as well as expert assessments

### 4. CONSIDERATION OF THE MOST SIGNIFICANT FACTORS

Only those indicators that, according to experts, investors and residents, best reflect the investment attractiveness of SEZ are taken into account.

### RATING EXPERT COUNCIL



Kravchenko Denis

Deputy of the State Duma, First Deputy Chairman of the State Duma Committee on Economic policy



**Vakhrukov Dmitry** 

Deputy Minister of Economic Development of Russia



Stupin Oleg

Director of the Department of Regional Industrial Policy, Ministry of Industry and Trade of the Russian Federation



Director of the Association of Clusters, Technology Parks and SEZ of Russia

Rykova Inna

Head of the Center for Sectoral

Economics, Federal State Budgetary Institution "Scientific Research Financial Institute" of the Ministry of Finance of

the Russian Federation"

**Labudin Mikhail** 



**Padanin Vladimir** 

First Deputy Director of Industrial Developmenf Fund



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Director, Urban Economy Division, Agency for Strategic Initiatives to Promote New Projects (ASI)



Glukhova Maria

Executive Vice President of the Russian Union of Industrialists and Entrepreneurs (RSPP)



Neretin Oleg

Director of the Federal State Budgetary Institution "Federal Institute of Industrial Property"



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Chairman of the Board of Directors JSC "Titan Group of Companies"

**Shakutin Alexander** 

Chairman of the Board of Directors JSC "AMKODOR" – the management company of the holding"

**Frolov Kirill** 

Vice President - Head of the Department of Perspective Projects of Bank Support of JSC Gazprombank

**Lobanov Ivan** 

Rector of the Federal State Budgetary Educational Institution "Plekhanov Russian University of Economics"



**Tunin Alexander** 

IIMATEX CEO (JSC "NPC "Himprominzhining")



Tymoshenko Mikhail

Chairman of the Board of Directors



**Kurochkin Dmitry** 

Vice President, Chamber of Commerce and Industry of the Russian Federation





Director of Development Department of Regional Business, Agro-industrial Complex and consumer sector PJSC Moscow Credit Bank



Abbas Mirzai Ghazi

Representative, Russian-Iranian Center for Legal and Economic Cooperation



Karavaeva Tatyana

Deputy Director General, Director of the Center for Spatial Development of the Center for Strategic Research Foundation



Director of the Federal State Budgetary Institution "State Regional Center for Standardization, Metrology and Testing in the Republic Bashkortostan"



Sevnitsky Sergey



President of Eurasian Investment Agency

BUSINESS-NAVIGATOR

# RESULTS OF THE VIII NATIONAL RATING OF INVESTMENT ATTRACTIVENESS OF SEZ OF RUSSIA 2024

INDUSTRIAL PRODUCTION TYPE SEZS (IPT SEZ) AND PORT SEZS (PSEZ)

SEZ NA	Russia the Rating cl		Ranking p chan (compared	ge	Final score*	Relation to the average Russian value	Block	Block S2	Block S3	Block S4	Block S5	Block S6	Block S7	
				1 GROUP: H	ligh inves	tment att	ractiveness of SEZ (ov	er 115%)						
IPT SEZ "LIPETSK"	SEZ	Lipetsk region	1		+1	11,805	128,64	1,00	2,00	1,94	2,00	2,00	0,91	1,95
IPT SEZ "ALABUGA"	alabuga	Republic of Tatarstan	2	•	-1	11,780	128,36	1,00	2,00	1,93	2,00	2,00	1,00	1,84
IPT SEZ "TOLIATTI"	OCCUPATION DESCRIPTION	Samara region	3	<b>A</b> .	+ 3	11,638	126,81	1,00	1,96	1,92	2,00	1,99	0,87	1,90
SEPZ "ULYANOVSK"	PSEZ Ulyanovsk	Ulyanovsk region	4	•	-1	11,507	125,39	0,96	2,00	1,94	2,00	1,75	0,95	1,90
IPT SEZ "KULIBIN"	Kulibin	Nizhny Novgorod region	5	<b>A</b> .	+13	11,150	121,50	0,93	1,57	1,76	2,00	1,98	0,90	2,00
IPT SEZ "TITANIUM VALLEY"	долина	Sverdlovsk region	6	<b>A</b>	+1	11,005	119,92	0,94	1,82	1,86	2,00	2,00	0,98	1,40
IPT SEZ "ALGA"	AJIFA	Republic of Bashkortostar	7	<b>A</b>	+1	10,893	118,70	0,97	1,94	1,89	2,00	1,19	0,91	2,00
IPT SEZ "MOGLINO"	MOGLINO	Pskov region	8	•	-3	10,872	118,47	0,93	1,75	1,77	2,00	2,00	0,97	1,45
IPT SEZ "UZLOVAYA"	UZLOVAYA	Tula region	9		-	10,844	118,16	0,96	1,90	1,18	2,00	1,91	0,89	2,00
IPT SEZ "AVANGARD"	avangard	Omsk region	10	<b>A</b>	+2	10,747	117,10	0,91	1,45	1,57	2,00	1,88	0,94	2,00
IPT SEZ "KALUGA"	∂ =	Kaluga region	11	•	-7	10,745	117,09	0,93	1,80	1,62	2,00	2,00	1,00	1,40
		2 GRO	OUP: SEZ that	are sufficie	ntly attra	ctive fron	n the investment poin	t of view	(from 90	0% to 115	%]			
IPT SEZ "ORENBURGIE"	Special economic zone of Ownlessy region	Orenburg regio	n 12	•	-2	9,849	107,32	0,96	1,64	1,10	2,00	1,40	0,85	1,90
IPT SEZ "CENTER"	C NTRE	Voronezh regio	n 13		_	9,107	99,23	1,00	1,83	1,33	2,00	1,89	0,83	0,22
IPT SEZ "STUPINO QUADRAT"	STUPINO OUADRAT	Moscow region	n 14	•	-3	8,963	97,67	0,97	1,73	1,35	1,59	2,00	0,88	0,45
IPT SEZ "Dobrograd-1"	dobrograd-1	Vladimir region	n 15		-	8,810	96,00	0,91	1,46	1,67	1,57	1,16	0,87	1,17
IPT SEZ "NOVGORODSKAY	'A" новгородская	Novgorod region	16	<b>A</b>	+4	8,609	93,81	0,84	1,81	1,47	2,00	0,89	0,94	0,67
IPT SEZ "LOTOS"	LOTUS STATES	Astrakhan region	17	•	-3	8,430	91,86	0,85	1,90	1,34	2,00	1,44	0,90	0,00
IPT SEZ "IVANOVO"	IVANOVO	Ivanovo regior	n 18	•	-2	8,320	90,66	0,87	1,51	1,09	2,00	1,98	0,88	0,00

The final score' is calculated as an integral indicator in Methodology VIII of the National Rating of Investment Attractiveness of SEZs in Russia: functional blocks St, S6 have a weight coefficient equal to t, functional blocks S2, S3, S4, S5, S7 have a weight coefficient equal to 2 (for more details see the rating methodology on pages 226-243).

### 3 GROUP: Moderate investment attractiveness (less than 90%)

IPT SEZ "KASHIRA"	_П_ КАШИРА ПАРК	Moscow region	19		-	8,171	89,04	0,97	1,47	1,69	1,49	1,82	0,72	0,00
IPT SEZ "ORYOL"	(S) C33 - CPED-	Oryol region	20	•	-3	7,615	82,98	1,00	1,25	0,64	2,00	2,00	0,73	0,00
IPT SEZ "Third Pole"	OGO THE THIED POLE	Kursk region	21		-	7,018	76,48	1,00	1,14	0,33	2,00	1,54	0,78	0,22
IPT SEZ "GROZNY"		Chechen Republic	22		+2	6,798	74,08	1,00	1,15	1,37	0,76	1,63	0,88	0,00
IPT SEZ "MAKSIMIKHA"	макѕімікна	Moscow region	23	•	-2	6,646	72,42	0,98	1,19	1,54	0,79	1,24	0,89	0,00
IPT SEZ "KRASNOYARSK TECHNOLOGICAL VALLEY"	© MONTHUM MARKET PERSON	Krasnoyarsk Territory	24	•	-1	6,091	66,37	0,93	1,38	0,99	0,82	1,21	0,76	0,00
SEPZ "OLYA"		Astrakhan region	25	•	-3	5,797	63,17	0,85	0,98	0,34	2,00	0,82	0,82	0,00
IPT SEZ "STARNA"	стивни ≡—	Smolensk	26	$\blacksquare$	-1	5,395	58,79	0,96	1,45	1,60	0,00	0,00	0,89	0,50

### TECHNOLOGICAL IMPLEMENTATION TYPE

SEZ NAME		Region of Russia	Final place in the Rating	Ranking position change (compared to 2023)	Final score*	Relation to the average Russian value	₽. Block S1	Block S2	Block S3	Block S4	Block S5	Block S6	Block S7	
1 GROUP: High investment attractiveness of SEZ (over 110%)														
TIT SEZ "TECHNOPOLIS MOSCOW"	Moscow	Moscow	1	-	11,96	119,74	1,00	1,96	2,00	2,00	2,00	1,00	2,00	
TIT SEZ "SAINT PETERSBURG"	Sairtheanburg	Saint Petersburg	2	<b>▲</b> +2	11,19	112,00	0,91	1,95	1,75	1,76	2,00	1,00	1,81	
TIT SEZ "DUBNA"	RUBSEZ	Moscow region	3	▼ -1	11,15	111,60	0,95	2,00	1,77	2,00	1,42	1,00	2,00	
2 GROUP: SEZ that are sufficiently attractive from the investment point of view (from 90% to 110%)														
TIT SEZ "INNOPOLIS"	<b>€</b> 033 минополис	Republic of Tatarstan	4	▼ -1	10,20	102,09	0,88	2,00	1,64	2,00	1,93	0,95	0,81	
3 GROUP: Moderate investment attractiveness (less than 90%)														
TIT SEZ "ALMAZ"	ALMAZ	Saratov regio	on 5	-	8,80	88,13	0,81	1,58	1,77	2,00	1,76	0,89	0,00	
TIT SEZ "TOMSK"	Special concession to the formal concession to	Tomsk region	n 6	<b>▲</b> +1	8,67	86,85	0,77	1,86	1,32	1,57	1,48	0,91	0,77	
TIT SEZ "ISTOK"	6	Moscow region	7	▼ -1	7,95	79,60	0,93	1,78	1,43	1,60	1,39	0,80	0,00	

The final score' is calculated as an integral indicator in Methodology VIII of the National Rating of Investment Attractiveness of SEZs in Russia: functional blocks St, S6 have a weight coefficient equal to 1; functional blocks S2, S3, S4, S5, S7 have a weight coefficient equal to 2 (for more details see the rating methodology on pages 226-243).





### PROFILES OF SPECIAL ECONOMIC ZONES

# INDUSTRIAL-PRODUCTION AND PORT TYPE SEZS









been created

Due to the rich raw material base and high level of industrial production

Today, IPT SEZ "LIPETSK" is among the most efficient industrial sites in Russia. with the industry strategy of the Lipetsk region, which implies localization of all As of January 1, 2024, 61 residents were registered with the volume of declared related production facilities in the region in order to reduce costs for industrial investments of 222 billion rubles. Investors have invested more than 102 billion and agricultural producers. The Yelets site is interesting for agro-industrial rubles in the regional economy. The total volume of sold products since the date companies, as the Lipetsk Region is the center of a compact macro-region, of SEZ creation has reached 326 billion rubles. More than 5.5 thousand jobs have where half of the total volume of sugar beet in Russia and about 20% of wheat is produced

The Yelets area has become a center of gravity for the creation of logistics development in the Lipetsk Region, large high-tech international companies agro-industrial facilities. In 2023, IPT SEZ "LIPETSK" hosted the first International are successfully integrating their projects into the region and improving Forum of Special Economic Zones with the support of the Ministry of Economic their efficiency by localizing and optimizing production chains. The maximum Development and Trade of the Russian Federation and AKIT RF, bringing together experience and competencies of the management company's team have enabled more than 150 participants from 5 countries. In September 2023, a new 110 kV dozens of business leaders to set up advanced plants in the SEZ "Lipetsk" with an substation "SEZ Yelets-1" was opened. It will supply the growing volumes of the annual production volume of over RUB 74 billion. Most of the existing residents are industrial site. Facilities of this voltage level in the Lipetsk Region have not been currently the most efficient enterprises of their global groups. Moreover, thanks commissioned by territorial grid companies in the last few years. Since 2023, the to the coordinated work of the enterprises and the SEZ management company, project "Open Doors Day for residents of SEZ "Lipetsk" has been implemented, it has been possible not only to preserve the production capacities of the aimed at strengthening practical interaction between educational organizations companies that decided to leave the Russian market, but also to increase them. and high-tech companies in the creation of qualified jobs with a high level of Undoubtedly, the special economic zone is being developed in accordance remuneration for young professionals in the region.

### REGIONAL TAX BENEFITS\*

### INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 5 years 5% next 5 years (6th to 10th year) 13,5% further



TRANSPORT TAX from the moment of vehicle registration



For SEZ residents





\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2005

NUMBER OF RESIDENTS

62

**INCLUDING FOREIGN** 

19

DISTANCE TO MOSCOW

450 km

DISTANCE TO LIPETSK

LAND TAX

20 km

PRIORITY AREAS OF DEVELOPMENT





equipment





For SEZ residents

0% up to 10 years



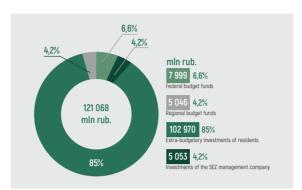
**KEY RESIDENTS** LLC "Egida"

LLC "WeFry"

LLC "Lipetsk Coffee Company"

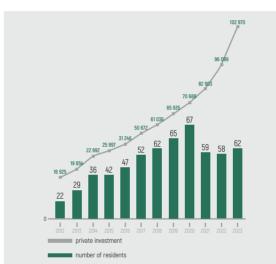
### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

CUMULATIVE TOTAL, MLN RUB.





JOBS CREATED, NUMBER cumulative total 5 805



LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 12,86 mln rub/person.



SEZ RESIDENTS' REVENUE. 2023 74 706 mln rub.

Including from exports 29 665 mln rub.

### MANAGEMENT COMPANY SERVICES

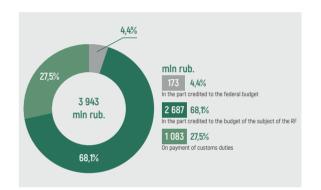
Technological services

Educational and training services

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



- 3. Maintenance of landscaping facilities
- Financial services, including financial intermediation
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise
- Technological connection to the resource supply system of SEZ
- 8. Construction control services (technical supervision)
- Engineering services
- Intellectual property management services
- 11. Land surveying and cadastral registration of land plots
- 12. Interpreter services













### Bazaev Alexander

General Director of JSC "IPT SEZ "Lipetsk"

### CONTACT INFORMATION:

398010, Lipetsk region, Gryazinsky district, Kazinka village, territory of SEZ IPT "Lipetsk", building 2 Phone: +7 (804) 333-84-24 Official website: https://sezlipetsk.ru E-mail: info@sezlipetsk.ru



Land area in 2023 S Land area in 2 298 ha



The area of administrative buildings 10 042,8 m<sup>2</sup>



Capacity of power supply facilities 347 MW



Capacity of water supply facilities 13 000 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 9 000 m<sup>3</sup>/h



Capacity of gas supply facilities 68 000 m<sup>3</sup>/h



Capacity of heat supply facilities 43,6 Gcal/h

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 190,5 thou. RUB/ha



Rent of a land plot per year (SEZ) 47 thou. RUB/ha



Length of highways 43 376 m



The cost of electricity supply\* 3,98 - 9,86 RUB/kWh



The cost of water supply\* 52.06 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 30.28 RUB/m<sup>3</sup>



The cost of gas supply\* 8 630,98 - 9 769,77 RUB/1 000 m<sup>3</sup>/h



The cost of heat supply\* 4 694,37 RUB/Gcal LLC "HERMES-LIPETSK" https://hermes-industries.ru/

### NAME OF THE INVESTMENT PROJECT

Production of two-pass low-temperature hot water boilers, three-pass low-temperature hot water boilers



1 050 mln RUB



5 260,6 mln RUB

The volume of investments made by the resident, at 06/30/2024



2025-2026

Implementation period

LLC "HERMES-LIPETSK" is one of the leading manufacturers of industrial and equipment using German Viessmann technology. commercial boilers in Russia. The production program includes low and high pressure hot water boilers with capacity up to 14 MW, as well as steam boilers strict quality control at all stages of production make our Vitomax industrial up to 16 t/h. The 100% localized products are manufactured on European years.



Striving for the perfect product, automated production processes and with steam capacity up to 16 t/h, as well as steam boilers with steam capacity boilers reliable and durable. The boilers have an estimated service life of 25



The plant produces high-quality feed from natural raw materials and

LLC "PETEXPERT"

### NAME OF THE INVESTMENT PROJECT

Plant for the production of feed for non-productive animals



1169 mln RUB

Volume of the resident's declared investments



**3 575 mln RUB** 

The volume of investments made by the resident, at 06/30/2024



The use of advanced technologies in production allows to make any ingredients, including those with a high content of fresh meat. The decision to formulation, and modern equipment allows to pack products in any type of build the plant was made during SPIEF 2022, and the 18,000 m<sup>2</sup> plant was opened packaging. In addition, the company has its own laboratory to ensure the safety of manufactured products.



SEZ "Alabuga" was established on the territory of Yelabuga municipal district For this purpose, the largest educational center Alabuga Polytechnic was built of the Republic of Tatarstan. SEZ «Alabuga» is the most successful special

"Academic cooperation" and "Skills development". SEZ "Alabuga" is a a fullinfrastructure. Thus, a 10-minute drive from "Alabuga" is the 'Three Bears' labor market, having work experience behind them. cottage village, where employees of the management company and employees of the plants live. In addition, in 2023, the Alabuga Polytech headquarters business. This is a production area with all the infrastructure where equipment opened its doors - a multifunctional center that provides office and sports can be brought in and production can start quickly. Potential residents can infrastructure for employees of the special economic zone and college students also take advantage of Greenfield sites by leasing or buying a land plot for of "Alabuga Polytechnic". It is designed for more than 2 thousand people. Its construction with all infrastructure. Alabuga Development, a subsidiary of the residents have access to several areas for work and recreation. There is also a SEZ, can assist in the construction of the plant by acting as general contractor strong focus on developing human resources and providing them to residents. and designer.

with a target capacity of 10,000 people per year, where a dual training program is being implemented, under which college students study in the first half of In 2015-2020, SEZ "Alabuga" was recognized as the best SEZ in Europe according the day on modern equipment under the mentorship of the best engineers of to the Financial Times in the following categories: "Cross-border cooperation", the SEZ "Alabuga" resident plants, while in the second half of the day they study subjects in specialized secondary education institutions. At the same time, they cycle partner providing the best engineering, construction, human resources, undergo internships in the company's specialized divisions. Upon completion of logistics and social services. Special importance the company pays to social training graduates become highly qualified and sought-after specialists in the

The special economic zone has a powerful tool to support Brownfield

### REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



48

For SEZ residents 0% up to 5 years 5% next 5 years (6th to 10th year) 13,5% further

**PROPERTY TAX** 

For SEZ residents 0% up to 10 years

from the moment of vehicle registration



TRANSPORT TAX

For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 10 years

YEAR OF CONSTRUCTION 2005

NUMBER OF RESIDENTS

**75** 

**INCLUDING FOREIGN** 

materials

DISTANCE TO MOSCOW

1040 km

DISTANCE TO KAZAN

213,4 km

### PRIORITY AREAS OF DEVELOPMENT





19





### KEY RESIDENTS

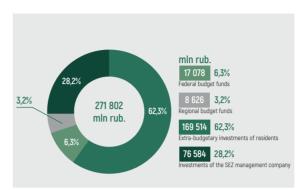
LLC "AVGUST"

LLC "HAYAT KIMYA"

LLC "KASTAMONU INTEGRE"

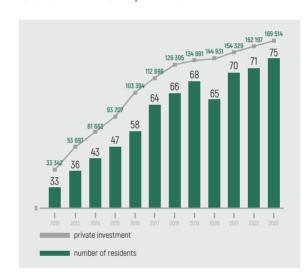
### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

**CUMULATIVE TOTAL, MLN RUB.** 





JOBS CREATED, NUMBER cumulative total 16 164



LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 11,11 mln rub/person.



**SEZ RESIDENTS' REVENUE, 2023** 179 605 mln rub.

Including from exports 84 257 mln rub.

### MANAGEMENT COMPANY SERVICES

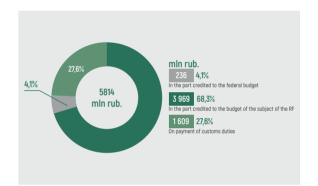
Technological services

Educational and training services

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



- 3. Maintenance of landscaping facilities
- Financial services, including financial intermediation
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise management
- Technological connection to the resource supply system of SEZ
- 8. Construction control services (technical supervision)
- Engineering services
- Marketing research
- Guarantee of personnel provision to residents
- Build-to-suit

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



### Shagivaleev Timur

General Director of JSC "IPT SEZ "Alabuga"

### CONTACT INFORMATION:

423600, Republic of Tatarstan, Yelabuga municipal district, Yelabuga, Alabuga industrial site, Sh-2 str., building 4/1 Phone: +7 (85557) 5-90-30 Official website: https://alabuga.ru E-mail: invest@alabuga.ru



Land area in 2023 S Land area in 3 903 ha



The area of administrative buildings 28 100 m<sup>2</sup>



Capacity of power supply facilities 350 MW



Capacity of water supply facilities 992.7 m<sup>3</sup>/h



Capacity of wastewater disposal facilities  $880.8 \, \text{m}^3/\text{h}$ 



Capacity of heat supply facilities 65 348 Gcal/h



Capacity of gas supply facilities 85 502 m<sup>3</sup>/h



Sale of a land plot (SEZ) 131,47 thou. RUB/ha



Rent of a land plot per year (SEZ) 29,2 thou. RUB/ha



Length of highways 27 757 m



The cost of electricity supply\* 4,34 RUB/kWh



The cost of water supply\* 46.68 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 42,04-82,34 RUB/m<sup>3</sup>



The cost of heat supply\* 2 425,26 RUB/Gcal



The cost of gas supply\* 7 702,45-8 379,94 RUB/1 000 m<sup>3</sup>/h

### LLC "DRYLOCK TECHNOLOGIES" http://www.drylocktechnologies.com/

### NAME OF THE INVESTMENT PROJECT

Investment project for the creation of a production and warehouse complex for the production of hygienic products.



1155,7 mln RUB



### 3 995 mln RUB

The volume of investments made by the resident, at 30/06/2024



2012-2016

Implementation period

and has been operating continuously in the Republic of Tatarstan for more import substitution of socially important goods. than 11 years. The sphere of activity of the company is production of absorbent underwear and hygienic products of first necessity (diapers for children, company.

LLC "DRYLOCK TECHNOLOGIES" is a leader in the production of hygienic products absorbent underwear for adults), and also one of the goals of the company is

Successfully passed ISO 9001, FSC certifications confirm the high level of the





### www.synthesis.transneft.ru LLC "TRANSNEFT SYNTHESIS"

**Mdry**lock

### NAME OF THE INVESTMENT PROJECT

Complex for production of anti-turbulence additives.



1556,1 mln RUB Volume of the resident's declared investments



2 451,7 mln RUB

The volume of investments made by the resident, at 30/06/2024



LLC "TRANSNEFT SYNTHESIS" is the only enterprise in Russia implementing a operational quality indicators, technical fluid PT DP, and also provides services for full cycle of production of anti-turbulence additives, the grand opening of which the introduction of anti-turbulence additives. The products are manufactured took place in September 2019 on the territory of the special economic zone mainly on domestic equipment using Russian technology.

Design capacity of the plant is 3,000 tons per year, with the possibility of "TRANSNEFT SYNTHESIS" produces anti-turbulence additives with the required increasing the production capacity to 10,000 tons per year.

<sup>\*</sup> The average tariff as of 06/01/2024



SEZ "Togliatti" is one of the most effective investment sites in the country. In 2020, the SEZ was included in the boundaries of the Togliatti Urban District, which "Togliatti", in which the management company builds production buildings for the is located in close proximity to the site (0.3 km). When localizing on the territory, needs of investors for subsequent lease. For the needs of residents more than in addition to new infrastructure, investors receive significant preferences 63.34 thousand km² of premises (including service facilities) have been built for guaranteed by the state: taxprivileges, a free customs zone (used for duty-free the needs of residents. Additional advantages of the site include logistical features import of equipment, raw materials and materials into the SEZ and exports), free of its location: proximity to the main consumer of JSC "AVTOVAZ" as well as the connection to energy resources, the right to lease and buy out land plots at a possibility to carry out cargo transportation by almost any type of transport, favorable price, and the "single window" system. Residents are provided with except for sea transport. state guarantees against unfavorable changes in legislation on taxes and fees. The whole range of benefits allows companies to reduce costs, including capital the start of operation of 14.5 km of railway tracks. construction costs by up to 30%. After the SEZ was included into the boundaries of Togliatti, new prospects opened up for the residents: the possibility to use loans and transport corridor "Europe-Western China", in 2024 the construction of a road from the Fund for the Development of Monocities to finance their projects, as well as to take advantage of the reduced interest rates.

Since 2019, an industrial park has been created on the territory of SEZ

In 2021, the construction of a railway line to the SEZ was completed, providing

A unique logistical advantage is the possibility of access to the international bypassing Togliatti and the construction of a bridge crossing over the Volga River, which will be part of the international and international corridor was completed.

### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

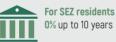
from the moment of receipt of profit



52

For SEZ residents 0% up to 5 years 5% next 5 years 13.5% further

PROPERTY TAX



0% up to 10 years

from the moment of vehicle registration

For SEZ residents





LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2010

36 INCLUDING FOREIGN

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

968 km

DISTANCE TO SAMARA

100 km

### PRIORITY AREAS OF DEVELOPMENT



industry







Pharmaceutics

### **KEY RESIDENTS**

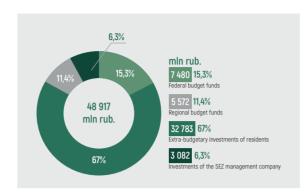
LLC "CIE Automotive Rus"

LLC "OZONE FARM"

LLC "NOBEL AUTOMOTIVE RUSSIA"

### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) CUMULATIVE TOTAL, MLN RUB.

number of residents



JOBS CREATED, NUMBER cumulative total 2 894



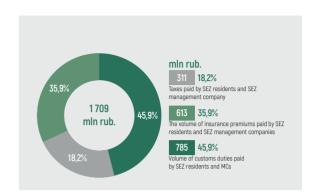
LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 5,11 mln rub/person.



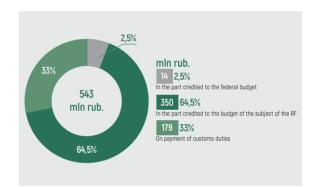
**SEZ RESIDENTS' REVENUE, 2023** 14 803 mln rub.

Including from exports 3 526 mln rub.

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- 2. Educational and training services
- Maintenance of landscaping facilities
- Financial services, including financial intermediation services
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise management
- Construction control services (technical supervision)
- 8. Marketing and engineering services
- Marketing research
- 10. Services in the sphere of land and property relations
- 11. Services on provision of specialized machinery



### **Andreev Sergey**

General Director of JSC "IPT SEZ "Togliatti"

### CONTACT INFORMATION:

445043, Samara region, Togliatti, highway 2-e (territory of the SEZ IPT), building 3, building 4 Phone: +7 (8482) 555-179, +7 (8482) 555-217 Official website: https://oeztlt.ru/ru/ E-mail: investors@oeztlt.ru, office@oeztlt.ru







The area of administrative buildings 5 591,23 m<sup>2</sup>



Capacity of power supply facilities 80 MW



Capacity of water supply facilities  $7\,300\,\mathrm{m}^3/\mathrm{h}$ 



Capacity of wastewater disposal facilities 7 300 m<sup>3</sup>/h



Capacity of gas supply facilities 160 091,2 m<sup>3</sup>/h



Sale of a land plot (SEZ) 185,67 thou. RUB/ha



Rent of a land plot per year (SEZ) 51,99 thou. RUB/ha



Length of highways 16 042 m



The cost of electricity supply\* 7.03 RUB/kWh



The cost of water supply\* 8,08 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 17,7 RUB/m<sup>3</sup>



The cost of gas supply\* 8 520 RUB/1 000 m<sup>3</sup>/h

### LLC "INTEXPLAST"

### NAME OF THE INVESTMENT PROJECT

Establishment and operation of production of components and assemblies made of plastics



### ■ 463 mln RUB



### 278,3 mln RUB

The volume of investments made by the resident, at 30/06/2024



2019-2059

Implementation period

the largest automakers "AVTO-VAZ" JSC, "Lada-Izhevsk" LLC, "GM-AVTOVAZ" CJSC, 9000, IAFT 16949:2016, as well as the specifications of customers of AVTOVAZ and "Lada-Image" JSC Expected production capacity by 2028 will amount to 5 million other automakers.



LLC "INTEXPLAST" is a local producer of plastic components and assemblies for units per year. The products will meet international quality standards S014001, QS



A major Russian manufacturer of healthy sugar-free snack products, highprotein snacks, breakfasts, protein baked goods, toppings, sauces, low-calorie chocolate, ice cream, sports nutrition, vitaminized and functional drinks, dietary produce up to 420 tons of products without added sugar. supplements, in total more than 90 types of products. The company is represented by the brands "Bombbar", "Chikalab", "Snaq Fabriq" in Russia, CIS countries, UAE, in their weight, diabetics, elderly people, children.

### NAME OF THE INVESTMENT PROJECT

Establishment and operation of production of specialized food products, including dietary food products without added sugar



842,5 mln RUB

Volume of the resident's declared investments

LLC "FOOD FITNESS"



878,8 mln RUB

The volume of investments made by the resident, at 30/06/2024



total in more than 20 countries around the world. Within the framework of the project production establishment it is planned to

Key target groups: athletes, people leading a healthy lifestyle and watching

<sup>\*</sup> The average tariff as of 06/01/2024



At present, the "Ulyanovsk" PSEZ is the only port special economic zone that well as wholesale trade.

types of transportation infrastructure are available, and there is an opportunity for exit to the federal highway

allow to lower production costs at the entry stage.

The fourth phase of the industrial park with a total area of 18.7 thousand m<sup>2</sup> is in borders the international airport ("Ulyanovsk-Vostochny"). It is the most universal the final stage of construction. One more building with a total area of 12 thousand type of SEZ - it is suitable localization of both production and logistics projects, as m2 and two buildings with a total area of 3 thousand m2 are being designed, a specialized production and warehouse complex with a total area of 11 thousand There are production and warehousing premises for rent. In SEZ "Ulyanovsk" any m2 is being designed. The composite cluster is actively developing in the PSEZ "Ulyanovsk". The PSEZ site became a part of the interregional industrial cluster re-export: the territory of the SEZ is adjacent to the airport, connected to the "Composites without borders". Prospective development of PSEZ "Ulyanovsk" is also airport apron by a taxiway, there is also a railroad and an automobile road with an connected with construction of the system of infrastructural objects providing complex development of the territory and creation of comfortable conditions for The distance to the nearest river cargo port is 17 km. The available production life and work of employees of resident enterprises. In the immediate vicinity of buildings give the enterprises possibility of more operative market entry, and also the SEZ territory on the picturesque bank of the Volga River it is planned to build a residential area with social infrastructure facilities meeting the world standards.

### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 0% up to 10 years 13,5% onwards (since '11) PROPERTY TAX

For SEZ residents 0% up to 15 years

TRANSPORT TAX from the moment of vehicle registration

For SEZ residents 0% up to 10 years

LAND TAX



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2009

NUMBER OF RESIDENTS 52

INCLUDING FOREIGN

6

DISTANCE TO MOSCOW

875 km

**DISTANCE TO ULYANOVSK** 

35 km

### PRIORITY AREAS OF DEVELOPMENT



Aviation industry

56

and repair



equipment

Radio electronio equipment

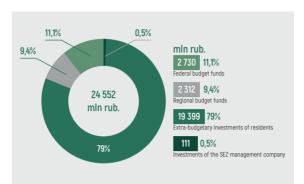
### **KEY RESIDENTS**

LLC "1A"

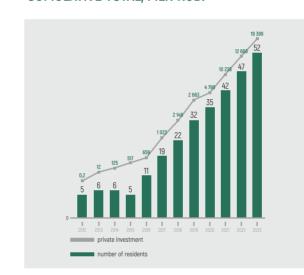
LLC "Galen"

### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





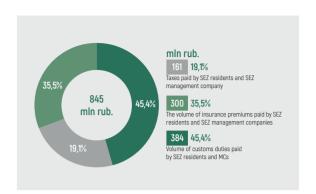




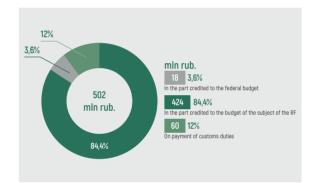
**SEZ RESIDENTS' REVENUE. 2023** 7 683 mln rub.

Including from exports 6 172 mln rub.

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



### MANAGEMENT COMPANY SERVICES

- 1. Financial services
- Legal advisory services
- Maintenance of landscaping facilities
- 4. Consulting services
- 5. Intellectual property management services
- Technological connection to the resource supply system of SEZ
- 7. Marketing research
- 8. Engineering services
- 9. Development of business plans
- 10. Construction control services (technical supervision)
- Management consulting services and enterprise management
- Operation and maintenance of engineering infrastructure facilities



### **Nepochatov Oleg**

General Director of JSC "PSEZ "Ulyanovsk"

### CONTACT INFORMATION:

433405, Ulyanovsk region, Cherdaklinsky district, Municipality "Mirnovskoye Rural Settlement", territory of Portovaya SEZ, 15, Industrial Ave. 1 Phone: +7 (8422) 24-94-17 Official website: http://ulsez.com E-mail: ul.poez@ulsez.ru



Land area in 2023 439,6 ha



The area of administrative buildings 32 807,8 m<sup>2</sup>



Capacity of power supply facilities 20 MW



Capacity of water supply facilities 200 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 200 m<sup>3</sup>/h



Capacity of gas supply facilities 30 000 m<sup>3</sup>/h

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 150 thou, RUB/ha



Rent of a land plot per year (SEZ) 60,16 thou. RUB/ha



Length of highways 6 994 m



The cost of electricity supply\* 8.16 RUB/kWh



The cost of water supply\* 48.99 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 25.72 RUB/m<sup>3</sup>



The cost of gas supply\* 8 919 RUB/1 000 m<sup>3</sup>/h

### LLC "PPSZ"

### NAME OF THE INVESTMENT PROJECT

LLC "PPSZ" is a manufacturing company, which is the only manufacturer of hand-held fire extinguishers OR1 and OR2 in Russia.



54,258 mln RUB

Volume of the resident's declared investments



### 64 mln RUB

The volume of investments made by the resident, at 30/06/2024



2023-2058

supplier of these products for the special flight unit "Russia" under the President Products are made to CD and various shape and size carriers. of the Russian Federation, having many years of experience of supplying fire extinguishers OR1, OR2 as ATI for aircrafts of both Russian and foreign production (including Robinson, Eurocopter, Leonardo AW helicopters, Cessna, Diamond, L-410 is wide: CNC turning and milling, manufacturing of parts according to drawings or airplanes, etc.). LLC "PPSZ" offers services for the manufacture of products from samples, etc.



LLC "PPSZ" supplies fire extinguishers for aviation production: "Tupolev", composite materials, manufactures to order products from fiberglass and other "Antonov", "Il", "Kamov", "Mil", "Beriev", "Myasischev", etc., as well as is the official composites, as well as sheet organic glass, monolithic polycarbonate, ABS-plastic.

> Also, produces metalworking and manufacturing of technologically complex parts and assemblies using high-precision CNC machines. The range of services

# **TPOMTEX**

### JSC "PROMTEKH-ULYANOVSK"

### NAME OF THE INVESTMENT PROJECT

A serial plant for the production of modern materials for aviation onboard cable networks, switchgear and piping systems for aircraft.



965,83 mln RUB



1095,19 mln RUB The volume of investments

made by the resident, at 30/06/2024



2013-2024

JSC "PROMTEKH-ULYANOVSK" as part of the first part of the investment project being implemented, a serial plant was put into operation for the production of modern materials in terms of applied technologies aviation on-board cable networks, switchgear and piping systems of aircraft with a total area of 26,708

production of interiors for modern airplanes Russian-made Sukhoi Superjet,

MS-21, etc., the following items were manufactured: economy class air seats, business class seats, flight attendant's and inspector's seats, composite air ducts of air conditioning systems (rigid and flexible hoses, as well as flexible hoses with silencers), as well as the creation of a testing center for emergency rescue equipment for aircraft and helicopters. The resident plans to build a As part of the second part of the investment project it is planned to create new production building with an area of 24,000 m² and equip it with modern technological equipment.



and North-South transport corridors, in close proximity to the M7 Volga federal indicators - 88%). highway.

The river port of Dzerzhinsk provides a possibility of cargo transportation by water transport, and the freight yard of Russian Railways located in the city is aimed at targeted training of highly qualified personnel for the industrial sector (15 a major transportation and logistics hub connecting the western part of Russia thousand specialists annually). with the eastern part. In addition, the V.P. Chkalov International Airport is a major transportation and logistics hub connecting the western part of Russia with the facilities for quick start of project implementation, an industrial and production eastern part. V.P. Chkalov International Airport provides air communication with complex with a total area of over 31 thousand m<sup>2</sup> will be commissioned in 2025 on other regions of Russia and foreign countries. Thus, thanks to the possibility of the territory of SEZ "Kulibin". In addition, for the convenience of investors planning organizing multimodal transportation, access to new markets is provided.

regions of Russia and has experience in implementing large-scale investment center. projects, including in the innovation sphere. The high investment attractiveness of the region is evidenced by the results of the National rating of the investment which will include a residential complex designed for employees of resident climate in the constituent entities of the Russian Federation, in which the Nizhny companies, a congress and hotel complex, social infrastructure facilities Novgorod Region ranks 2nd.

IPT SEZ "KULIBIN" was established in 2020 on the territory of the city of Administrative: the managing company of SEZ "Kulibin" interacts with investors Dzerzhinsk. In March 2023, the territory of the zone was expanded 10 times to 724.7 in a "single window" format, which helps to reduce administrative barriers and, as hectares. SEZ "Kulibin" has a high potential for development and has a number of a result, shorten the timeframe for the implementation of investment projects. According to the assessment of the Ministry of Economic Development of Russia, Geographical: SEZ "Kulibin" is located at the intersection of the West-East the SEZ's activity at the end of 2023 is recognized as effective (fulfillment of target

Personnel: Nizhny Novgorod Region and Dzerzhinsk in particular have a high scientific and educational potential. The region implements a number of programs

Infrastructural: in order to provide residents with ready-made production to conduct R&D, a project is being implemented to create the "H2O Technopark", Economic: Nizhny Novgorod Region is one of the most dynamically developing which will include a laboratory complex, office space and an equipment sharing

> On the territory of SEZ "Kulibin" it is also planned to create its own ecosystem, (kindergarten, school, health center) and recreational areas.

### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 0% up to 5 years 3% the next 5 years

12,5% further

For SEZ residents 0% up to 10 years TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION

2020

**NUMBER OF RESIDENTS** 21

PROPERTY TAX

DISTANCE TO MOSCOW

400 km

DISTANCE TO NIZHNY NOVGOROD

LAND TAX

**30 km** 

PRIORITY AREAS OF DEVELOPMENT











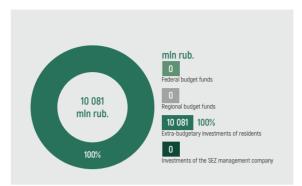
Products made of composite materials

**KEY RESIDENTS** 

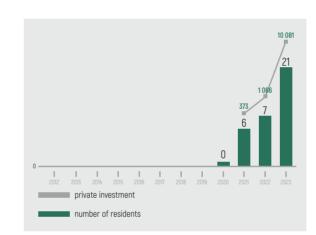
LLC "HOMA ADHESIVE"

### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





JOBS CREATED, NUMBER cumulative total 476



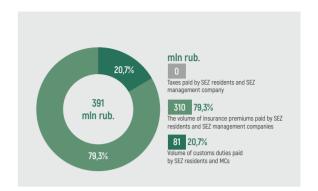
LABOR PRODUCTIVITY IN THE SEZ TERRITORY 5 mln rub/person.



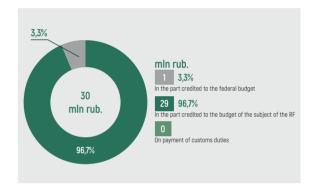
**SEZ RESIDENTS' REVENUE, 2023** 2 392 mln rub.

Including from exports 21 mln rub.

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



### MANAGEMENT COMPANY SERVICES

- 1. Educational and training services
- 2. Technological services
- Financial services, including financial intermediation services
- 4. Engineering services
- 5. Construction control services (technical supervision)
- 6. Marketing research
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure
- Maintenance of landscaping facilities
- 10. Intellectual property management services
- Management consulting services and 11. Manayement enterprise management
- 12. Interpreter services



### Ishchenko Igor

General Director of JSC "Development Corporation Nizhny Novgorod region"

### CONTACT INFORMATION:

606000, Dzerzhinsk, Igumnovskoye Highway, 15A str. Phone: +7 (831) 469-03-60 Official website: www.sezkulibin.ru E-mail: krno@nn-ivest.ru





Land area in 2023 S Land area in 724,7 ha





Capacity of power supply facilities 168.85 MW



Capacity of water supply facilities 2 855 m<sup>3</sup>/h



Сарасс., 753 m³/h Capacity of wastewater disposal facilities



Capacity of heat supply facilities 93,8 Gcal/h



Capacity of gas supply facilities 21 800 m<sup>3</sup>/h



The cost of electricity supply\* 4.6 RUB/kWh



The cost of water supply\* 20,22 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 135.79 RUB/m<sup>3</sup>



The cost of gas supply\* 8,664 RUB/1 000 m<sup>3</sup>/h



The cost of heat supply\* 2 053,07 RUB/Gcal

### LLC "MONAMINE" https://sintez-oka.com/

### NAME OF THE INVESTMENT PROJECT

Creation of universal production of alkylethanolamines with a capacity of 15 thousand tons per year



2 392 mln RUB

Volume of the resident's declared investments



2 325,7 mln RUB

The volume of investments made by the resident, at 30/06/2024



2019-2023

(investment phase)

(operational phase)

OCA" group of companies to produce alkylethanolamines (methyldiethanolamine produced gas, as MDEA is the main sorbent used to remove CO2 from flue and (MDEA) and dimethylethanolamine (DMEA)) by 15,000 tons/year.

The project is primarily aimed at preserving Russia's technological sovereignty in the field of natural gas purification from acidic impurities and LNG production. In addition, the project is designed to create a raw material base for the development of cationic flocculants production. An additional driver of MDEA consumption ethanolamines.



**Монамин** 

The purpose of this project is to expand the existing capacity of the "Synthesis" growth will be projects to decarbonize and reduce the carbon footprint of the process gases. The project is being implemented on the territory of the industrial site of "Synthesis Oka" LLC in the Eastern Industrial District of Dzerzhinsk, Nizhny Novgorod Region.

On December 15, 2023, "Monamine" LLC launched production of alkyl



LLC "RUS-SILICA"

### NAME OF THE INVESTMENT PROJECT

Creation of production of micronized silica gels and stable silicasols



7 412,6 mln RUB Volume of the resident's declared investments



9 422,04 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2025

LLC "RUS-SILICA" is a modern industrial complex for the production of micronized silica gels and stable silicasols.

LLC "RUS-SILICA" products are included by the Russian Ministry of Industry and Trade in the list of priority projects for the production of low-tonnage and stable silicasols.

and medium-tonnage chemical products that have a complex impact on the development of related sectors of the economy.

The main goal of the project is to create production of micronized silica gels

<sup>\*</sup> The average tariff as of 06/01/2024



in the Sverdlovsk Region - Verkhnyaya Salda and Nizhny Tagil. Due to the taxation conditions, and a free customs zone. demand for such a mechanism as SEZ among investors, in 2018 its boundaries were expanded by creating a new site in close proximity to the administrative companies "RP1" LLC with the project "Establishment of production of center of the region - Ekaterinburg. At present, the "Titanium Valley" SEZ is automobile brake disks and calipers" and "Isetsky Forging and Mechanical comprised of two industrial sites Verkhnyaya Salda and Uktus with a total area Plant" JSC with the project "Construction of production of titanium blanks". of 394.8 hectares. Both sites are provided with the necessary engineering, transport and other infrastructure and are ready for localization of high-tech new project for the construction of a long product rolling complex in the SEZ. enterprises.

complex of the Sverdlovsk region, access to the country's main railroads and about 40 billion rubles of investment.

The "Titanium Valley" SEZ was established in 2010 between two major cities highways, a major air hub (Koltsovo International Airport), attractive profit

In 2023 the special economic zone resident status was granted to the

Starting from August 2023, "VSMPO-New Technologies" LLC will implement a

In Verkhnyaya Salda Municipal District, the corporate center "Hi-Tech Boiling The main competitive advantages of the "Titanium Valley" SEZ are: favorable Point" operates on the territory of the SEZ "Titanium Valley", which carries out location of the SEZ on the border of Europe and Asia in the center of a large work within the framework of the national project "Labor Productivity". It is regional market of demand for industrial and investment products (Ural-West planned to create two sites with a total area of 242 hectares, More than 9 Siberian region, Central Asia and the Volga region), the powerful industrial companies will become residents, which will create 4,200 jobs and attract

LAND TAX

### REGIONAL TAX BENEFITS\*

### INCOME TAX

from the moment of receipt of profit



64

For SEZ residents 0% within 10 years from the date of prof 5% the next 5 years 13,5% further

PROPERTY TAX



For SEZ residents 0% up to 10 years

### TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2010

24

NUMBER OF RESIDENTS

INCLUDING FOREIGN

Aircraft

manufacturing

DISTANCE TO MOSCOW

1 419 km

DISTANCE TO EKATERINBURG

40 km

3

### PRIORITY AREAS OF DEVELOPMENT



Production of titanium products



Production of



from composite materials

Metallurgy and metalworking



Equipment manufacturing

Medical industry

### KEY RESIDENTS

LLC "Aspect Medical"

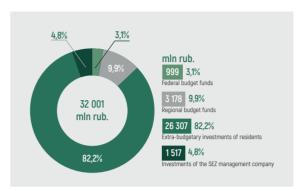
LLC "Minicut Tooling Manufacturing"

ISC "Ural Civil Aviation Plant"

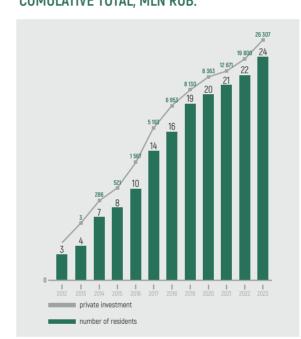
LLC "ALLEGRO"

### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





JOBS CREATED, NUMBER cumulative total 2 238

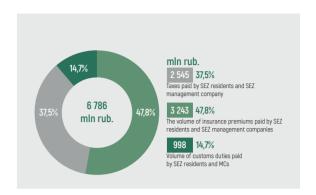


LABOR PRODUCTIVITY IN THE SEZ TERRITORY 10,1 mln rub/person.

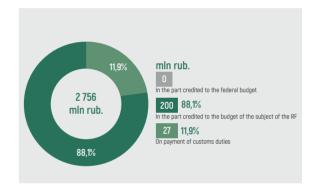


**SEZ RESIDENTS' REVENUE, 2023** 22 677 mln rub.

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Educational and training services
- 3. Maintenance of landscaping facilities
- Financial services, including financial intermediation
- Operation and maintenance of engineering infrastructure facilities
- Technological connection to the resource supply system of SEZ
- 7. Engineering services
- 8. Marketing research
- Representation of interests in state authorities, supervisory and controlling bodies, interests in any court instances and
- State registration of companies, introduction of amendments to constituent documents
- Support in obtaining state support measures

### **Antipov Andrey**

General Director of JSC "IPT SEZ "Titanium Valley"

### CONTACT INFORMATION:

620075, Yekaterinburg, Malysheva str., 51, Vysotsky Business Center, office 2102 Phone: +7 (343) 243-55-83 Official website: www.titanium-valley.com E-mail: welcome@titanium-valley.com



Land area in 2023 394,8 ha



Leasable area



The area of administrative buildings



Capacity of power supply facilities 11.89 MW



Capacity of water supply facilities 102.92 m<sup>2</sup>/h



Capacity of wastewater disposal facilities  $59,2 \text{ m}^3/\text{h}$ 



Capacity of gas supply facilities 21 168 m<sup>3</sup>/h



66

Capacity of heat supply facilities 9,86 Gcal/h



Sale of a land plot (SEZ) 58,06 thou. RUB/ha



Rent of a land plot per year (SEZ) 21,6 thou. RUB/ha



Length of highways



The cost of electricity supply\* 4.86-7.5 RUB/kWh



The cost of water supply\*



1. drinking water 26,64 – 77,47 RUB/m³



2. technical water 11,75 RUB/m³



The cost of wastewater disposal\* 46,97 - 79,9 RUB/m<sup>3</sup>



The cost of heat supply\* 2 166,31 RUB/Gcal



The cost of gas supply\* 6 464,35 - 6 469,88 RUB/1 000 m<sup>3</sup>/h

### LLC "ZTP Porevit.Ekaterinburg"

### NAME OF THE INVESTMENT PROJECT

Construction of a plant for the production of paving tiles and landscaping elements



1 439,32 mln RUB



1254.11 mln RUB

The volume of investments made by the resident, at 01/08/2024



2022-2059

Implementation period

Ekaterinburg" was established on the territory of the Uktus site of the "Titanium Valley" special economic and production zone.

"ZTP Porevit.Ekaterinburg" LLC is a member of the «Partner» group of production and sale of building materials on the territory of the Urals Federal tiles for consumers in the Urals Federal District.

development of a network of paving tile production enterprises and involves the companies. The group of companies has many years of experience in the opening of a new production complex to meet the growing demand for paving



NAME OF THE INVESTMENT PROJECT

A serial plant for the production of advanced in terms of modern materials for aviation on-board cable networks, switchgear and piping systems for aircraft



**1287 mln RUB** 

Volume of the resident's declared investments

LLC "KMZ AIR

67



**15,8 mln RUB** 

The volume of investments made by the resident, at 01/08/2024

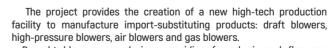


2024-2059

other industries.

The main direction of the new production will be the production of equipment capable of replacing foreign equipment (Piller - Germany, Boldrocchi - Italy, HIBON - USA and Continental Industrie - France).

Manufacturing will require a high-precision CNC machine park. Dynamic and high voltage test benches will be realized. The enterprise blowing machines is focused on production of products for power will be controlled by modern digitalization systems. The company will be



Draught blowers are devices providing forced air and flue gas movement in technological systems of boiler plants, industrial furnaces and other systems of fuel combustion in furnaces. Production of draught engineering, metallurgy, petrochemistry, construction materials and ISO 9001 certified.

<sup>\*</sup> The average tariff as of 06/01/2024



on separate sites allows to ensure the placement of enterprises according to the peculiarities of the zone. cluster type, grouping them by industry affiliation, similarity of technologies and raw material base.

According to the results of the VII National Rating of Investment Attractiveness Industrial Development Fund of the Republic of Bashkortostan. of Special Economic Zones of Russia, SEZ "Alga" was recognized as the best in the nomination "Import Substitution". Since its establishment, SEZ IPT "Alga" has twice rubles and the creation of 766 jobs joined the ranks of residents. been recognized as the most dynamically developing SEZ in Russia.

potential residents in various industries. Qualified employees provide assistance residents of the SEZ in pre-commissioning mode.

SEZ "Alga" operates on 5 separate sites located in the territories of municipal in preparation of the relevant package of documents, for the development of districts Ishimbaysky, Sterlitamaksky and Ufimsky RB. The location of SEZ "Alga" passport and financial model of investment projects taking into account the

> The Corporation for Development of the Republic of Bashkortostan also facilitates the attraction of funds from state development institutions such as the

> In 2023, 9 companies with a total planned investment of more than 20 billion

Thus, as of the end of 2023, 21 companies have received SEZ resident status JSC "Development Corporation of the Republic of Bashkortostan" provides since the establishment of the "Alga" SEZ. The total volume of declared investments comprehensive consultations on the possibilities of receiving state support and by residents will amount to RUB 61.8 billion, and it is planned to create over 2,800 on the mechanism of obtaining resident status, and compiles a common pool of new jobs. At the end of last year, 2 new production facilities were launched by

### REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 5 years 5% next 7 years 13,5% further



For SEZ residents 0% up to 10 years



from the date of obtaining the resident status



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2020

NUMBER OF RESIDENTS 21 INCLUDING FOREIGN

DISTANCE TO MOSCOW

1342 km

DISTANCE TO UFA

135 km (section in Sterlitamaksky district) 155 km (site in Ishimbaysky district) 20 km (site in Ufimsky district)

### PRIORITY AREAS OF DEVELOPMENT



68









### KEY RESIDENTS

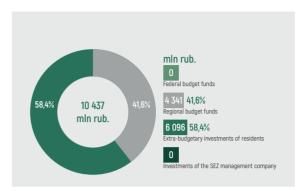
LLC "Fabrika Zasport"

LLC "M Synthesis"

LLC "PO Arkada"

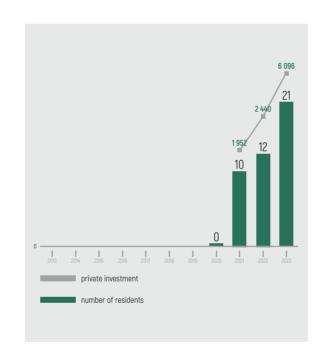
### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS

(EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.** 





JOBS CREATED, NUMBER cumulative total 968

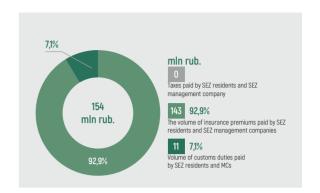


LABOR PRODUCTIVITY IN THE SEZ TERRITORY 0,76 mln rub/person.

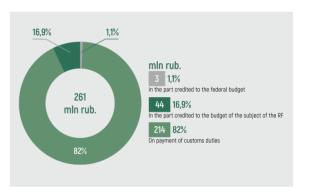


SEZ RESIDENTS' REVENUE. 2023 741 mln rub.

### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



### TAX BENEFITS, 2023



### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Maintenance of landscaping facilities
- 6. Engineering services
- Financial services, including financial intermediation
- Intellectual property management services
- Management consulting services and enterprise management
- Marketing research
- Educational and training services
- Maintenance and cleaning of residents' facilities, security of grounds and buildings



### **Gabbasov Nail**

General Director of JSC "Corporation for Development of the Republic of Bashkortostan"

### CONTACT INFORMATION:

450101, Russia, Republic of Bashkortostan, Ufa, st. Tukaeva 46/1 Phone: +7 (917) 750-71-12 E-mail: infokrrb@bashkortostan.ru Official website: https://oezalga.ru/



Land area in 2023 763 ha



Leasable area



Length of highways 6 070 m



Capacity of power supply facilities 140.75 MW



Capacity of water supply facilities  $16.5 \, \text{m}^3/\text{h}$ 



Capacity of wastewater disposal facilities 18 402,56 m<sup>3</sup>/h



Capacity of gas supply facilities 154 903,36 m<sup>3</sup>/h



70

Sale of a land plot (SEZ) 8 - 198,98 thou. RUB/ha



Rent of a land plot per year (SEZ) 7,96 - 828,8 thou. RUB/ha



The cost of electricity supply\*



CH-I - 2,86 RUB/kWh



CH-II - 2,92 RUB/kWh



HH - 3,65 RUB/kWh



BH - 1,73 RUB/kWh

The cost of water supply\*



Tariff for technical water - 12,02 RUB/m<sup>3</sup>



2. Tariff for drinking water - 33,62 RUB/m³



The cost of wastewater disposal\*



Tariff for wastewater disposal 29,79 RUB/m<sup>3</sup>



Tariff for wastewater treatment 21,94 RUB/m<sup>3</sup>



8 934.88 RUB/1 000 m<sup>3</sup>/h

### LLC "GOOD CARDBOARD PRODUCTION COMPANY"

### NAME OF THE INVESTMENT PROJECT

Construction of a highly automated corrugated packaging plant with a capacity of 70 mln M2



317,2 mln RUB



151,28 mln RUB

The volume of investments made by the resident, at 30/06/2024



2021-2025

Implementation period

In 2023, the company became a resident of the "Alga" SEZ. The project foundations, wall sandwich panels and roofing. involves the construction of a highly automated corrugated packaging plant. The products will be made of three-layer corrugated cardboard, beige, white or flexo

To date, the resident has completed the installation of steel structures, strip

The launch of production is scheduled for 2025. The new production facilities will increase all production indicators. Thus, at full capacity, the company will produce about 70 mln m<sup>2</sup> of corrugated packaging annually.

# Y **АРКАДА**

capacity of up to 220 thousand units of finished products per year. The use of only

### LLC "INDUSTRIAL ASSOCIATION ARCADE"

### NAME OF THE INVESTMENT PROJECT

Construction of a modern automated sewing factory for the production of workwear



680,23 mln RUB

ДОБРЫЙ

**KAPTOH** 

Volume of the resident's declared investments



661,9 mln RUB The volume of investments

made by the resident, at 30/06/2024



2020-2022

The enterprise is an automated factory for sewing overalls with a design purchases ensures high profitability of the business in the long term.

The factory was launched in December 2021 and is now gradually increasing its high-quality materials and accessories allows the company to maintain a flexible output, producing up to 10,000 work suits monthly for its customers. Assortment pricing policy, and the presence of potential customers with large volumes of nomenclature includes more than 1,000 items.

The cost of gas supply\*

<sup>\*</sup> The average tariff as of 06/01/2024



"Moglino" is a state special economic zone of industrial and production type for production on the SEZ territory. located in the Pskov Region. The region borders simultaneously with three Investor's savings when locating production in "Moglino" amount to 40% of 45 million people.

localization of high-tech industries

the boundaries of the residents' land plots. A free customs zone regime is in effect on the territory of Moglino.

importing equipment and components, construction materials and vehicles used workers. The team of the SEZ «Moglino» is an integral part of the success.

countries: Estonia, Latvia and Belarus. Due to the location of the region, the the project implementation costs. In order to launch the project as quickly as number of potential sales market for the products of local manufacturers is about possible and reduce the cost of building its own production facilities, the SEZ "Moglino" leases ready-made production facilities to residents. Construction SEZ "Moglino" is 300 hectares of modern production and business infrastructure of the second stage infrastructure is underway. It is planned to build industrial of international level, endowed with a special legal status. The site is designed for treatment facilities to ensure the possibility of creating a polymer cluster without threatening the environment. In addition, the SEZ is planning to build additional The Moglino site is provided with all necessary energy resources connected to ready-made areas to accommodate production facilities.

The proximity of the SEZ «Moglino» to the regional center of the region - the city of Pskov with a population of 190 thousand people - provides staffing needs, SEZ residents have an opportunity to save on customs duties, VAT when comfortable accommodation and leisure activities for investors and non-resident

# REGIONAL TAX BENEFITS\*

## INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 5 years 5% the next 5 year **13,5**% onwards (since '11) PROPERTY TAX



For SEZ residents 0% up to 10 years

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

YEAR OF CONSTRUCTION 2012

NUMBER OF RESIDENTS

15 **INCLUDING FOREIGN** 

5

DISTANCE TO MOSCOW

750 km

DISTANCE TO PSKOV

8 km

# PRIORITY AREAS OF DEVELOPMENT



components

72



Flectrical Engineering



materials



Railway equipment

# **KEY RESIDENTS**

LLC "Eurobit"

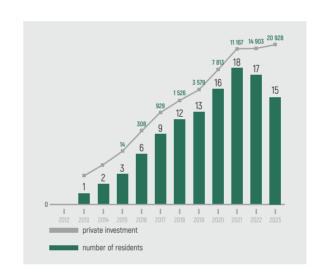
# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

**CUMULATIVE TOTAL, MLN RUB.** 





JOBS CREATED, NUMBER cumulative total 589



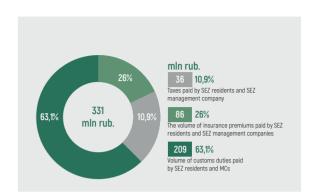
LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 3,7 mln rub/person.



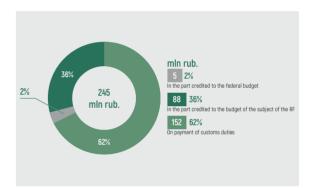
**SEZ RESIDENTS' REVENUE. 2023** 2 236 mln rub.

Including from exports 665 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- 2. Marketing research
- Maintenance of landscaping facilities
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise management
- Technological connection to the resource supply system of SEZ
- Construction control services (technical supervision)
- 8. Engineering services

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



# **Sobol Pavel**

General Director of JSC "IPT SEZ MOGLINO"

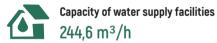
# CONTACT INFORMATION:

180502, Pskov region, Pskov district, Moglino village, "Moglino" SEZ zone, 18 Phone: +7 (811) 229-33-33 Official website: http://www.moglino.com E-mail: info@moglinosez.ru

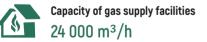














\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 134 thou. RUB/ha



The cost of electricity supply\* 5,5 RUB/kWh



The cost of water supply\*



1. drinking water 4,8 RUB/m³



2. technical water 2,7 RUB/m³



The cost of wastewater disposal\* 35,5 RUB/m<sup>3</sup>



The cost of gas supply\* 7 153 RUB/1 000 m<sup>3</sup>/h



## NAME OF THE INVESTMENT PROJECT

Production of medical devices



# 145 mln RUB

Volume of the resident's declared investments



# 11,9 mln RUB

The volume of investments made by the resident, at 30/06/2023



immunochromatographic analysis.

2022-2025 Implementation period

LLC "Screening-M" manufactures medical diagnostic rapid tests for At the same time, the resident is constructing its own plant in order to increase professional use and self-testing to detect narcotic substances in human urine by the range of products and production volume.



# NAME OF THE INVESTMENT PROJECT

Production of medical devices



=== 1 050 mln RUB

Volume of the resident's declared investments

https://betmed.ru/ LLC "BETAMED"



2024-2028

LLC "BETAMED" is building a plant for the production of medical devices in the medical and preventive institutions of the Russian Federation with high-tech products. More than 80 jobs will be created. products to perform high-quality medical operations on patients.

The project is scheduled to be completed in the first quarter of 2026. In the fields of surgery, anesthesiology and resuscitation (kits). The project will provide first year the enterprise intends to produce about 160 thousand pieces of profile



the sphere of machine building, machine tool building, metalworking, production of with the resident's planning project), favorable conditions onlease of the land plot automotive components, construction materials. The total area of SEZ "Uzlovaya" [2% of the cadastral value per year], tax incentives. is 490.4 hectares. The land plots belong to "KRTO" JSC on the right of ownership. Land category - lands of industry, energy, transportation, communication, radio companies "AgroGrib" LLC, "Engelsspetstrubmash" LLC, "Arnest MetalPak" LLC, broadcasting, television, informatics, lands for space activities, lands of defense, and "TENZOGRAF" LLC have commissioned production facilities. The rest of the security and lands of other special purpose.

competitive advantages of SEZ "Uzlovaya" are: proximity to the largest sales million (cumulative total). market in Russia and Eastern Europe, SEZ "Uzlovaya" is located 180 km from Moscow, developed transport infrastructure, the basis of which is the federal highway M4 "Don", which runs along the site, 50 km from the site there is another facilities for SEZ "Uzlovaya" is carried out within the framework of regulatory acts: federal highway - M2 "Krym", also in close proximity to the industrial site is a Decree of the Government of the Russian Federation from 19.10.2020 No 1704, railway station. From the industrial site there is a railway station, 180 km away Resolution of the Government of the Russian Federation from 14.07.2021. Nº 1189 from the site there is Domodedovo airport, the nearest port is 900 km away in St. Petersburg. The industrial site is located in the center of the Tula agglomeration, plan of development of the SEZ "Uzlovaya" territory approved by the Ministry of which has a population of over 1 million residents, allows to ensure the availability Economic Development of the Russian Federation. of personnel, the land plots of the "Uzlovaya" SEZ are owned by "KRTO" JSC, the

The main residents of the special economic zone are companies that operate in infrastructure is connected to the boundaries of the resident's site (in accordance

The minimum investment for the project is at least RUB 120 mln. The companies are at the stage of design and construction. The total amount of JSC "KRTO" is the managing company of the special economic zone. The main actually realized investments as of the fourth quarter of 2023 is RUB 29,650.99

> In accordance with the approved staffing schedules of residents as of the fourth quarter of 2023, the number of jobs created is 2,090. Financing of infrastructure

> Construction of infrastructure facilities is carried out in accordance with the

# REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit

For SEZ residents 0% within 10 years 5% the next 5 years 13,5% further

**PROPERTY TAX** 

from the moment of vehicle registration

TRANSPORT TAX



For SEZ residents 0% for 10 years (in respect of trucks)



LAND TAX

For SEZ residents 0% up to 5 years

YEAR OF CONSTRUCTION

2016

76

NUMBER OF RESIDENTS

27

DISTANCE TO MOSCOW

170 km

**DISTANCE TO TULA** 

47 km

# PRIORITY AREAS OF DEVELOPMENT



Automotive components



industry



**Building materials** 

## **KEY RESIDENTS**

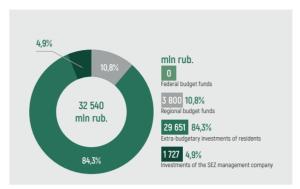
LLC "Engelsspetstrubmash"

LLC "Arnest MetalPak"

LLC "Tensograph"

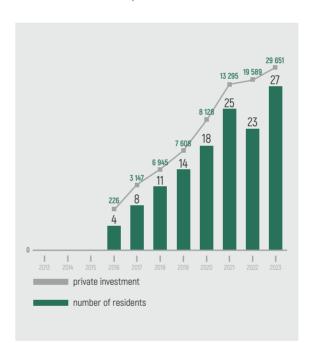
# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

**CUMULATIVE TOTAL, MLN RUB.** 





JOBS CREATED, NUMBER cumulative total 2 090



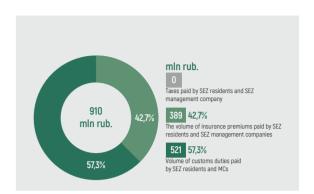
LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 3,6 rub/person.



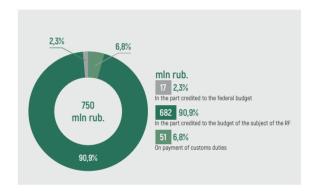
**SEZ RESIDENTS' REVENUE, 2023** 7 539 mln rub.

Including from exports 743 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Operation and maintenance of engineering infrastructure facilities
- Maintenance of landscaping facilities
- Development of a business plan and financial model for obtaining resident status
- Management consulting services and enterprise management
- Advice on STZ operations
- Technological connection to the resource supply system of SEZ

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



# **Selifonov Vladimir**

**Acting General Director** JSC "Tula Region Development Corporation"

# CONTACT INFORMATION:

300041, Tula region, Tula, Mendeleevskaya str., 4 Phone: +7 (4872) 33-80-08 Official website: http://www.uzlovaya.ru E-mail: corporaton@invest-tula.com



Land area in 2023 S Land area in 490,4 ha



Leasable area



Length of highways 3 773 m



Capacity of power supply facilities 100 MW



Capacity of water supply facilities 416.7 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 105 383 m<sup>3</sup>/h



Capacity of gas supply facilities 145 436 m<sup>3</sup>/h



Sale of a land plot (SEZ) 268.1 thou, RUB/ha



Rent of a land plot per year (SEZ) 40,2 thou. RUB/ha



The cost of electricity supply\* 5 RUB/kWh



The cost of water supply\* 73,24 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 35.8 RUB/m<sup>3</sup>



The cost of gas supply\* 9,3 - 11,07 RUB/1 000 m<sup>3</sup>/h

# LLC "NOVATEK - SPG FUEL TULA"

# NAME OF THE INVESTMENT PROJECT

Small tonnage LNG



# 8 765 mln RUB

Volume of the resident's declared investments



# 18,87 mln RUB

The volume of investments made by the resident, at 30/06/2023



2023-2025

Implementation period

100% liquefaction technology. The importance of liquefied natural gas market automobile and railroad transportation. This is a project of federal significance. development is conditioned by the urgent need to expand the use of low-tonnage



The main objective of the investment project "Small tonnage LNG" is a production technologies for the purposes of gasification of constituent entities of construction of a plant for the production of liquefied natural gas on the the Russian Federation and as a gas motor fuel for agricultural, road construction territory of SEZ IPT "Uzlovaya" with a capacity of 126 thousand tons per year using equipment, fuel for agricultural and road-building machinery, as well as for use in



# LLC "ResursInvest-Razvitie"

# NAME OF THE INVESTMENT PROJECT

Yellow pea deep processing plant



4 160,9 mln RUB



238,24 mln RUB

The volume of investments made by the resident, at 30/06/2023



2022-2026 Implementation period

The company is implementing a project to build a plant for deep processing of yellow peas in the "Uzlovaya" SEZ. The enterprise will produce dry pea protein

cleaned, humidity not more than 15% and further as a result of grinding - pea flour with the market growing by 10% annually. for technological purposes, cleaned from husks, food quality and odorless.

At the moment there are no large-capacity pea protein isolate production facilities in Russia, including full technological cycle. Pea protein isolate producers isolate, plus pea starch, pea (edible) fiber and dry feed product as co-products. in the world are mainly concentrated in Europe, North America and China. The The main raw material of the production complex will be yellow peas in grains, global pea isolate production volume is estimated at about 300,000 tons per year,

<sup>\*</sup> The average tariff as of 06/01/2024



first industrial-production zones created outside the Urals. The SEZ territory Kauchuk" (part of the Titan Group of Companies)). is located in the north-western industrial hub of the city of Omsk and includes two production sites: in the area of Krasnovarsk tract [477 hectares] and potential investors to implement petrochemical projects in the SEZ, including Kombinatskaya street (17 hectares). The advantage of SEZ, as compared to cooperation with existing petrochemical enterprises. other investment sites, is the possibility for investors to receive investment funds, wide tax benefits and customs preferences, access to engineering, companies on the territory of SEZ "Avangard". transportation and business facilities, favorable conditions for the use of land

industries: Omsk Oil Refinery (a subsidiary of Gazpromneft), LLC "Polnom" Two land lease agreements were concluded.

Special economic zone of industrial-production type "Avangard" is one of the [a joint venture of PJSC "SIBUR Holding" and PJSC "Gazpromneft", JSC "Omsky

Under the current conditions, it is economically and logistically feasible for

In addition, it is possible to locate industrial enterprises and logistics

In 2023, the management company continued designing and constructing the SEZ's engineering infrastructure. Two agreements on industrial and The territory of SEZ "Avangard" is especially favorable for the implementation production activities were concluded: with LLC "Omsk Plant of Oils and of projects in the chemical and petrochemical industries, as the territories Coolants" on the construction of a plant for the production of oils and coolants bordering the SEZ are home to large enterprises that are leaders in their and "OCAB Data Center" LLC for the construction of a data processing center.

# REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% within 5 years of the first profit 5% next 5 years 13,5% since year 11

PROPERTY TAX

For SEZ residents 0% up to 10 years TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2020

NUMBER OF RESIDENTS

6

DISTANCE TO MOSCOW 2 270 km

**DISTANCE TO OMSK** 

LAND TAX

0 km

PRIORITY AREAS OF DEVELOPMENT



petrochemical industry

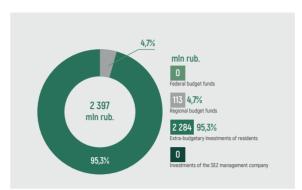
KEY RESIDENTS

LLC "OMZMS"

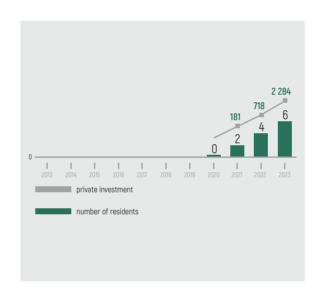
LLC "OMSKELECTROTECH"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

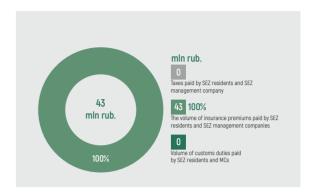


# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# MANAGEMENT COMPANY SERVICES

- Technological connection to the resource supply system of SEZ
- Intellectual property management services
- Financial services, including financial intermediation
- Management consulting services and enterprise
- Educational and training services
- Technological services
- Marketing research
- Assistance in organizing exports to the PRC



# **Sobolev Victor**

General Director of JSC "SEZ IPT "Avangard"

# CONTACT INFORMATION:

644074, Omsk, Komarova Avenue, 21k1 Phone: +7 (3812) 95-15-92 Official website: https://avangard-oez.ru E-mail: info@avangard-oez.ru



Land area in 2023 494 ha



Leasable area 259,3 ha



Capacity of power supply facilities 21,3 MW

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 3 400 thou. RUB/ha



Rent of a land plot per year (SEZ) 88,1 thou. RUB/ha



The cost of water supply\* 6,98 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 25,26 RUB/m<sup>3</sup>



The cost of gas supply\* 7 149,6 RUB/1 000 m<sup>3</sup>/h



The cost of electricity supply 4,05 RUB/kWh



## NAME OF THE INVESTMENT PROJECT

Organization of production of cooling lubricants fluids



# 120 mln RUB

Volume of the resident's declared investments



# 62 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2031

Implementation period

This investment project will create a new industrial enterprise for the are complex multi-component systems that are actively used in metalworking production of cooling lubricants (coolants) of the «Sinertek» product line. Coolants production and are used for lubrication and cooling of tools and equipment.



production of metal structures and connecting parts for oil and gas companies

LLC "OMSKELECTROTECH"

# NAME OF THE INVESTMENT PROJECT

Organization of production of metal structures, component fasteners and connecting parts for oil and gas enterprises



1 896,13 mln RUB

Volume of the resident's declared investments



1,33 mln RUB

The volume of investments made by the resident, at 30/06/2024



2021-2035

The project provides for the creation of production of metal structures, nuclear, oil, gas, chemical, petrochemical industries, increase the market of metal component fasteners and connecting parts for oil and gas companies in the SEZ structures and connecting pipeline fittings, metal products in the Omsk region, "Avangard" in Omsk. It is planned to produce high-strength, corrosion-resistant including for the purpose of import substitution of component parts in the oil and fasteners with application temperature from -90 °C to +650 °C, as well as gas machine building industry of the Russian Federation.



Borovsky District with a total area of 994.2 hectares. The Lyudinovo site is located opening of lines for decoration, impregnation of base paper and production in the south of the Kaluga Region. The availability of qualified labor resources, of CPL-plastics will make a significant contribution to import substitution and proximity to major transportation hubs and raw material bases (timber, sand, will actually replace imports of decorative paper. The work of all the company's clay) provides advantages for the development of large and medium-sized plants in Kaluga region will allow to talk about the creation of a full cycle of industrial enterprises, including enterprises producing construction materials, production of products in demand in the Russian market. woodworking and metalworking. The Borovsk site is located in the north of the region, on the border with New Moscow, in the vicinity of existing knowledgeintensive production facilities laboratories and engineering centers. Russia's site of SEZ Kaluga. first science city Obninsk, as well as a large logistics terminal Freight Village

In 2023, the opening of the second production stage of a full-cycle plant for of the new production facility will create more than 160 jobs for the residents volume of RUB 17.3 billion and the creation of more than 2,000 jobs.

Currently, the "Kaluga" SEZ consists of two sites: in Lyudinovsky District and of Lyudinovo and neighboring districts and open about 1,600 vacancies. The

In 2023, "Hayat Consumer Goods" LLC, which is part of the global Hayat company, announced the launch of the second production line at the Borovsk

The production capacity of the plant is 70 thousand tons of products per year, which allowed the company to become the largest manufacturer of paper and hygiene products from 100% cellulose in Russia, producing up to 210,000 tons the production of decorative base paper from finished cellulose of "Ultra Decor of products per year. In 2023, the Kaluga Region Government has prepared and Rus' LLC. The total investment volume is more than 60 billion rubles, 7.5 billion submitted an application for the expansion of the "Kaluga" SEZ. The expansion rubles. - investments in the second production line of Ultra Decor Rus. The start will allow localization of three more pharmaceutical plants with an investment

# REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 0% up to 5 years 3% next 4 years 5% next 2 years 8% next 2 years 10% next 2 years 13.5% further

PROPERTY TAX



TRANSPORT TAX from the moment of vehicle registration



For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2012

30 **INCLUDING FOREIGN** 

2

NUMBER OF RESIDENTS DISTANCE TO MOSCOW

80 km (Borovsk site)

350 km (Lyudinovo site)

DISTANCE TO KALUGA

LAND TAX

95 km (Borovsk site) 170 km (Lyudinovo site)

PRIORITY AREAS OF DEVELOPMENT



Manufacturing machinery

84

Manufacture of

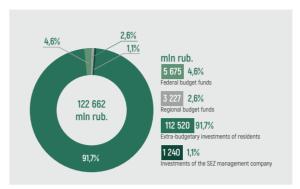
Pharmaceuticals Manufacture of wood

# **KEY RESIDENTS**

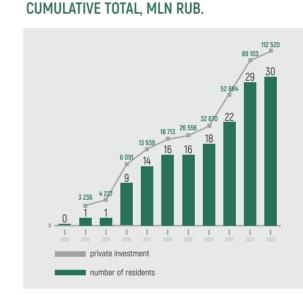
LLC "ULTRA DECOR RUS"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)





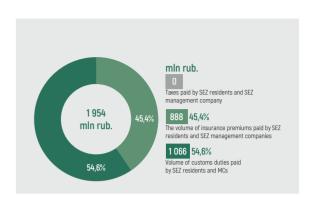
JOBS CREATED, NUMBER cumulative total 3 745



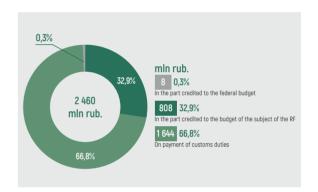


SEZ RESIDENTS' REVENUE. 2023 37 559 mln rub. Including from exports 4 481 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the 2. Technological confidence resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Maintenance of landscaping facilities
- 6. Engineering services
- Financial services, including financial intermediation
- Management consulting services and enterprise management
- Marketing research
- Lease of administrative and utility premises
- Providing an address for registration legal entity
- Business planning (development of a business plan

85

investment project)

BUSINESS-NAVIGATOR
SPECIAL ECONOMIC ZONES OF RUSSIA



# **Pobryzganov Dmitry**

General Director of JSC "IPT Kaluga SEZ"

# CONTACT INFORMATION:

249032, Kaluga region, Borovsky district, Vorsino village, Northern Industrial Zone, possession 9 Phone: +7 (4842) 70-50-50 Official website: https://oezkaluga.ru E-mail: office@oez.kaluga.ru



Land area in 2023 994,2 ha



The area of administrative buildings  $406,\!26\ m^2$ 



Leasable area 196,4 ha



Capacity of power supply facilities 274,96 MW



Capacity of water supply facilities  $625 \ m^3/h$ 



Capacity of wastewater disposal facilities  $570,83 \ m^3/h$ 



Capacity of gas supply facilities  $86\ 300\ m^3/h$ 

\* The average tariff as of 06/01/2024

Borovskaya site / Lyudinovskaya site



Sale of a land plot (SEZ) 1 017,8/247,3 thou. RUB/ha



Rent of a land plot per year (SEZ) 40,07/17,8 thou. RUB/ha



Length of highways 11 540 m



The cost of electricity supply\* depends on the tariff option



The cost of water supply\* 32,17 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 22,15 RUB/m<sup>3</sup>



The cost of gas supply\*
9 128,28 RUB/1 000 m<sup>3</sup>/h



## NAME OF THE INVESTMENT PROJECT

Establishment of industrial refrigeration equipment production



# 180 mln RUB

Volume of the resident's declared investments



# 660 mln RUB

The volume of investments made by the resident, at 30/06/2024



2020-2024

Implementation period

Since 1963, Euroclima has been manufacturing climate control equipment and is a leader in the field of ventilation and air conditioning systems.

Since 2020, the company has been a resident of the Percusary site of SET

Since 2020, the company has been a resident of the Borovskaya site of SEZ

"Kaluga". The purpose of its establishment is to implement an investment project

"Kaluga". The purpose of its establishment is to implement an investment project.

for the construction of a plant for the production of modern high-tech air treatment and air conditioning systems.

euroclima®

The total amount of investments exceeded 650 million rubles, and the





The special economic zone of industrial and production type "Orenburgio" was residents have already been commissioned: "X5 Group" and Krasnogorsky Dairy established in 2021. Actual site construction activities started in 2022.

The SEZ is located in two municipalities in the Orenburg Region: the city of Orenburg and the city of Orsk. The Orenburg site is focused on the development by 2025. Sustainable development is an important vector of development of SEZ and implementation of modern technologies in logistics, agriculture, waste processing, medical production, digitalization and data management.

The Orsk site is focused on the efficient production of materials and components in the construction, metallurgy and oil and gas sectors.

The area of the two SEZ sites is 565 hectares. The availability of developed road - The Orenburg Region is a region of high value-added industries; and railway infrastructure provides favorable conditions for the organization of - Connection of engineering infrastructure to the boundaries of the resident's plot convenient and cost-effective logistics schemes for the supply of raw materials and free of charge;

To date, the SEZ is at the stage of active construction. However, the first two "Europe - Western China".

Plant.

Now the SEZ has already 16 residents. The goal is to have at least 20 residents "Orenburgie", which has been implemented since the construction stage of the site. Four main advantages of the Orenburgie SEZ:

- Unique geographical location the border of Russia and Central Asia. 80% of Central Asia's commodity flow passes through Orenburg;

- SEZ "Orenburgie" is located in the center of the international transport route

## REGIONAL TAX BENEFITS\*

TRANSPORT TAX

**INCOME TAX** 

from the moment of receipt of profit



**13,5**% after 10 years

PROPERTY TAX

For SEZ residents 0% up to 10 years

from the date of obtaining the resident status





\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2021

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

1230 km

DISTANCE TO ORENBURG

LAND TAX

0 km (Orenburg site) 254 km (Orsk site)

PRIORITY AREAS OF DEVELOPMENT



Manufacture of medical devices

Logistics

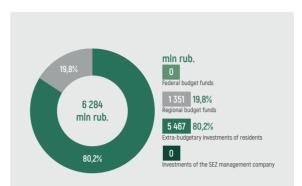
KEY RESIDENTS

SPK "MK Krasnogorsky"

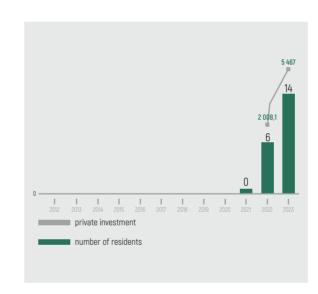
LLC "RC Orenburg"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**



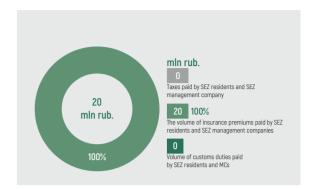






**SEZ RESIDENTS' REVENUE, 2023** 63 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Maintenance of landscaping facilities
- Financial services, including financial intermediation
- Operation and maintenance of engineering infrastructure facilities
- 5. Educational and training services
- Technological connection to the resource supply system of SEZ
- 7. Engineering services
- Intellectual property management services
- Marketing research
- Construction control services (technical supervision)
- Management consulting services and enterprise management



# **Efimov Anton**

General Director of JSC "IPT SEZ "Orenburgie"

# CONTACT INFORMATION:

27 Sovetskaya str., Orenburg, 460014 Phone: +7 (3532) 44-24-55 Official website: https://orensez.ru/ E-mail: sezoren@orbinvest.ru



Land area in 2023 565 ha



Capacity of power supply facilities 2.3 MW



Capacity of water supply facilities 622.42 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 622.42 m<sup>3</sup>/h



Capacity of gas supply facilities 4 800 m<sup>3</sup>/h

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 1414 thou. RUB/ha



Rent of a land plot per year (SEZ) 49,83 thou. RUB/ha



The cost of electricity supply\* 8.59 RUB/kWh



The cost of water supply\* 38.32 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 24.97 RUB/m<sup>3</sup>



The cost of gas supply\* 7 150 RUB/1 000 m<sup>3</sup>/h LLC "OZAR" https://ozar56.ru/

## NAME OF THE INVESTMENT PROJECT

Organization of production of import-substituting equipment: positioner-stacker for sausages



# 235 mln RUB



# 51,44 mln RUB

The volume of investments made by the resident, at 30/06/2024



2023-2025

Implementation period

"OZAR" LLC is a new plant in the Orenburg region producing modern equipment for stacking and packaging of food products, in particular, meat products.

Anton Tomarov, Director of "OZAR" LLC: "The task of import substitution modern production of the equipment in demand that meets the highest quality standards". A study of the domestic market revealed a need for domestic high- and in the future - up to 100. speed packaging equipment. It was decided to organize the production of modern robotic machines representing the advanced achievements in this direction. At it is planned to produce up to 100 units of equipment per year.



the first stage it is planned to produce two basic models of the equipment: robotic sausage stacker RUS 500 and high-speed transformeinfra TF 245. Construction of the first phase is currently underway. The purchase of machine tools and is now more acute than ever. We have set ourselves the task of creating a equipment is underway with the support of the DIF. Recruitment of employees is underway. The planned number of employees during the launch is more than 40,

The first products are scheduled for production in early 2025. At the first stage



SPK "MK Krasnogorsky"

# NAME OF THE INVESTMENT PROJECT

Construction of the "Krasnogorsky" Dairy Plant



1352,9 mln RUB

Volume of the resident's declared investments



1453 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2024

Krasnogorsky Dairy Plant is a manufacturer of dairy products from raw Starting from the receipt of milk, components and packaging materials and at all stages of the technological process of product manufacturing, the company has strict laboratory control. Dairy products are produced on the equipment with the use of modern packaging materials, allowing long-term storage of the product with preservation of all the beneficial properties of milk, and the existing specialized vehicles allow in the shortest possible time with preservation of temperature regimes deliver it to retail outlets.

materials of its own dairy farms. Full range of products of the dairy plant: pasteurized milk of 3.2% and 2.5% fat content, sour milk products (ryazhenka, kefir, yogurt, sour cream, cottage cheese), ice cream, butter, cheese in assortment. The company's full production cycle is based on traditional technologies using hightech equipment and takes into account many nuances to preserve the beneficial properties of milk and dairy products.



Special economic zone of industrial-production type "Center" was established in accordance with the Decree of the Government of the Russian Federation dated Councils of SEZ "Center" to be located on the territory of SEZ "Center": 30.12.2018  $N^{\circ}$  1774 on the territory of Novousman municipal district of Voronezh

JSC "VInCo" has entered into an agreement with the Ministry of Economic - "DomFry" LLC - construction of a potato processing plant. Development of the Russian Federation. Agreement on management of the special D14), in accordance with which the management company is assigned a number "Center", to develop a plan for IPT SEZ "Center", as well as to manage and dispose municipality.

In 2023, the following enterprises were approved by the Supervisory and Expert

- LLC "Voronezh Industrial Equipment Plant" - construction of a plant for production of gearboxes, gearmotors, pumps of NSh series and components;

As of 31.12.2023, about 74.58% of the usable area of SEZ "Center" was provided economic zone of industrial-production type "Center" (hereinafter referred to as to the residents with whom agreements were signed on the implementation IPT SEZ "Center"), created on the territory of the municipal formation Novousman of industrial production activities in the special economic zone of industrial municipal district of the Voronezh region, dated February 18, 2019 Nº. S- 33 -VZh/ production type "Center". In 2023, 12 resident enterprises carried out industrial D14 together with an additional agreement (dated February 18, 2019, Nº. S- 34-VZh/ production activities in the "Center" SEZ: "IK Maslovsky" LLC, LLC "NPO PERFOGRAD", LLC "SYNOQUANT", LLC "ATM", LLC "VKTM", LLC "Russkaya Oliva", LLC "Global of functions to create and manage engineering infrastructure facilities of IPT SEZ Drinks", LLC "Ecological Initiative", LLC "Global Beverages", LLC "PPC SATOMS", LLC "Pekarni Chernozemya 36", LLC "Voronezh Industrial Equipment Plant", "DomFry" of land plots located within the boundaries of the SEZ and owned by the state or LLC. Established The "Center" SEZ borders the Maslovsky Industrial Park, which specializes in mechanical engineering and metalworking.

# REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



92

For SEZ residents 0% up to 5 years 5% the next 5 years **13,5**% after 10 years PROPERTY TAX

For SEZ residents 0% up to 10 years

## TRANSPORT TAX

from the date of obtaining the resident status



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2018

INCLUDING FOREIGN

NUMBER OF RESIDENTS DISTANCE TO MOSCOW

523 km

DISTANCE TO VORONEZH

0 km

PRIORITY AREAS OF DEVELOPMENT



Production of children's play sports and park



# **KEY RESIDENTS**

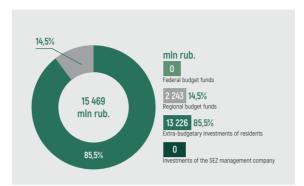
LLC "PC Laplex Composite"

LLC "NPO Perfograd"

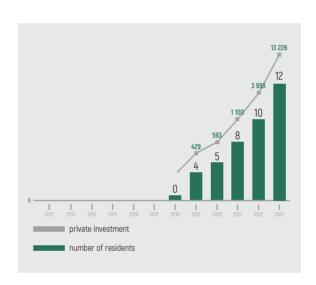
LLC "Global Drinks"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





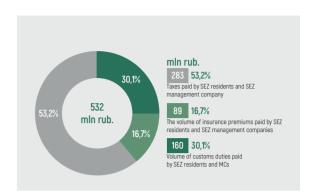




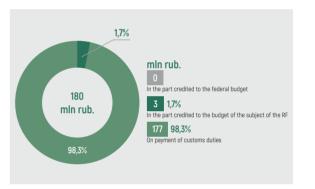
**SEZ RESIDENTS' REVENUE. 2023** 735 mln rub.

Including from exports 120 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



## MANAGEMENT COMPANY SERVICES

- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Maintenance of landscaping facilities
- Engineering services
- Intellectual property management services
- Management consulting services and enterprise management
- 8. Educational and training services
- Services on coordination of interaction between residents and executive authorities of all levels
- Consulting services on the selection of a provider and on customs brokerage services



# Yusupov Sergey

General Director of JSC "VInCo"

# CONTACT INFORMATION:

1A Prospekt Revolutsii, room 3A, Voronezh 394036 Phone: +7 (473) 210-03-22 Official website: https://vinkorp.ru/ E-mail: vinkorp@mail.ru





Land area in 2023 220,2 ha



Leasable area 168,06 ha



Capacity of power supply facilities 34 MW



Capacity of water supply facilities 83,33 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 213,5 m<sup>3</sup>/h



Capacity of heat supply facilities 55,3 Gcal/h



Capacity of gas supply facilities 14 498 m<sup>3</sup>/h

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 552,07 thou. RUB/ha



Rent of a land plot per year (SEZ) 77,29 thou. RUB/ha



Length of highways 2 051 m



The cost of electricity supply\* 7.8-8.9 RUB/kWh



The cost of water supply\* 45,01 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 19,56-39,98 RUB/m<sup>3</sup>



The cost of gas supply\* 9 200-9 700 RUB/1 000 m<sup>3</sup>/h

# LLC "VKTM"

## NAME OF THE INVESTMENT PROJECT

Organization of production of high-performance mineral wool heat-insulating materials based on basalt fiber



4 335 mln RUB

Volume of the resident's declared investments



6 343,1 mln RUB

The volume of investments made by the resident, at 30/06/2023



2021-2024

and equipment that have been tested and confirmed their high efficiency within the framework of the project of organizing the construction of a large-scale

Production of mineral wool thermal insulation materials based on production complex for the production of mineral wool insulation. The planned environmentally friendly basalt fiber with regard to highly efficient technologies production capacity of the project is at least 533,600 m³ of mineral wool slabs



Creation of a modern enterprise for the production of tonic (energy) carbonated Implementation of the Project by 2024 will make it possible to enter the export drinks (ED - energy drinks) and carbonated soft drinks (CSD - carbonated soft markets of the EAEU member states and non-CIS countries. drinks), which will ensure the production of food export-oriented products.

# LLC "GLOBAL DRINKS"

# NAME OF THE INVESTMENT PROJECT

Production of non-alcoholic carbonated and tonic drinks



4 791,19 mln RUB

Volume of the resident's declared investments



7 382 mln RUB

The volume of investments made by the resident, at 30/06/2024





Russian Federation. The "Stupino Quadrat" SEZ was implemented on the school, kindergarten, shops and a medical center have been built and put into initiative of private investors and does not have any state participation.

It attracted 42 investors (buyers of land plots in the SEZ), 14 of which passed the expert council of the Ministry of Investment, Industry and Science of the - favorable location (intersection of Paveletskiy and Koltseviy railroad lines, exit Moscow Region. SEZ "Stupino Quadrat" is a space for like-minded people, to the federal highway M-4 "Don", its own railroad on the territory of SEZ); businessmen, people with an active life position and global aspirations. The - form of land ownership - private property; management company "Stupino Quadrat" has developed the concept "Territory - developed infrastructure (electricity, gas, water, water drainage along their families, as well as guests of the SEZ feel happy by having comfortable operations on the territory of the investor's land plot); housing, convenient conditions for work, recreation and entertainment in one - "single window" mode: a set of state services in one place; place. Such a comprehensive approach to the development of the territory - satellite town "New Stupino" for accommodation of the enterprises' employees began with the construction of the New Stupino eco-town for employees (comfortable housing, medicine, education, sports, recreation).

SEZ "Stupino Quadrat" is the first private special economic zone in the seven kilometers from the SEZ. Currently, about 12,000 residents live there, a

SEZ advantages:

- of Happiness", the essence of which is to make business owners, employees, the boundaries of the plots, own railway line with the possibility of logistic

LAND TAX

## REGIONAL TAX BENEFITS\*

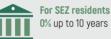
**INCOME TAX** 

from the moment of receipt of profit



For SEZ residents 0% up to 8 years 5% next 6 years 13,5% after 14 years





0% up to 10 years

TRANSPORT TAX from the moment of vehicle registration



For SEZ residents 0% up to 5 years



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF

CONSTRUCTION 2015

Electronics

NUMBER OF RESIDENTS INCLUDING FOREIGN

DISTANCE TO MOSCOW

73 km

5

# PRIORITY AREAS OF DEVELOPMENT



Light industry



Medical equipment



Food industry

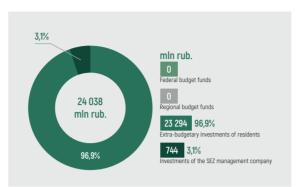
# **KEY RESIDENTS**

LLC "Mission Foods Stupino"

LLC "Flex Films Rus"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) CUMULATIVE TOTAL, MLN RUB.

private investment



**IOBS CREATED. NUMBER** cumulative total 1530



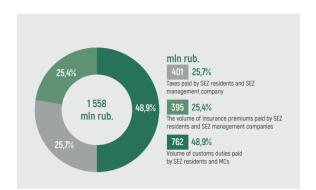
LABOR PRODUCTIVITY IN THE SEZ TERRITORY 11,5 mln rub/person.



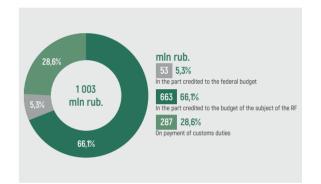
**SEZ RESIDENTS' REVENUE, 2023** 17 608 mln rub.

Including from exports 3 287 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Educational and training services
- 2. Maintenance of landscaping facilities
- Financial services, including financial intermediation services
- Operation and maintenance of engineering 4. Uperation and main infrastructure facilities
- Management consulting services and enterprise
- Technological connection to the resource supply system of SEZ
- 7. Technological services
- 8. Construction control services (technical supervision)
- 9. Engineering services
- 10. Intellectual property management services
- 11. Marketing research



# Evdokimova Ekaterina

Managing Partner of IPT SEZ "Stupino Quadrat"

# CONTACT INFORMATION:

Moscow region, Shmatovo village, st. Industrial, v. 4, p. 1 Phone: +7 (495) 280-14-42 Official website: https://www.gdpquadrat.com/ E-mail: hotline@gdpquadrat.com





Tand area in 2023



Capacity of power supply facilities 50 MW



Capacity of water supply facilities 41,6 m<sup>3</sup>/h



Capacity of wastewater disposal facilities  $25 \, \text{m}^3/\text{h}$ 



Capacity of gas supply facilities 45 000 m<sup>3</sup>/h



Length of highways 5 800 m



The cost of electricity supply\* 5.93 RUB/kWh



The cost of water supply\* 42,43 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 50,95 RUB/m<sup>3</sup>



The cost of gas supply\* 9 444 RUB/1 000 m<sup>3</sup>/h

# LLC "DECAST" decast.com

## NAME OF THE INVESTMENT PROJECT

Development of production of water and heat meters in the Stupino District within the framework of the "Stupino Quadrat" SEZ



# 231 mln RUB

Volume of the resident's declared investments



# 299 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2027

Implementation period

For over 30 years "Decast" has been a leading Russian manufacturer and solutions. developer of water and heat meters, including smart meters with integration into smart home and smart utilities systems and automated energy metering systems

At the moment the company has more than 50 contracts with distributors throughout the Russian Federation and CIS countries, the company's products are represented in major federal networks of engineering sanitary ware and on major

One of the key advantages of "Decast" is own research and production base, which allows to quickly adapt to changes in the market and implement innovative

In 2022, the company opened a new modern production site in the Moscow region in the SEZ "Stupino Quadrat", where it is planned to produce more than 850 thousand modern energy meters annually.

The company is proud of high quality standards, which meet not only the requirements of the Russian consumer, but also those of foreign markets. LLC "DECAST" provide customers not only with reliable and accurate energy meters, but also with a full range of services - from consulting and training to support at all stages of sales, installation and operation.



knitwear from fabric of its own production. The uniqueness of the built production

NAME OF THE INVESTMENT PROJECT

"D-TEX" production facility



188 mln RUB

Volume of the resident's declared investments

https://dg-tex.com/ LLC "D-TEX"

**DECAST** 



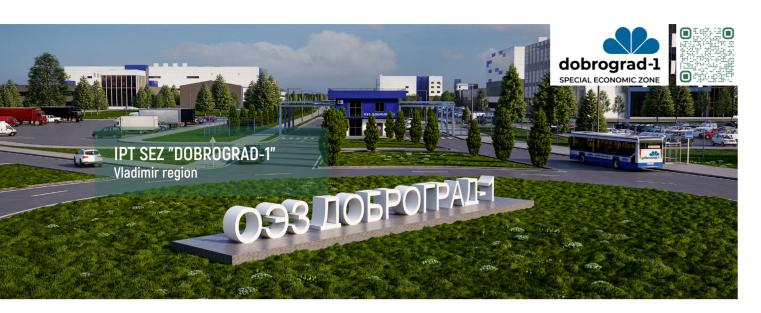
400 mln RUB

The volume of investments made by the resident, at 30/06/2024



In 2021, a production line for direct digital printing (patterning) on knitted process lies in the possibility to significantly reduce the residue of unclaimed fabrics and fabric consisting of natural fibers - cotton, linen, viscose, etc. was finished products, due to the possibility of production from one unit per SKU of products, without loss of production speed and additional costs, the ability to Since 2022, the company has been operating a division for the production of respond quickly to current market demands and launch new products.

<sup>\*</sup> The average tariff as of 06/01/2024



key economic hubs of the country.

Since its inception, "Dobrograd-1" has implemented a large-scale set of measures: staffing issues of the residents. industry research and a regional foresight were conducted, a promotion strategy and regional budget funds.

SEZ "Dobrograd-1" is a dynamic center of industrial development in the heart This approach ensures prompt decision-making, individualized approach to each of European Russia. Located in the Vladimir region, just 240 km from Moscow, the investor and flexibility in realizing decisions. "Dobrograd-1" is not just an industrial site occupies 211 hectares and is in close proximity to the town of Dobrograd, just site - it is a unique agglomeration that combines the industrial zone and the town 5 km away. This favorable location provides SEZ "Dobrograd-1" with access to the of Dobrograd, creating a synergy of comfort and efficiency. More than 700,000 able-bodied people live within an hour's drive of "Dobrograd-1", which solves the

"Turnkey Land" is a format of a complex offer, which SEZ "Dobrograd-1" offers to was developed and investment contacts with target audiences were established. its residents. It includes not only the sale of land, but also a number of advantages: A developed infrastructure has been created, investments have been attracted ready engineering infrastructure, developed city infrastructure, reduction and modern industrial enterprises are being built. "Dobrograd-1" offers a set of of financial costs up to 35% due to tax and customs benefits, support of the support measures for investors, customs preferences. It is important to note that management company at all stages of production start-up, as well as reduction "Dobrograd-1" is a private SEZ, which is being developed without the use of federal of production start-up time by 2 times due to reduction of administrative and customs benefits.

## REGIONAL TAX BENEFITS\*

## INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 7 years 5% years 8 to 12 **13,5**% from 13

PROPERTY TAX



0% up to 10 years

## TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

CONSTRUCTION 2020

YEAR OF

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

240 km

DISTANCE TO VLADIMIR

LAND TAX

45 km

# PRIORITY AREAS OF DEVELOPMENT



Manufacture of medical devices



Production of electrical products



production



Food industry

# KEY RESIDENTS

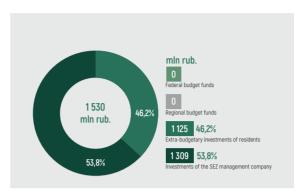
LLC "Dobrograd Agro"

LLC "Svetogor Laboratory"

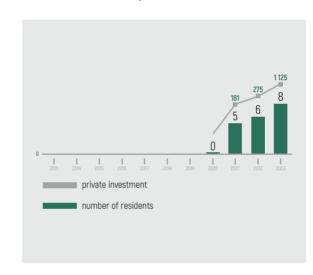
LLC "HFS"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





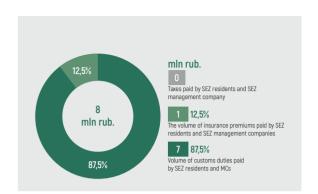


LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 0,1 mln rub/person.

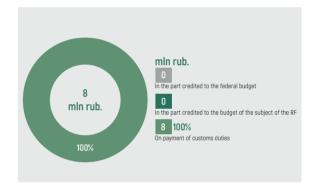


**SEZ RESIDENTS' REVENUE, 2023** 4 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Operation and maintenance of engineering infrastructure facilities
- Maintenance of landscaping facilities
- Technological services
- Technological connection to the resource supply system of SEZ
- 5. Construction control services (technical supervision)
- Marketing research
- 7. Engineering services
- 8. Educational and training services
- Management consulting services and enterprise management



# **Antipov Denis**

General Director of JSC "IPT SEZ "Dobrograd-1"

# CONTACT INFORMATION:

601967, Vladimir region, Kovrovsky district, Dobrograd settlement, Dobrograd village, Zvezdny b-r, zd. 1, room. 20, 2nd floor. Phone: +7 (495) 161-69-16 Official website: https://sezdobrograd.com/ E-mail: info@sezdobrograd.com



Land area in 2023 211 ha



Leasable area



Capacity of power supply facilities 0.8 MW



Capacity of water supply facilities 146 m<sup>3</sup>/h



Capacity of wastewater disposal facilities  $362 \, \text{m}^3/\text{h}$ 



Capacity of gas supply facilities  $830 \, \text{m}^3/\text{h}$ 



Length of highways 900 m



The cost of electricity supply\* 5,88 RUB/kWh



The cost of water supply\* 62.5 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 83 RUB/m<sup>3</sup>



The cost of gas supply\* 7 440 RUB/1 000 m<sup>3</sup>/h

# LLC "INTEX"

## NAME OF THE INVESTMENT PROJECT

Production of elastic medical devices. Creation of modern enterprise for the production of elastic medical devices



# 241 mln RUB

Volume of the resident's declared investments



# 498,4 mln RUB

The volume of investments made by the resident, at 30/06/2024



2021-2025

Implementation period

Objective: to ensure the development of domestic pharmaceutical production, in production, allowing to reduce the level of import dependency in the Russian market orthopedic salons, large retail chains-retailers in the part of medical products. of medical devices, grow competitive Russian players, attract advanced foreign technologies to the territory of the country, and ensure the promotion of Russian products on export markets.

LLC "INTEX" plans to produce the following types of products: stockings, socks, tights, bandages, belts, earplugs.





The main consumers are: retail customers (end customers), pharmacy chains, particular, parapharmaceutical production, to support the development of Russian distributors, online stores, marketplaces, specialized stores selling medical products,

> Parapharmaceutical products can be purchased by people of all ages, gender and occupations. In general, the products produced by the project are divided into two types, each of which has its own consumers: products intended for pregnant

# ppqsoqdop

# NAME OF THE INVESTMENT PROJECT

Food production



226,7 mln RUB

Volume of the resident's declared investments

LLC "DOBROGRAD AGRO"



563,4 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2025

Creation of a high-tech year-round agrocomplex for food production; implementation of cloud management technology; the production of a new vegetable crop and product line for Russia.

The main task of the greenhouse complex is to provide the population with fresh, tasty, healthy and safe products. The greenhouse complex consists of 6 greenhouses with a total area of 0.6 hectares. The technological possibilities are expanding, also by

utilizing the potential of vertical farms, vertical greenhouses. The main product of the complex is broccolini, a vegetable that is new to the Russian market but has already gained wide popularity in the US and European markets.

Salad produce will include the following crops: romano, kale, chard, arugula, pakchoy, spinach, red sorrel, corn lettuce, mizuna, basil. Berry products will be represented by

<sup>\*</sup> The average tariff as of 06/01/2024



The Special Economic Zone of Industrial and Production Type "Novgorodskaya" center of the country - Moscow and 197 km south-east of St. Petersburg, and was established in 2021 on the territory of the Novgorod Municipal District of the borders four constituent entities of the Russian Federation: Leningrad region, Pskov Novgorod Region of the Russian Federation. The main goal of the project is to create region, Tver region, and Vologda region. The SEZ's direct proximity to ports, airports a platform for the realization of foreign and domestic investment projects in the of the North-Western Federal District of the Russian Federation, as well as to the field of industrial production and contribute to the development of the Novgorod M-10 and M-11 federal highways makes it a transportation and logistics center, as region and the Russian Federation.

The "Novgorodskaya" SEZ project was entrusted to the "Alabuga" SEZ team, which was given full carte blanche to create a new SEZ in the region, acting on 20 km away from the center of Veliky Novgorod there will be a transport and transfer the same principles on which the best SEZs of Russia and Europe operate, which hub of the HSM. In 2023, the construction of a production building with a total area became the leader of the VII National Rating of Investment Attractiveness of Special of 38,000 m², as well as all the necessary industrial infrastructure - electricity, heat Economic Zones of Russia of production type. As of today, SEZ "Novgorodskaya" is supply, gas supply, water supply, water drainage, storm water drainage and drainage one of the most promising industrial and production type SEZs in Russia. Successful systems - will be completed on the site of SEZ "Novgorodskaya". Work continues development of SEZ is based on its favorable geographical location, as well as on on the construction of communication networks, data processing center, railway the socio-economic development of the region, which entails the availability of access road, access road and on-site roads, local treatment facilities, customs both human and technological potential. Thus, according to the results of 2023, the infrastructure and will be completed in 2024. Novgorod Region took the fourth position in the National Rating of the investment

A free customs zone regime has been operating in the SEZ since December climate in the Russian regions, which is annually compiled by the Agency of Strategic 2023. Residents can import foreign equipment without import duties and VAT, which Initiatives. SEZ "Novgorodskaya" is located in the north-western part of the Russian allows them to save up to 30% of capital expenditures. Federation and runs between two federal cities, 532 km north-west of the financial

well as an export-production center.

In 2028 it is planned to launch the Moscow - St. Petersburg high-speed railway,

## REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



0% up to 10 years



from the date of obtaining the resident status



For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2021

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

524 km

DISTANCE TO VELIKY NOVGOROD

0 km

## PRIORITY AREAS OF DEVELOPMENT



Power electronics

**KEY RESIDENTS** 

LLC "Prefabrika North-West" LLC "Marshall FT"

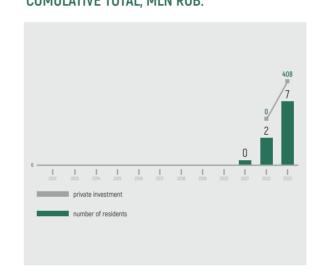
LLC "HST"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) CUMULATIVE TOTAL, MLN RUB.



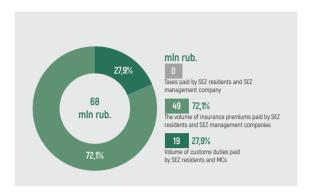




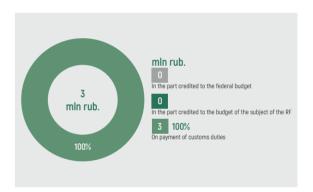


**SEZ RESIDENTS' REVENUE. 2023** 4 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- 5. Maintenance of landscaping facilities
- 6. Engineering services
- Financial services, including financial intermediation
- Management consulting services and enterprise management
- Marketing research
- Educational and training services



# **Ayupov Artur**

General Director of JSC «IPT SEZ «Novgorodskaya»

# CONTACT INFORMATION:

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Land area in 2024 306 ha



Capacity of power supply facilities



Capacity of water supply facilities 1 600 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 1600 m<sup>3</sup>/h



Capacity of gas supply facilities 830 m<sup>3</sup>/h



Sale of a land plot (SEZ) 675 thou. RUB/ha



Rent of a land plot per year (SEZ) 36 thou. RUB/ha



The cost of heat supply\* 2 520,57 RUB/Gcal



The cost of gas supply\* 8 215,19 RUB/1 000 m<sup>3</sup>/h



The cost of water supply\* 34,67 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 36.37 RUB/m<sup>3</sup>



The cost of electricity supply\* 6.12 RUB/kWh

LLC "Marshall FT"

# NAME OF THE INVESTMENT PROJECT

Construction of a plant for the production of automotive components



292,4 mln RUB

Volume of the resident's declared investments



70,86 mln RUB

The volume of investments made by the resident, at 30/06/2024



2023-2027

"Marshall FT" LLC is a Russian manufacturer of filters for automobiles and a wide range of products, including air and cabin filters for cars and trucks. Thanks allows to produce high quality products at a fair price. to a high level of automation and strict quality control, Marshall FT's products meet international standards.



The location of the plant in the special economic zone "Novgorodskaya" special equipment. The company specializes in the production of filters and offers significantly reduces the tax burden, and the high degree of production localization

новапайп



The production of polyethylene pipes for construction of engineering networks on the territory of the SEZ "Novgorodskaya"



462,65 mln RUB

Volume of the resident's declared investments

**JSC "NEW PIPES"** 



355,92 mln RUB

The volume of investments made by the resident, at 30/06/2024



2023-2025

"New Pipes" JSC is Russia's youngest and most advanced plant for the equipment allows to produce polymer piping systems of consistently high quality. The company's products are used for the construction of engineering networks (water supply, water disposal, gas distribution and cable protection networks).

production of polymer multilayer pipes under the NOVAPIPE brand with a capacity of more than 30,000 tons per year. Modern high-precision fully automated

<sup>\*</sup> The average tariff as of 06/01/2024



components for shipbuilding, machine building and oil and gas industry. the northern part of the Great Silk Road opens up wide logistical opportunities. Comfortable conditions are provided here to accommodate a wide range of and its competitive advantages are determined by favorable geopolitical the countries gravitating towards the North-South ITC, primarily India. location, convenient logistics, extensive experience in the construction of for residents.

Key Competitive Advantages:

- strategic transportation routes;

from the foundation of SEZ till 12/31/2023



INVESTMENTS MADE CUMULATIVE TOTAL

TAX AND NON-TAX

CONTRIBUTIONS OF RESIDENTS

353

mln rub.

TAX BENEFITS, 2023

1,7%

mln rub

347 98,3%

6 1,7%

mln rub

96 100%

0

Management consulting services and enterprise

Technological connection to the resource

Operation and maintenance of engineering

Maintenance of landscaping facilities

MANAGEMENT COMPANY SERVICES

Educational and training services

Engineering services

Marketing research

Technological services

supply system of SEZ

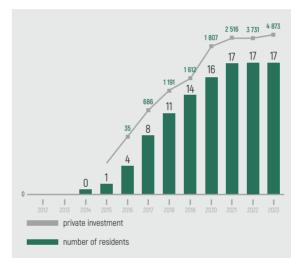
infrastructure facilities

management

axes paid by SEZ residents and SEZ

sidents and SE7 management cor

# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**









Including from exports 37 mln rub.







**SEZ RESIDENTS' REVENUE, 2023** 2 295 mln rub.

- The "Lotus" SEZ, thanks to its location in the Astrakhan region, serves as a gateway to the markets of the Caspian Basin countries. The location of the SEZ commissioned in the SEZ "Lotus" territory.

The "Lotus" SEZ was established as a center for the production of at the intersection of the North-South international transportation corridor and Thus, the development of the "Lotus" SEZ is of high importance for the

other industries: pharmaceutical and light industry. Specialization of SEZ "Lotus" expansion of Russia's economic cooperation with the Caspian states, as well as

The Caspian region, where the "Lotus" SEZ is located, ranks third in the world civilian vessels, exploration and production platforms, long-term projects for in terms of hydrocarbon reserves. Major oil and gas companies from Russia, the development of North Caspian fields, which creates additional advantages Azerbaijan, Iran, Kazakhstan and other countries are implementing their longterm projects here. A free customs zone regime is in effect in the SEZ.

There is an opportunity to buy out the land plot after completion of the plant - Russia's only SEZ in the Caspian macro-region, located at the intersection of construction. "Lotus" SEZ residents are provided with access to the engineering infrastructure necessary for project implementation.

As of December 31, 2023, 35 engineering infrastructure facilities have been

# REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



0% up to 10 years 8% onwards (from year 11)



TRANSPORT TAX

from the moment of vehicle registration



DISTANCE TO MOSCOW

For SEZ residents 0% up to 12 years



LAND TAX

DISTANCE TO ASTRAKHAN

48 km

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2014

NUMBER OF RESIDENTS

PROPERTY TAX

INCLUDING FOREIGN

5

1424 km

PRIORITY AREAS OF DEVELOPMENT

**KEY RESIDENTS** 

LLC "GEXA-LOTUS"













# Kim Alexander

General Director of JSC "SEZ "Lotus"

# CONTACT INFORMATION:

414000, Astrakhan, Fioletova St., 7, premises. 24 Phone: +7 (927) 281-60-29 Official website: http://www.sezlotos.ru/ E-mail: lotos@sezlotos.ru





Land area in 2023 991,11 ha



Capacity of power supply facilities 10 MW



Capacity of water supply facilities 125 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 125 m<sup>3</sup>/h



Length of highways





Sale of a land plot (SEZ) 408,76 thou. RUB/ha



The cost of electricity supply\* 7,25 RUB/kWh



The cost of water supply\* 40,31 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 56,96 RUB/m<sup>3</sup>



The cost of gas supply\* 6 850 RUB/1 000 m<sup>3</sup>/h



## NAME OF THE INVESTMENT PROJECT

Production of geosynthetic materials



537,88 mln RUB

Volume of the resident's declared investments



618,13 mln RUB

The volume of investments made by the resident, at 30/06/2023



2017-2063

A subsidiary of one of the largest manufacturers of woven and nonwoven

Production of modern high-strength polypropylene woven fabrics Geospan TN

materials, which are characterized by resistance to weather and climatic factors polymeric materials for various purposes in the Russian Federation - LLC "Gexa and soil, high values of physical and mechanical properties that determine a wide range of its application in road construction.





district" of Ivanovo region.

networks and communications, construction of utilities and transportation facilities. infrastructure. On the territory of the zone it is possible to apply the customs procedure of a free customs zone (exemption from VAT and customs payments). The founder of the management company of SEZ "Ivanovo" is the Managing example of public-private partnership.

implemented, the developer of which was the Department of Construction and treatment facilities. Architecture of the Rodniki Municipal District (reconstruction of water supply

SEZ "IVANOVO" was established in 2021 on the territory of Ivanovo region, networks, reconstruction of access roads, construction of engineering networks, consisting of two parts with a total area of 153 ha - 53.2 ha in Ivanovo and 99.7 as well as a sewage treatment plant and a water treatment plant). Development ha in Rodniki. On 2510.2021 an Agreement was signed on the creation of SEZ in of design and estimate documentation with passing the relevant state expert the territories of municipalities "Ivanovo urban district" and "Rodniki municipal" appraisals for these projects, as well as construction and installation works for the construction of these facilities were carried out by the structures On 17.11.2021 an Agreement on the transfer of powers to manage the special of the Rodniki Industrial Park. At the moment the above facilities are being economic zone to the Government of the Ivanovo Region was signed. To date, the operated, in addition, the company operates all other facilities forming the utility infrastructure of SEZ "Ivanovo" is being created by attracting an infrastructure infrastructure of the Rodniki Industrial Park, which includes: a combined-cycle budget loan for the following purposes financing the costs of engineering CHPP, a hot-water boiler plant, a water treatment plant, and biological treatment

Thus, the personnel of JSC "MC SEZ Ivanovo" has the necessary experience in creating and ensuring the functioning of infrastructure facilities. The competitive advantage of the site, located at the address: 20 Sovetskaya St., Rodniki, Ivanovo Company of the "Rodniki Industrial Park" LLC. The Rodniki Industrial Park is an Region, is the availability of its own CHPP, which meets the needs of residents in electricity and heat, as well as local treatment facilities, which carry out Over the period 2013-2020, a number of infrastructure projects were preliminary treatment of industrial wastewater before it enters the biological

## REGIONAL TAX BENEFITS\*

## INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 7 years **3**% for 8 to 12 years 12.5% from '13

PROPERTY TAX

For SEZ residents

0% up to 10 years

TRANSPORT TAX from the moment of vehicle registration



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

YEAR OF CONSTRUCTION 2021

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

275 km

DISTANCE TO IVANOVO

0 km

# PRIORITY AREAS OF DEVELOPMENT



Light industry

engineering

# KEY RESIDENTS

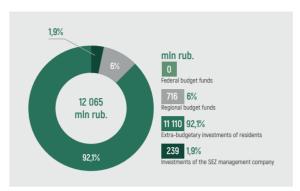
LLC "Untex Rodniki"

LLC "MK Professional"

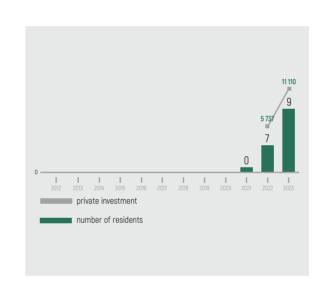
LLC "Mostkran"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**







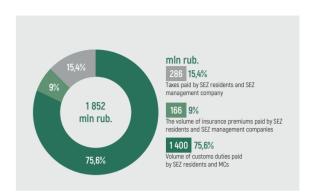
LABOR PRODUCTIVITY IN THE SEZ 8,57 mln rub/person.



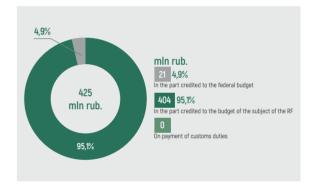
SEZ RESIDENTS' REVENUE. 2023 11 693 mln rub.

Including from exports 86 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Operation and maintenance of engineering infrastructure facilities
- Maintenance of landscaping facilities
- Technological services
- Technological connection to the resource supply system of SEZ
- Construction control services (technical supervision)

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

# CONTACT INFORMATION:

85g Sheremetevsky Prospekt, 3rd floor, Ivanovo, 153000 Phone: +7 (800) 234-23-06 Official website: http://oez-ivanovo.ru/ E-mail: info@aaiir.ru





Land area in 2023



Rent of a land plot per year (SEZ) 69,12 thou. RUB/ha



Sale of a land plot (SEZ) 1036,83 thou. RUB/ha



Leasable area 6 023,2 m<sup>2</sup>



Capacity of power supply facilities

Capacity of water supply facilities



1 240 m<sup>3</sup>/h Capacity of wastewater disposal facilities



2 075 m<sup>3</sup>/h



Capacity of heat supply facilities 96 Gcal/h

\* The average tariff as of 06/01/2024



The cost of electricity supply' 7 476.48 RUB/kWh



The cost of water supply' 49,33 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 20,46 RUB/m<sup>3</sup>



The cost of heat supply\* 3 277,51 RUB/Gcal



# NAME OF THE INVESTMENT PROJECT

Enterprise for the production and dyeing of untreated knitted fabric



■ 3 100 mln RUB

Volume of the resident's declared investments



# 4785 mln RUB

The volume of investments made by the resident, at 30/06/2023



2020-2026

LLC "UNTEX RODNIKI" started its investment project in 2016 with the purchase of a land plot in Rodniki for the construction of a factory for the production and dyeing of knitted fabric. Construction works continued from June 2020 to June one of the largest factories in the Russian Federation, equipped with the most production volumes exceeded those reflected in the business plan.

The opening of the factory made it possible to organize more than 500 new jobs. The result of work in 2023 was the production of more than 11,000 tons of knitted fabric, which accounted for about 25% of the all-Russian production. 2022, and the factory was put into operation on 17.06.22. Currently, the factory is Also it should be noted that already at the end of the second year of operation,

УНТЕКС РОДНИКИ



LLC "MK Professional"

ünteks

# NAME OF THE INVESTMENT PROJECT

Production of road construction equipment, spare parts and



4 346,25 mln RUB

Volume of the resident's declared investments



533,5 mln RUB

The volume of investments made by the resident, at 30/06/2023



The purpose of the project implemented by LLC "MK Professional" is to organize realization of metal constructions of any complexity, LLC "MK Professional" as a industrial production of road-building machinery, as well as attachments, spare result of its activities will provide customers with access to high-performance, parts and components for road-building, mining and special-purpose machinery. not inferior to Western analogs solutions for a wide range of tasks, taking into account individual needs and wishes of each customer

Currently construction of the first stage of the plant is currently underway. Using the outstanding experience of the founders in the field of production and



SEZ "Kashira" offers land plots with a total area of about 500 hectares, tariffs for the construction of production enterprises of various types.

active work is underway to design and build networks for other residents (state institutions and banks). In 2023, SEZ "Kashira" was recognized with the and investors who have not vet received SEZ resident status. LLC "Kashira- "Best Industrial Site" award. Park Management Company" provides comprehensive management of SEZ "Kashira"

of commerce, specialized organizations and authorities at all levels.

The management company provides a full range of services to potential equipped with all necessary infrastructure and energy resources at favorable SEZ residents. In particular, services to support projects at the design stage, coordination with authorized authorities, consultations on tax, legal issues Infrastructure has been built for the enterprises of 6 SEZ residents and and state support measures, assistance in attracting investment in projects

Three projects with a total investment volume of over RUB 22 billion were granted resident status in SEZ "Kashira". Among them, the SEZ resident status Residents are attracted with the help of all possible associations, chambers was granted to the project of LLC "L-PAK Kashira", which was recognized as the largest investment project of the year in the Moscow Region.

# REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 8 years 5% the next 5 years 13.5% further



PROPERTY TAX



For SEZ residents 0% up to 5 years

TRANSPORT TAX



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2019

NUMBER OF RESIDENTS

100 km

DISTANCE TO MOSCOW

**DISTANCE TO KRASNOGORSK** 

LAND TAX

122 km

# PRIORITY AREAS OF DEVELOPMENT



Information and communication technologies



Food industry

# KEY RESIDENTS

LLC "NOVATEK-LNG Toplivo Kashira"

LLC "GreatBuild"

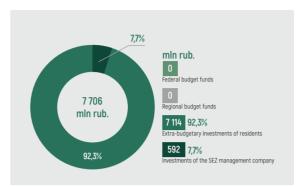
LLC "KERATECH"

LLC "Agrokultura Group"

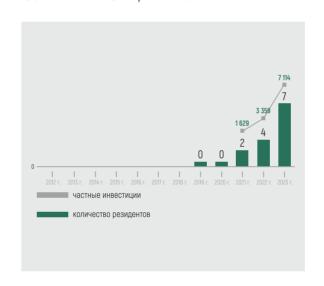
LLC "PREFABRIKA AG"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





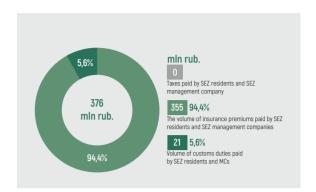


LABOR PRODUCTIVITY IN THE SEZ TERRITORY 1,96 mln rub/person.

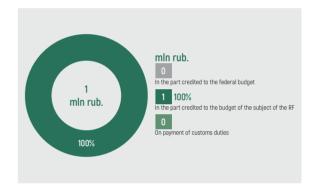


SEZ RESIDENTS' REVENUE, 2023 1 551 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Maintenance of landscaping facilities
- **Engineering services**
- Financial services, including financial intermediation
- Management consulting services and enterprise management
- **Engineering services**
- Educational and training services



# **Zubov Dmitry**

**General Director of LLC** "Kashira-Park Management Company"

# CONTACT INFORMATION:

1142941, MO, Kashira, Novoselki village, Lazareva str., uch.2, room 83 Phone: +7 (495) 620-63-45 Official website: www.oezkashira.com E-mail: zd@kashirapark.com



Land area in 2023 500 ha



Capacity of power supply facilities 38 MW



Capacity of water supply facilities 170 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 65 m<sup>3</sup>/h



Capacity of gas supply facilities 23 700 m<sup>3</sup>/h



Length of highways 2 800 m

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 50 000 RUB/ha



The cost of water supply\* 36,77 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 39,1 RUB/m<sup>3</sup>



The cost of gas supply\*
8 813 RUB/1 000 m<sup>3</sup>/h



The cost of electricity supply\* 4,92 RUB/kWh







SEZ IPT "Oryol" was established in 2019 on the territory of the Mtsensky engineering, metallurgy, metal processing, production of construction materials, district of the Oryol region on the basis of the Zelenaya Roscha industrial park. pharmaceutical industry, food and processing industry, logistics. The key priorities This is a land plot prepared for the realization of investment projects, including for the development of SEZ "Oryol" are: the creation of infrastructure facilities, basic infrastructure facilities sufficient to accommodate the first residents. The filling the site with residents, and the development of the value-added chain. favorable location and availability of a developed raw material base opens up wide opportunities for food production and processing enterprises. Advantages "Oryol": Mtsensk Elevator LLC and Grand Fries LLC. of SEZ IPT "Oryol": good transportation accessibility, availability of qualified human resources, high readiness of the entire SEZ infrastructure, all necessary livestock breeding. "Tri Tochki Manufacturing" LLC resident launched serial permits, a package of tax and customs benefits. SEZ IPT "Oryol" specializes in production of telematics equipment for car manufacturers. the following types of activities: instrumentation and electronics, mechanical

In 2023, the following 2 new residents were registered as residents of SEZ IPT

SEZ resident "RK-Premix" LLC launched production of feed additives for

A total of 8 residents are registered on the territory of SEZ "Oryol".

# REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 10 years 5% the next 5 years 13,5% further



PROPERTY TAX

0% up to 10 years



For SEZ residents 0% up to 10 years

from the moment of vehicle registration

TRANSPORT TAX



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION

2019

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

300 km

DISTANCE TO ORYOL

35 km

# PRIORITY AREAS OF DEVELOPMENT



Automotive industry



Electronics

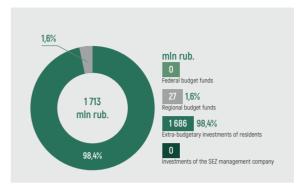
# KEY RESIDENTS

LLC "RK-Premix"

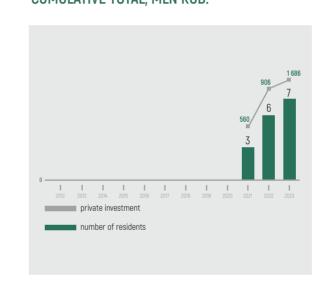
LLC "Tri Tochki Manufacturing"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**



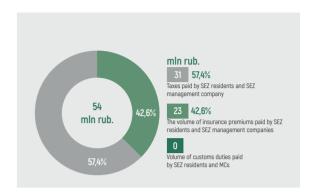




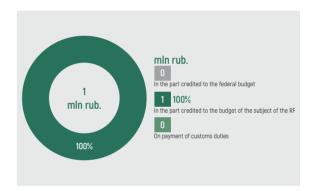


**SEZ RESIDENTS' REVENUE, 2023** 6 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Maintenance of landscaping facilities
- Financial services, including financial intermediation
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise
- Technological connection to the resource supply system of SEZ
- Engineering services
- 8. Intellectual property management services
- 9. Marketing research
- Support of investment projects one-stop shop



# **Chernova Larisa**

General Director of JSC "Development Corporation Oryol region"

# CONTACT INFORMATION:

303030, Oryol region, Mtsensk district, IPT SEZ "Oryol" Official website: https://oezorel.ru/ Phone: +7 (4862) 76-00-18 E-mail: office@park57.ru



Land area in 2023 182,1 ha



Rent of a land plot per year (SEZ) Not more than 2% of the cadastral value of land plot



Leasable area



Capacity of power supply facilities 10 MW



Capacity of water supply facilities 44 m<sup>3</sup>/h



Capacity of wastewater disposal facilities  $75 \, \text{m}^3/\text{h}$ 



Capacity of gas supply facilities 271 m<sup>3</sup>/h



Length of highways 1350 m

\* The average tariff as of 06/01/2024



Sale of a land plot (SEZ) 600 thou. RUB/ha



The cost of water supply\* 41,82 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 54.01 RUB/m<sup>3</sup>



The cost of gas supply\* 6 778 RUB/1 000 m<sup>3</sup>/h



The cost of electricity supply\* 8.97 RUB/kWh



## NAME OF THE INVESTMENT PROJECT

Plant for the production of telematics equipment for car manufacturers



# 145 mln RUB



# 210,6 mln RUB

The volume of investments made by the resident, at 30/06/2024



2021-2023

company specializes in the production of electronic equipment and development of IT solutions for leading international car companies, and also provides contract assembly services. The plant is equipped with the latest modern equipment using





LLC "RK-Premix

TRI TOCHKI

# NAME OF THE INVESTMENT PROJECT

Construction of a production and warehouse complex for the production of fodder additives for livestock breeding



with a rich history.

263,5 mln RUB

Volume of the resident's declared investments



427,89 mln RUB

The volume of investments made by the resident, at 30/06/2024



2020-2023

RK-Premix is a high-tech production and warehouse complex meeting high quality standards. Production capabilities are focused on the production of vitaminmineral feed mixtures (VMFM) and protein-vitamin mineral concentrates (PVMC).

- Advantages of RK-Premix:
- Automated management system; - Quality control system at all stages;



"Zheleznogorsk city" and "Zheleznogorsk District" Kursk region in 2022. The main of the SEZ in the long term; purpose of the creation of the SEZ "Third Pole" is the development of manufacturing - increasing the depth of processing of iron ore raw materials and exporting hotindustries through the creation of modern industrial and production complexes briquetted iron for the world's industrial complexes; on the territory of the special economic zone, capable of producing high-tech - creation of investment sites for highly efficient and competitive new production products of deep industrial processing in order to meet the needs of the Russian complexes that meet the requirements of the world market and comply with the economy and promote exports.

The main objectives of the creation of the SEZ "Third Pole" on the territory of the Kursk Region are:

industry;

SEZ "Third Pole" was established on the territories of the municipalities - creation of conditions for the formation of large territorial clusters on the basis

provisions of the economic policy of the Russian Federation.

All activities of the planned residents of the SEZ "Third Pole" belong to the category "Processing industries", which includes physical and/or chemical - creation of conditions for large-scale attraction of investments into the region's processing of materials, substances or components in order to transform them into new products.

## REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit

0% first 5 years

For SEZ residents 5% up to 5 years 13.5% further

PROPERTY TAX

For SEZ residents 0% up to 10 years

TRANSPORT TAX



For SEZ residents 0% up to 10 years

LAND TAX



For SEZ residents 0% 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2022

NUMBER OF RESIDENTS

529 km

DISTANCE TO MOSCOW

DISTANCE TO KURSK

108 km

PRIORITY AREAS OF DEVELOPMENT



Physical and chemical processing of

KEY RESIDENTS

LLC "Zincum"

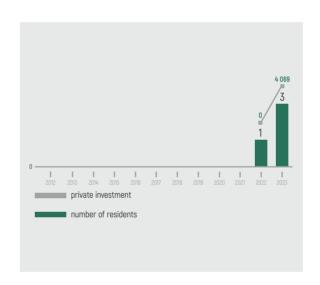
LLC "ZZRTI"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

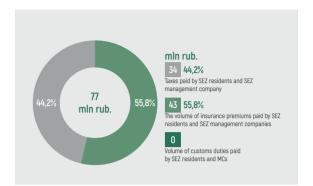


# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# MANAGEMENT COMPANY SERVICES

- Financial services, including financial intermediation
- Management consulting services and enterprise management
- Marketing research
- Educational and training services
- **Business planning**



# Berezhnoy Alexander

**Acting General Director** JSC "Kursk Region Development Corporation"

# **CONTACT INFORMATION:**

Address: 305000 Kursk region, Kursk, Dimitrova St. 59 Official website: https://www.kursk.in/third\_pole Phone: +7 (4712) 70-70-47 E-mail: info@kursk.in





Land area in 2 237,05 ha Land area in 2023



Sale of a land plot (SEZ) 610 thou. RUB/ha



Rent of a land plot per year (SEZ) ¦ 48,8 thou. RUB/ha



The cost of gas supply\* 9 696 RUB/1 000 m<sup>3</sup>/h



The cost of electricity supply\* 4,12 RUB/kWh



The cost of water supply\* 16,25 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 16,25 RUB/m<sup>3</sup>

LLC "Zincum"

## NAME OF THE INVESTMENT PROJECT

Placement of a plant for production of zinc oxide from ESPP



=== 10 679 mln RUB

Volume of the resident's declared investments



2022-2025



USM Holding, aimed at development of closed cycle economy with production of zinc velc-oxide.

Key project indicators:

- Capacity: processing of 120,000 thousand tons of electric steelmaking plant also go to landfills.
- Processing technology: corrugation (roasting in a long rotary kiln);
- Marketable products: 31 thousand tons/y of calcined zinc oxide (zinc content

improvement of ecological situation in the Russian Federation:

- Reduction of ESPP dust volumes going to landfills for disposal;
- Possibility to involve lime production wastes up to 17 thousand tons/year, which

Once the plant reaches its design capacity, it will largely solve the problem of domestic enterprises' dependence on imports.

LLC "ZZRTI"

**ЦИНКУМ** 



# NAME OF THE INVESTMENT PROJECT

Construction of a plant for the production of rubber products



# 168 mln RUB

Volume of the resident's declared investments



# 20 mln RUB

made by the resident, at 30/06/2023



2022-2026

The project provides for the production of the following products (based on Production of products allows to recycle waste car tires by mechanical crushing full equipment load): rubber mixture - 2,520 tons; rubber crumb - 2,520 tons. method to dispose of hazard class 4 waste in an environmentally friendly way.

<sup>\*</sup> The average tariff as of 06/01/2024



The creation of SEZ IPT "Grozny" in the territory of the Republic of Chechnya experience in implementing large investment projects, the availability of its was initiated by the Decree of the Government of the Russian Federation own raw materials base, and access to the raw materials base of the nearest dated December 24, 2019. "On the establishment of a special economic zone regions for the development of enterprises in all the declared industries of SEZ of industrial and production type on the territory of the municipal entity of specialization. the Grozny urban district of the Republic of Chechnya". Pursuant to the said June 22, 2023. One of the main advantages of the "Grozny" SEZ is the region's including: power supply, gas supply, water supply.

Active support of investors by regional authorities, possibility for residents of Resolution, the Government of the Russian Federation and the Government of SEZ IPT "Grozny" to receive regional tax incentives. A high level of transportation the Republic of Chechnya and the Grozny City Hall concluded an agreement accessibility is ensured by proximity to federal highways, the airport and the dated January 21, 2020. "On the establishment of the SEZ 'Grozny' in the railroad. In the course of activities of the management company of SEZ IPT territory of the municipal formation of the urban district 'Grozny city' of the "Grozny" in 2023, 7 companies were attracted with the status of a resident of Republic of Chechnya". An important advantage of this investment site is that SEZ IPT "Grozny", with a total investment volume of 4,795.39 million rubles and the North-South transit corridor passes through the territory of the Republic 374 work places. In 2023, 8 infrastructure facilities of SEZ IPT "Grozny" Stage of Chechnya, which connects the central regions of Russia with Azerbaijan 1 were built and put into operation: motor roads, power and energy facilities and the Middle East countries: Turkmenistan, Uzbekistan, Iran, India and with networks, gas supply, water supply and sewerage, treatment plants, Pakistan. In 2023, "Chechenneftekhimprom" JSC was granted the status of a administrative building of the management company, low-current networks, guaranteeing organization in the sphere of centralized cold water supply customs infrastructure, fencing of the SEZ territory. Technological connection and wastewater disposal by Resolution No. 48 of the Grozny City Hall dated of the "Grozny" SEZ facilities to engineering and technical support networks,

# REGIONAL TAX BENEFITS\*

## INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 5 years 5% the next 5 years 13.5% further

PROPERTY TAX



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

YEAR OF CONSTRUCTION 2019

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

1500 km

DISTANCE TO GROZNY

3 km

# PRIORITY AREAS OF DEVELOPMENT



Food industry



Manufacture of industrial and household goods



Pharmaceutical



Logistics and IT

# **KEY RESIDENTS** "Pipe Stream Processing" LLC

"TRUBPLAST" LLC

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**

private investment

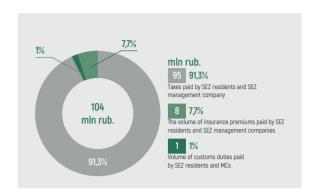




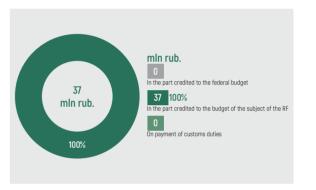


**SEZ RESIDENTS' REVENUE, 2023** 75 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- Design, construction of infrastructure facilities and engineering networks
- Maintenance of landscaping facilities
- Maintenance of engineering systems
- Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Financial services, including financial intermediation
- Management consulting services and enterprise management
- Marketing research

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

# Saidaev Alkhazur

Deputy General Director of JSC "Chechenneftekhimprom", Head of the SEZ IPT "Grozny" Management Department

# CONTACT INFORMATION:

364068, Republic of Chechnya, Grozny, Sheikh-Mansurovsky district, Khimikov str. 19, p. 1. Phone: +7 (928) 891-87-91, +7 (8712) 2-06-26 Official website: https://oez-grozny.ru/ E-mail: oez.grozny@mail.ru



Land area in 2023 256,5 ha





Rent of a land plot per year (SEZ) 586,31 thou. RUB/ha



Capacity of power supply facilities 1.14 MW

Capacity of water supply facilities



 $30 \text{ m}^3/\text{h}$ 



620.98 m<sup>3</sup>/h Capacity of gas supply facilities

Capacity of wastewater disposal facilities



17 269 m<sup>3</sup>/h



130

Length of highways 5 438 m



The cost of electricity supply\* 6.51 RUB/kWh



The cost of water supply\* 57,79 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 53.93 RUB/m<sup>3</sup>



The cost of gas supply\* 9.7 RUB/1 000 m<sup>3</sup>/h



# NAME OF THE INVESTMENT PROJECT

A project to create a full-cycle production complex for recycling used pipe



# 1280 mln RUB



# 567 mln RUB

The volume of investments made by the resident, at 01/06/2024



2022-2031

recycling of used pipes and subsequent production of products. In cooperation legislation of the Russian Federation. In today's difficult geopolitical situation bars, which will fully satisfy the region's demand for this type of product. the offer of LLC "PSP" to produce steel structures and billets from category B

LLC "PSP" - is a manufacturing company, the main activity of which is the pipes under the industrial recycling program is a clear advantage for all market participants with a reduction in the cost of construction products and, as a with JSC "Gazstroyprom", the authorized organization responsible for the result, a lower price for the end user. Also, this price advantage opens up a wide process of recycling of used pipes at PJSC "Gazprom facilities", a variant of range of opportunities for export operations with near and far abroad countries. using category B pipes has been developed in accordance with the technical The competitive advantage of LLC "PSP" is the creation of the only production specifications developed and registered in accordance with the current facility in the Republic of Chechnya for the manufacture of steel reinforcing



The plant plans to produce polyethylene materials, namely polyethylene pipes polyethylene fittings of different diameters and sizes. for water supply, gas supply, heat supply and sewerage networks, as well as

# NAME OF THE INVESTMENT PROJECT

Construction of a plant for the production of polyethylene pipes and fittings



**1124 mln RUB** 

Volume of the resident's declared investments

LLC "TRUBPLAST"

трубный поток переработка



1 132 mln RUB

The volume of investments made by the resident, at 30/06/2023



2023-2033

<sup>\*</sup> The average tariff as of 06/01/2024



professional production and logistics site with a total area of 2,236 hectares on the - creation of a large industrial and food cluster in the Moscow region; territory of the Domodedovo urban district of Moscow Region.

the big ring of the Moscow railroad). There are no budgetary investments in the and attracts investors. creation of the "Maksimikha" SEZ infrastructure; the territory is being developed of SEZ MPT "Maksimikha" are as follows:

agro-industrial, logistics companies and export-oriented hubs;

SEZ "Maksimikha" is being created as a Greenfield project, "from scratch", a - creation of high-tech manufacturing industries with a high level of added value;

- achievement of leading positions in the domestic market and, in the future, in The special feature of the SEZ is its close location to the largest sales markets the CIS market in the field of transportation and logistics transportation. The of Moscow and Moscow region (45 km to the Moscow Ring Road in the southern management company Agropark-Infrastructure LLC ensures creation, operation direction, in close proximity to the Kashirskoye highway, the M-4 "Don" highway and and maintenance of infrastructure facilities on the territory of SEZ "Maksimikha"

In 2023, "KT Usady" LLC was granted the status of a resident of the using private funds from investors. The main strategic goals of the development "Maksimikha" SEZ. The project provides for the construction of a container terminal for rail logistics activities. The company has started construction works. - creation of favorable conditions for the development of high-tech manufacturing, Also, in 2023, work continued on the creation of infrastructure facilities of the "Maksimikha" Special Economic Zone.

# REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 0% for 8 years 5% for 9-14 years **13,5**% since year 15 **PROPERTY TAX** 



# TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 5 years

LAND TAX

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION

2020

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW 91 km

# **KEY RESIDENTS**

LLC "IMC Usady"

LLC "Maksimikha PromHladoComplex"

LLC "CT Usady"

PRIORITY AREAS OF DEVELOPMENT





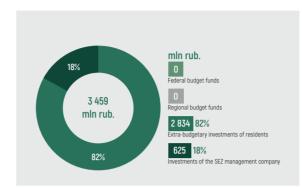
Agricultural products storage and processing



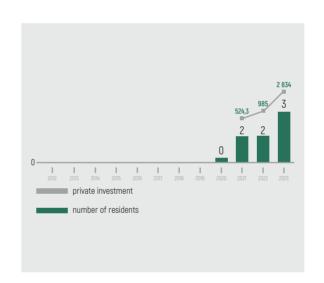
Food industry

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

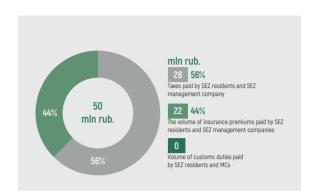


# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**

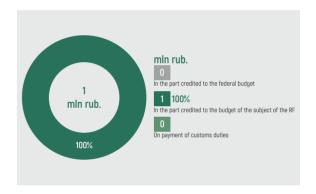




# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



## MANAGEMENT COMPANY SERVICES

- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Financial services, including financial intermediation
- Management consulting services and enterprise management
- Build-to-suit to sale, build-to-suit to lease



# Batarova Julia

General Director of LLC "VTB Real Estate", the management organization of LLC "Agropark Infrastructure"

# CONTACT INFORMATION:

123112, Moscow, Presnenskaya nab. 10, Block A, 7th floor Phone: +7 (495) 543-99-83 Official website: http://maksimikha.ru/ E-mail: info@maksimikha.ru







Capacity of power supply facilities 5,8 MW



Capacity of gas supply facilities 8 845 RUB/1 000 m<sup>3</sup>/h







SEZ "Krasnoyarsk Technological Valley" was established in Krasnoyarsk with all levels. the support of the production technological potential of the leading enterprises of non-ferrous metallurgy of Russia - Krasnoyarsk Aluminum Plant (hereinafter also - KrAZ) and Krasnoyarsk Metallurgical Plant (hereinafter also - KraMZ), also aluminum applications, and growing competencies in the production of high-tech SEZ is created in order to implement the Strategy of development of non-ferrous products; metallurgy of Russia for 2014-2020 and for the period up to 2030, approved - increasing the depth of processing of primary aluminum and increasing the by the order of the Ministry of Industry and Trade of the Russian Federation dated 05.05.2014 Nº 839. The main purpose of the Krasnoyarsk Technological - ensuring import substitution by providing the Russian industrial complex with a Valley SEZ is to localize production and develop the manufacturing industries wide range of finished machine-building products, aluminum products, products of the Krasnoyarsk Territory economy by creating in the SEZ modern industrial and services from other industries; and production complexes capable of producing high-tech products to meet - development of international cooperation and expansion of the presence of the the needs of the Russian economy, import substitution and export promotion, products of Russian enterprises on the world markets; creating conditions for attracting large-scale Russian and foreign investments, - increasing the involvement of the Russian industry in global technology chains accelerating the socio-economic development of the region, improving the level and international cooperation. and quality of life in the region, ensuring growth of tax revenues to budgets of

The main objectives of the "Krasnoyarsk Technological Valley SEZ Valley" are: - stimulating demand for aluminum-containing products, expanding the scope of

# REGIONAL TAX BENEFITS\*

## **INCOME TAX**

from the moment of receipt of profit



For SEZ residents 0% within the first 10 years 13,5% further



PROPERTY TAX

For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

DISTANCE TO KRASNOYARSK

YEAR OF CONSTRUCTION 2020

NUMBER OF RESIDENTS

INCLUDING FOREIGN

DISTANCE TO MOSCOW

4 178 km

12 km

PRIORITY AREAS OF DEVELOPMENT



products











# **KEY RESIDENTS**

ISC "Spetstechnomash"

LLC "Hankon Siberia"

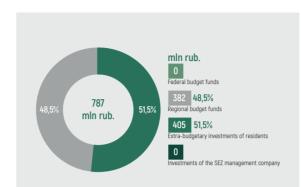
LLC "Siberian Aluminum Disks"

LLC "Fabrika Feniks"

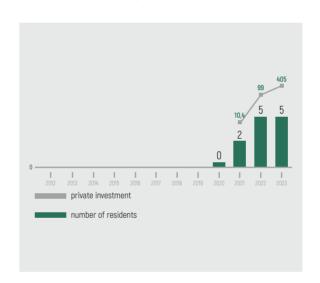
LLC "Siberian Profile"

# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

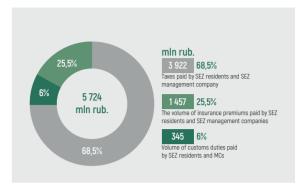


# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





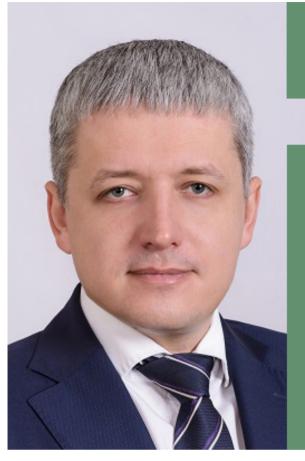
# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# MANAGEMENT COMPANY SERVICES

- 1. Educational and training services
- 2. Maintenance of landscaping facilities
- Financial services, including financial intermediation services
- Operation and maintenance of 4. Operation and maintenance continues engineering infrastructure facilities
- 5. Intellectual property management services
- 6. Technological services
- 7. Construction control services (technical supervision)
- 8. Marketing research
- 9. Management consulting services and enterprise management

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



# **Chernov Andrey**

General Director of JSC "Krasnoyarsk Regional Energy Company"

# CONTACT INFORMATION:

660049, Krasnoyarsk, 10, Mira Ave. 55 Official website: https://krasnayadolina.ru/ Phone: +7 (391) 290-23-23 E-mail: mail@krasdolina.ru





Rent of a land plot per year (SEZ) 7,5 thou. RUB/ha



The cost of electricity supply\* 5-6,44 RUB/kWh



The cost of water supply\* 30,94 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 20.09 RUB/m<sup>3</sup>



The cost of heat supply\* 3 615,88 RUB/Gcal

# LLC "Fabrika Feniks" https://ecofenix.ru/

## NAME OF THE INVESTMENT PROJECT

Establishment of aluminum recycling production



# **1271 mln RUB**

Volume of the resident's declared investments



# 13,8 mln RUB

The volume of investments made by the resident, at 30/06/2023



2022-2027

LLC "Fabrika Feniks" is a member of the Feniks Group of Companies. LLC "Feniks Group" has been processing aluminum-containing waste since 2001.

Among the customers of the recycling service are such large companies as: aluminum smelters, including JSC "UC RUSAL", SKAD light-alloy aluminum rims



The project of construction of a new modern high-tech processing complex on the territory of the special economic zone of industrial and production type "Krasnoyarskaya Technological Valley" on a land plot of 2.5 hectares.

LLC "Siberian Aluminum Discs"

# NAME OF THE INVESTMENT PROJECT

Organization of new production of cast aluminum wheel rims



2 729,2 mln RUB

Volume of the resident's declared investments



45,5 mln RUB

The volume of investments made by the resident, at 30/06/2023



2022-2026

Objective: to bring to the market competitive products of aluminum alloys in the amount of 1.5 million wheels per year with high consumer properties, oriented special economic zone of industrial and production type "Krasnoyarsk Technological to OEM production localized in Russia. The project will create 598 jobs. A full production cycle of aluminum cast wheels will be organized, from preparation production facility and does not carry out production activities. The project is of primary aluminum alloy to painting and packaging of finished products. The products of the new production facility will be directed both to the domestic market and to automobile plants in the territory of the Russian Federation and commonwealth countries

LLC "Siberian Aluminum Discs" was established to implement the investment project "Organization of new production of cast aluminum wheel discs" in the Valley". At the moment the company performs design and construction of the new aimed at import substitution and development of wheel business in the Russian

<sup>\*</sup> The average tariff as of 06/01/2024



The port special economic zone was established in the Astrakhan region in other facilities will be built. the area of the Olya seaport by order of the President of the Russian Federation V.V. Putin within the framework of complex measures for the development of the reconstruction and operation of port infrastructure facilities. According to the international transportation corridor "North-South". It is Russia's only port SEZ on Federal Law No. 116-FZ dated 22.07.2005 "On Special Economic Zones in the Russian the Caspian Sea and was created to stimulate the creation of modern port and Federation", the port SEZ regime implies granting tax benefits and customs logistics facilities to increase cargo turnover.

Currently, special attention is paid to the development of the North-South ITC. transportation infrastructure. A production and operating base, a fire station and have expressed interest in participating in the project.

A resident of a port SEZ may carry out both port activities and construction, preferences to residents.

Port SEZ residents are not subject to VAT and enjoy preferential rates of It is the main route for cargo transportation from India, Southeast Asia, Africa and income, property, land and transportation taxes. A free customs zone regime is the Middle East, bypassing the Suez Canal. The main advantages of the North- also available in the territory of the port SEZ. The anchor resident of the port SEZ. South ITC over other routes and, in particular, over the sea route through the LLC PLC "Caspiy", is implementing a project to build a modern port with a container Suez Canal, are the reduction of transportation distances by two or more times, terminal (total investments - more than 27 billion rubles, planned cargo turnover which allows shippers to save on transportation time and cost. The area of the by 2031 - about 8 million tons). The prospects of the project were confirmed by port SEZ is 725.8 hectares. The project will include engineering preparation of the the German company Hamburg Port Consulting, which estimated the new port's territory, construction of water supply, water disposal, electricity, gas supply and cargo turnover at 1 million tons by 2050. Major international logistics companies

# REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit

For SEZ residents 0% for 10 years 8% since year 11

PROPERTY TAX



0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 12 years



LAND TAX

DISTANCE TO ASTRAKHAN

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

75 km

2020

1300 km

KEY RESIDENTS

PLC "Caspiy"

PRIORITY AREAS OF DEVELOPMENT



engineering





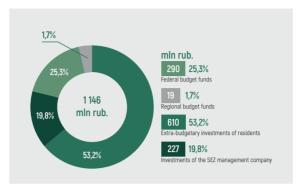




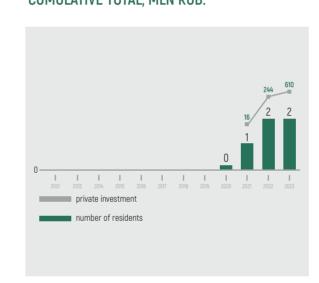


# INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





**JOBS CREATED. NUMBER** cumulative total 31

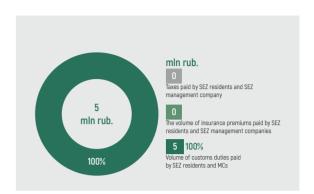


LABOR PRODUCTIVITY IN THE SEZ TERRITORY 0,26 mln rub/person.

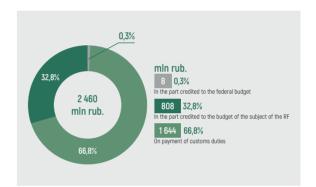


**SEZ RESIDENTS' REVENUE, 2023** 8 mln rub.

# TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



# TAX BENEFITS, 2023



# MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure
- **Engineering services**
- Management consulting services and enterprise management
- Marketing research
- Educational and training services



# Kim Alexander

General Director of JSC PSEZ "Lotus"

# CONTACT INFORMATION:

414000, Astrakhan, Fioletova St, 7 premises. 24 Phone: +7 (8512)51-32-66 Official website: https://www.sezlotos.ru/ about/port-sez/ E-mail: lotos@sezlotos.ru



142



Rent of a land plot per year (SEZ) 8,47 thou. RUB/ha



Sale of a land plot (SEZ) 25,42 thou. RUB/ha



The cost of electricity supply\* 7,17 RUB/kWh



The cost of water supply\* 88,12 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 99,74 RUB/m<sup>3</sup>



The cost of gas supply\* 6 850 RUB/1 000 m<sup>3</sup>/h



LLC "Port and Logistics Company Caspiy"

# NAME OF THE INVESTMENT PROJECT

Creation of modern port infrastructure



27 199,4 mln RUB Volume of the resident's declared investments



464,1 mln RUB

The volume of investments made by the resident, at 30/06/2024



2021-2069

LLC "Port and Logistics Company Caspiy" was established to implement an complex will be located in the center of the North-South international transport

infrastructure project for the construction and operation of a new multifunctional corridor. Building up port facilities on the Caspian Sea will have a synergistic effect port and logistics complex located on the territory of the port special economic in the development of related industrial and agricultural sectors, will contribute to zone in the Liman district of the Astrakhan region. Cargo turnover of the future the increase of domestic and export turnover, and will ensure additional economic complex will potentially reach 19 million tons by 2050. The Caspian port and logistics growth in the Astrakhan region and the region as a whole.



<sup>\*</sup> The average tariff as of 06/01/2024



established in the Smolensk district of the Smolensk region in 2021.

SEZ "Stabna" is located on a land plot of 350 hectares 15 km from the city of Smolensk (400 km west of Moscow, 80 km from the border with the Republic income tax, property tax, transportation and land tax exemptions. Free customs of Belarus).

Advantages of the site:

- The special location of SEZ "Stabna" allows it to place on its territory enterprises of any hazard classes, including 1 and 2 classes;
- Branches of main gas pipelines pass through the territory of SEZ, which makes it possible to provide residents with natural gas under the 1st category of reliability in the volume of up to 3 billion cubic meters per year with the possibility of building its own gas distribution station and gas withdrawal with the area of 7 thousand m² was completed and is intended to be leased out directly from the main gas pipeline;
- The SEZ territory has access to the federal highway M-1 (Moscow Minsk), in 2019 the permit for adjoining the highway was issued and it is planned to build a of their products. Another 3 production companies are expected to become highway through the SEZ territory with a direct exit to M-1.

The city of Smolensk is a large industrial center with a number of higher and

The special economic zone of industrial and production type "Stabna" was secondary educational institutions, which creates conditions for providing SEZ production enterprises with qualified labor resources.

Stabna SEZ residents have federal, regional and local tax preferences zone conditions have been created for residents, allowing duty-free import of equipment, raw materials and supplies, as well as value-added tax benefits.

In close proximity to SEZ IPT "Stabna" there is an operating customs post "Stabninsky" of Smolensk customs.

SEZ residents can locate their projects in ready-made production facilities, which will shorten the timeframe for project implementation and allow them to quickly set up production. In 2023, the construction of a production building to residents

Currently, the SEZ has 4 residents, 3 of which have already started production residents of SEZ "Stabna" in the near future.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit



144

For SEZ residents 0% up to 7 years 5% for 8-10 years 13,5% since year 11 PROPERTY TAX



0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 5 years

LAND TAX

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF

2021

CONSTRUCTION

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

380 km

DISTANCE TO SMOLENSK

15 km

PRIORITY AREAS OF DEVELOPMENT



engineering

manufacturing

**KEY RESIDENTS** 

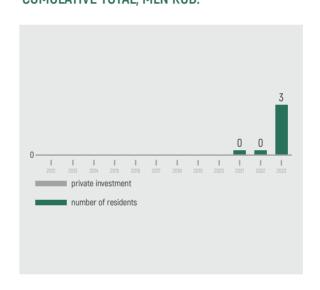
LLC "Arsenal Regions"

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





**JOBS CREATED. NUMBER** cumulative total 23

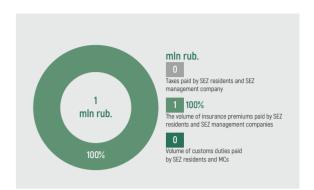


LABOR PRODUCTIVITY IN THE SEZ TERRITORY 3,95 mln rub/person.

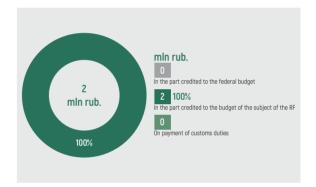


**SEZ RESIDENTS' REVENUE, 2023** 91 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- 3. Maintenance of landscaping facilities
- Financial services, including financial intermediation services
- 5. Business management consulting services
- 6. Construction control services (technical supervision)
- Business planning services
- Advertising of residents' activities, promotion in social networks, PR
- Assisting in the design of resident facilities, land 9. Assisting in the assistance surveying, business planning



## Gitlin Evgeny

General Director of LLC "Alfa Trans Alliance"

#### CONTACT INFORMATION:

Address: 214550, Smolensk region, Smolensk district, v. Stabna, Zaozernaya street, 35. Official website: https://stabna.com/ Phone: +7 (985) 191 22 33 E-mail: info@stabna.com

The cost of electricity supply\*

8 869,2 RUB/1 000 m<sup>3</sup>/h

8,43 RUB/kWh

The cost of gas supply\*



Land area in 2023 350 ha





Capacity of power supply facilities 1,4 MW



Capacity of gas supply facilities 158,4 m<sup>3</sup>/h



Capacity of heat supply facilities 1,2 Gcal/h



Capacity of water supply facilities  $40 \text{ m}^3/\text{h}$ 



Capacity of wastewater disposal facilities 838,5 m<sup>3</sup>/h



#### NAME OF THE INVESTMENT PROJECT

Establishment of production of photo-video registration



200 mln RUB

Volume of the resident's declared investments



2024 - 2030 Implementation period



and software complexes "Cyber-Sheriff".

Production of the enterprise BAPK "Cyber-Sheriff" is a patented development of the Smolensk enterprise LLC "Arsenal 67", which is capable of automatic

LLC "Arsenal Regions" is a production facility located on the territory of the photo-video fixation of vehicles 360°, recognize state registration marks, special economic zone of industrial production type "Stabna", producing hardware determine the speed of vehicles in the stream, automatic verification of objects on the search databases, face recognition in the cabin and outside the car, as well as many other useful functions.



#### NAME OF THE INVESTMENT PROJECT

Organization of production of vacuum and compressor equipment



150,3 mln RUB

Volume of the resident's declared investments

LLC "Startech"



2024 - 2033

LLC "Startech" produces vacuum and compressor equipment used in metallurgy, pharmaceuticals and other industries, both on the basis of its own developments industry enterprises. and according to individual customer requirements. The company cooperates

with Roscosmos State Corporation, leading airlines of the country, and defense

<sup>\*</sup> The average tariff as of 06/01/2024



located on the territory of Perm city and Perm district. The main site is owned interaction with executive state authorities and organizations. by the Perm region and is located at the address: Perm region, Perm Municipal District, Gamovskoye settlement.

Proximity to the resource base for production, access to ready infrastructure SEZ "Perm". In connection with this, within the scope of authority, work was and major transportation arteries. In addition, the natural economic and carried out on land plots surveying for leasing to residents and on amendments geographical advantages of Perm region are formed by favorable location, to the Perm SEZ territory planning project in terms of land plots formation and appropriate transport accessibility and infrastructure, availability of human cadastral registration for the purpose of further leasing to residents; resources and labor resources, as well as availability of energy resources.

company of JSC MC Perm SEZ carries out a number of activities aimed at to utility networks were concluded; increasing the investment attractiveness of the zone site for domestic and - Amendments were made to the Perm SEZ territory planning project in terms foreign investors. The management company provides comprehensive support of land plots formation and cadastral registration for the purpose of further of residents' activities at each stage of investment projects implementation leasing to residents. (from obtaining resident status to launching production and support of current

The area of SEZ "Perm" is 350 hectares and consists of three ocations activities of resident companies), in order to ensure prompt and comfortable Key events of the Perm SEZ in 2023:

- Lease agreements with two existing residents were concluded

- Technical conditions for connection of capital construction facilities to SEZ Within the framework of the project implementation, the managing Perm ITO networks were obtained and contracts for technological connections

#### **REGIONAL TAX BENEFITS\***

INCOME TAX from the moment of receipt of profit

For SEZ residents 0% for 5 years

5% for 6-10 years **13,5**% since year 11 For SEZ residents

PROPERTY TAX

0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

Land area in 2023

NUMBER OF RESIDENTS CONSTRUCTION

DISTANCE TO MOSCOW

DISTANCE TO PERM

Rent of a land plot per year (SEZ)

28,54 thou. RUB/ha

1400 km

15 km

2022

YEAR OF

#### PRIORITY AREAS OF DEVELOPMENT



Shipbuilding





Metallurgy

#### **KEY RESIDENTS**

LLC "Osentsovsky Steel Rolling Plant"

ISC "ODK-PM"

LLC "Forplast"



## Shulkin Ilya

General Director of JSC "SEZ Perm Management Company"

#### CONTACT INFORMATION:

Perm, Kuibyshev str. 10 Phone: +7 (342) 203-73-00 Official website: http://sezperm.ru/ E-mail: info@sezperm.ru



FI: EFFE

#### LLC Perm Plant "ZVEZDA"

#### NAME OF THE INVESTMENT PROJECT

Complex for the manufacture of metal structures and process equipment for the construction of oil and gas facilities in the Russian Federation.



## 580 mln RUB

Volume of the resident's declared investments



## 8,8 mln RUB

The volume of investments made by the resident, at 30/06/2023



2023-2025

Implementation period

LLC Perm Plant "ZVEZDA", part of UralGazRemont Group of Companies and as equipment under the import substitution program. The key customers of the and process equipment for gas power complex and NPP facilities. The company manufactures such products as large-block assemblies of GPAs, GPA hangar-type of infrastructure communications of oil and gas construction facilities, as well equipment for the construction of oil and gas facilities in the Russian Federation.



operating in Perm since 2017, specializes in the manufacture of metal structures Perm Zvezda plant are Gazprom Group, Sibur Holding and Gazprom Energoholding Industrial Assets.

On the territory of the Perm SEZ the company plans to create a production site shelters, GPA life support systems, spare parts for MRO of GPAs, steel structures that will carry out a full cycle of manufacturing metal structures and technological



membership in self-regulating organizations and has the right to prepare project branches of HEI, 49 independent specialized secondary educational institutions documentation (membership in the Association of Expert Analytical Center of (SSEI), 9 branches of SSEI, 1244 thousand students of HEI, 65 thousand students Designers "Project Portal" (Association EACD "Project Portal")).

Advantages of SEZ "Chimprom":

- geography (location, logistics);
- access to mineral raw material base for development of chemistry, 3.5 MW in the direction of 10 kV); petrochemistry (raw materials: for building materials industry, hydrocarbon, for - industrial water supply (own water intake unit); metallurgical industry, mineral-building iron ores, non-ferrous and rare metals,
- comfortable climate (continental, with cold snowy winters and hot dry

Opportunities of SEZ "Chimprom":

- own transportation infrastructure;
- own railroad network;

To carry out its activities SEZ management company - LLC "PROMTECH" has - qualified personnel (12 independent higher educational institutions (HEI), 11

- developed engineering infrastructure;
- electric power (41 MW in the direction of 110 kV, 68 MW in the direction of 35 kV,
- domestic water supply;
- gas supply with a capacity of 1 billion m³ per year;
- industrial wastewater disposal (construction of new treatment facilities); industrial water supply (own water intake unit) treatment facilities);
- domestic wastewater disposal;
- cargo berth.

#### REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



For SEZ residents **5**% for 6-10 years 13,5% since year 11

For SEZ residents 0% up to 10 years

PROPERTY TAX

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 10 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

CONSTRUCTION 2022

YEAR OF

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

972 km

DISTANCE TO VOLGOGRAD

28 km

## PRIORITY AREAS OF DEVELOPMENT



Manufacture of other basic inorganic chemicals, products





## Kasimov Bakhtiyor

General Director of LLC PC "VOLGOGRAD POLYMER" -Management Company LLC "PROMTEKH"

#### **CONTACT INFORMATION:**

400057, Volgograd region, Volgograd, Promyslovaya Street, 23 Phone: +7 (495) 902-73-50 E-mail: upravl@vprom.tech Official website: https://chimprom-volgograd.ru/



Land area in 2023 146 ha



Capacity of power supply facilities 112,5 MW



Capacity of water supply facilities



drinking water - 9,49 m<sup>3</sup>/h



2. process water - 719,03 m<sup>3</sup>/h

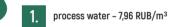


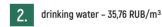


The cost of electricity supply\* 6,64 RUB/kWh



The cost of water supply\*







The cost of wastewater disposal\* 28,82 RUB/m<sup>3</sup>



The cost of gas supply\* 9 571,46 RUB/1 000 m<sup>3</sup>/h



production type "Nyagan" is 272.8 hectares and in the future may be increased transportation infrastructure for the purpose of further placement of residents. up to 1,092 hectares. The management company of the special economic zone The first start-up phase will be commissioned in Q2 2025.

The area of the territory of the special economic zone of industrial and is carrying out works on land plot preparation and creation of engineering and

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 0% for 5 years **5**% for 6-10 years 13,5% since year 11 PROPERTY TAX



LAND TAX



For SEZ residents 0% up to 5 years

 $^{\star}$  Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2022

152

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

2 408 km

DISTANCE TO NYAGAN

4 km

## PRIORITY AREAS OF DEVELOPMENT



Production of oilfield service equipment



Production of building materials





Chemical industry



Storage and logistics

# Yermolin Alexander

General Director of JSC "Yugra Industrial Parks Management Company"

#### **CONTACT INFORMATION:**

628002, Khanty-Mansi Autonomous Okrug -Yugra, Khanty-Mansiysk, Sutormina str. 14 Phone: +7 (3467) 35-11-90 mail: ppu\_office@mail.ru Official website: https://oeznyagan.ru/



Land area in 2023 272,8 ha



Capacity of power supply facilities 20 MW



Capacity of water supply facilities 230 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 285 m<sup>3</sup>/h



Capacity of gas supply facilities 22 731 m<sup>3</sup>/h



The cost of electricity supply\* Alternatives for providing electricity to residents are currently being



7,2 RUB/ kWh 1. (it is planned to reduce the tariff to 4 RUB/ kWh)



The cost of water supply\* 47,51 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 42,81 RUB/m<sup>3</sup>



The cost of gas supply\* 4,5 RUB/1 000 m<sup>3</sup>/h

<sup>\*</sup> The average tariff as of 06/01/2024



The special economic zone of industrial-production type "Emmauss" was highway M11 "Neva". established on the territories of Kalininsky and Konakovsky municipal districts of Tver region by the Resolution of the Government of the Russian Federation No. 277 owned by the Tver Region. dated March 7, 2024 "On Establishment of a Special Economic Zone of Industrial-Production Type on the Territories of Kalininsky Municipal District of Tver Region sites (2 SEZs and 2 industrial parks), provides all types of engineering infrastructure and Konakovsky Municipal District of Tver Region". The total area of the territory is (including infrastructure design and construction), and has the status of a network 300 hectares. The site of the SEZ "Emmauss" has a unique geographical location, organization. being on the transportation axis between the two largest cities of Russia - Moscow

The company is actively involved in attracting new investment projects to the and St. Petersburg. The site of the SEZ "Emmauss" has direct access to the federal region. Currently, preparations are underway to recognize the first SEZ residents, highway M10 "Russia", at a minimum distance there are exits to the federal and work is underway to create engineering and road infrastructure.

The management company of the Emmauss SEZ is a business entity 100%

The management company has extensive experience in managing industrial

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit



For SEZ residents 0% for the first 7 years 5% the next 5 years 13,5% further

PROPERTY TAX





LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2024

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

100 km

DISTANCE TO TVER

23 km



## Bobyleva Julia

General Director of JSC "Engineering and Investment Company"

#### **CONTACT INFORMATION:**

170028, Tver, Kominterna St.107 Phone: +7 (4822) 41-94-50 E-mail: iik.tver@tver-elektro.ru Official website: https://iik-tver.ru/ home/about-us/

#### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the SEZ resource
- Operation and maintenance of engineering infrastructure facilities

#### PRIORITY AREAS OF DEVELOPMENT













SEZ "Sistema" was established in 2024 and consists of three sites:

park "Svetotekhnika" [53.7 ha] and property complex "Lisma" (more than 100 Svetotekhnika". industrial facilities on the area of 37.2 ha);

- site 2 "OVS" on the territory of the plant "Fiber Optic Systems" with the area of - site 1 "Lisma" is located within the boundaries of Saransk, the capital of RM. 14.8 ha in Saransk:

hectares.

At present, work is underway to develop a project for the planning of the

territory and a plan of arrangement material and technical equipment. On the site site 1 "Lisma" (main) includes the territory of Saransk TV plant (19 ha), industrial 1 "Lisma" is underway DCP for on-site engineering networks of the industrial park

#### Advantages:

Managing company of SEZ "Sistema" - MC SEZ "Sistema" LLC is at the stage of - site 3 "Lyambir" (prospective) is located in Lyambirsky district on the area of 254 formation of ways to attract residents, interaction with public authorities and the list of specialized services provided to residents.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

from the moment of receipt of profit



For SEZ residents 0% within 5 years 2% the next 5 years 13,5% further

PROPERTY TAX



For SEZ residents 0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SF7 residents 0% up to 10 years



\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2024

NUMBER OF RESIDENTS

632 km

DISTANCE TO MOSCOW

DISTANCE TO SARANSK

LAND TAX

5,3 km

#### MANAGEMENT COMPANY SERVICES



Support, consultations on investment project preparation

#### PRIORITY AREAS OF DEVELOPMENT



KEY RESIDENTS

"Lighting Devices Plant" LLC



## Sharifullin Bulat

General Director of LLC "MC SEZ "Sistema"

#### **CONTACT INFORMATION:**

430034, Republic of Mordovia, Saransk, Lodygin str. 3 Official website: https://sistema-land.ru/ Phone: +7 (918) 540-07-59 E-mail: info@sistema-land.ru







# PROFILES OF SPECIAL ECONOMIC ZONES

# TECHNICAL IMPLEMENTATION TYPE SEZS









SEZ "Technopolis Moscow" is a specialized territory for the development of industrial and technology-innovative activities: microelectronics, pharmaceutical exchange experience, more than eight regions familiarized themselves with industry and mechanical engineering. The purpose of SEZ development is to form the infrastructure and production facilities. In order to develop the innovation an innovation ecosystem of the city by providing the most favorable conditions environment, in 2023, the company's sites hosted more than 250 in-house events for the location of Russian and foreign high-tech companies.

Currently, the territory of SEZ "Technopolis Moscow" includes six investment sites (Alabushevo, MIET, Mikron, Angstrem, Pechatniki, Rudnevo). On the territory continues to develop the projects "Techno Work" and "Techno Internship" to of SEZ "Technopolis Moscow" upon completion of a capital construction facility, help find highly qualified specialists for the enterprises of the zone, as well as to an opportunity to buy out the leased land plot for 1% of its cadastral value is organize internships and traineeships for students. provided. The SEZ has a free customs zone regime. MC of SEZ works on the development of industrial cooperation between production companies, helps have undergone internships at SEZ enterprises. residents to expand their activities and enter new markets, assists residents in participating in projects of city customers and attracting additional financing, in popularize technical specialties among high school students and to build human placing information about their products on the Supplier Portal.

In 2023, SEZ sites hosted more than 40 official delegations. In order to with more than 7,000 participants from more than 80 companies.

Community clubs were created to share best practices. The company

Over the entire period of the project's existence, more than 900 students

The Company became a participant of the Engineering Classes project to resources potential.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** PROPERTY TAX For SEZ residents 0% until 2028 **5**% 2028-2032 12.5% from 2033

For SEZ residents 0% up to 10 years

TRANSPORT TAX



For SEZ residents 0% up to 10 years

LAND TAX



0% up to 10 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION

2005

105 INCLUDING FOREIGN

NUMBER OF RESIDENTS

5

DISTANCE TO MOSCOW

0 km

## PRIORITY AREAS OF DEVELOPMENT



Electric vehicle industry

**KEY RESIDENTS** 

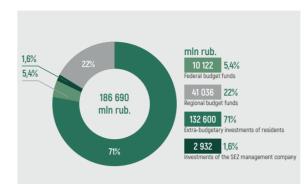
JSC "Micron"

LLC "Diagnostika-M"

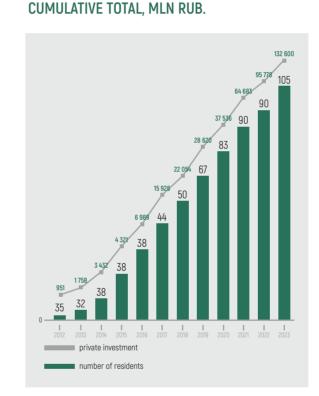
JSC "Angstrem"

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)





**JOBS CREATED. NUMBER** cumulative total 14 291



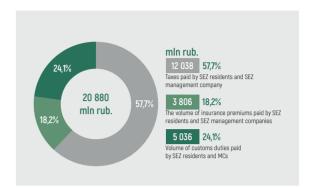
LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 9,6 mln rub/person.



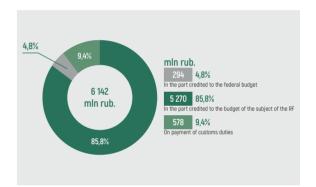
**SEZ RESIDENTS' REVENUE. 2023** 136 965 mln rub.

Including from exports 6 678 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Service, cleaning, transportation services
- 2. Provision of technological infrastructure
- Operations and infrastructure services
- Services in the field of legal and property relations
- Promotion and advertising services
- Information technology and ACS services
- Development of a customized concept for the application of customs privileges
- Supporting the organization of customs control zone functioning at the SEZ resident's premises
- 9. Logistics and warehousing services
- Consulting services in the field of contract manufacturing
- Personnel selection



## **Degtev Gennady**

General Director of JSC «TIT SEZ «Technopolis Moscow»

#### CONTACT INFORMATION:

109316, Moscow, Volgogradsky Prospekt, 42 Phone: +7 (495) 647-08-18 Official website: https://technomoscow.ru E-mail: office@technomoscow.ru





Land area in 2023



Office area 56 439,63 m<sup>2</sup>



Capacity of power supply facilities 209.9 MW



Capacity of water supply facilities 713.9 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 649,4 m<sup>3</sup>/h



Capacity of heat supply facilities 491,4 Gcal/h



Capacity of gas supply facilities 12 043 m<sup>3</sup>/h



Sale of a land plot (SEZ) 424.66 thou. RUB/ha



Rent of a land plot per year (SEZ) 421 thou. RUB/ha



Rent of office premises per year 1,13 thou. RUB/m<sup>2</sup>



The cost of electricity supply\* 5.07-6.67 RUB/kWh



The cost of water supply\* 50,93 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 39.97 RUB/m<sup>3</sup>



The cost of heat supply\* 2 325,88-2 662,04 RUB/Gcal



The cost of gas supply\* 9 941,11-10 400,81 RUB/1 000 m<sup>3</sup>/h LLC "Velfarm-M"

https://velpharm.group/

#### NAME OF THE INVESTMENT PROJECT

Development and organization of high-tech and innovative production of finished pharmaceuticals in the city of Moscow on the territory of a special economic zone of technological-implementation type



1883 mln RUB

Volume of the resident's declared investments



7 781,34 mln RUB

The volume of investments made by the resident, at 30/06/2024



2018-2054

The research and production complex for the development and production Moscow", site Alabushevo. The enterprise is equipped with modern technological equipment, has its own chemical-analytical and microbiological laboratories. The to develop and scale up new drugs for production. In 2023-2024 "Velfarm-M" LLC signed offset contracts with the Moscow City Health Department for the supply of pharmaceuticals totaling 9.9 bln rub.



77 items of various medicines will be sold, including 25 drugs that will be of full-cycle pharmaceuticals "Velpharm-M" is located in the SEZ "Technopolis produced for the first time in Russia. All drugs will be produced from proprietary pharmaceutical substances developed and manufactured at Velpharm Group's facilities. In the near future, the company's portfolio will include about 300 drugs enterprise successfully operates a research center and a pilot site, which allow of different pharmacotherapeutic groups. Currently, biotechnological drugs for the treatment of various autoimmune, neurological and oncological diseases, antitumor and hormonal drugs are at various stages of development and



Contract manufacturing of electronic modules

NAME OF THE INVESTMENT PROJECT



1098,9 mln RUB Volume of the resident's declared investments

www.pcblab.ru LLC «Rezonit Plus»



2 014,32 mln RUB

The volume of investments made by the resident, at 30/06/2024



and assembly of printed circuit boards of a large range of products. "Rezonit Plus" LLC is a project of Rezonit, a company founded in 1997 with operating production facilities in Klin and St. Petersburg. The company's customer portfolio includes

more than 15 thousand electronics manufacturers. The uniqueness of the production lies in a wide range of manufactured products: electronic modules, printed circuit boards. In addition, special software production time for leading electronics industries.

"Rezonit Plus" LLC was launched in 2023 and specializes in contract was developed for fast processing of orders and launching them into production, manufacturing of electronic modules and providing services for the production which allowed the company to create its own enterprise management system and reduce production lead times by 3-4 times compared to similar manufacturers

The capacity of the assembly and assembly plant is 180 thousand components per hour, the capacity of the printed circuit board plant is up to 400 thousand dm<sup>2</sup>

The new plant is ready to ensure the highest quality standards and shorten

<sup>\*</sup> The average tariff as of 06/01/2024



Pursuant to the Resolution of the Government of the Russian Federation  $N^{\circ}$  780 of 21.12.2005. On January 18, 2006, the Government of the Russian Federation and the Government of St. Petersburg concluded Agreement Nº 6678-GG/F7 on the establishment of a special economic zone of the technology implementation type in St. Petersburg for the period until 2054.

As of 31.12.2023, 73 companies were residents of the SEZ. In 2023, the volume of actual investments made by residents amounted to 19.99 bln rub. The total revenue of resident companies amounted to 874 bln rub, tax payments amounted to 9.03 bln rub to budgets of all levels and off-budget funds. At the same time, since the beginning of operation of the special economic zone "Saint-Petersburg" the total accumulated volume of investments of residents as of 31.12.2023 amounted to 105.46 bln rub, the number of workplaces - 7 028 units (756 created in 2023), the volume of tax deductions of residents to all levels of the budget and non-budgetary funds - 58.3 bln rub, the total revenue of residents - 405.5 bln rub. In 2022, the construction of the Innovation Center with an area of over 18,000 m<sup>2</sup> was completed On February 14, 2023, a resident of "Gazpromneft - Industrial Innovations" LLC signed a long-term

lease agreement for the Innovation Center building to implement a project to create a laboratory and pilot complex.

In 2023, construction of engineering, transportation and customs infrastructure was completed on an additional 52.92 hectares of land plot (Novoorlovskava site). An additional agreement № C-320-DV/D14 dated 28.12.2023 to the Agreement on the creation of SEZ was concluded, which regulated the accession of the sites "Parnas" with a total area of 27.6 ha and "Shushary" with a total area of 127.2 ha. The total area of the SEZ territory now amounts to 337.12 hectares. Due to the great need on the part of innovative companies to expand their projects or to allocate new R&D centers, the demand for the implementation of projects in the SEZ territory is actively growing. The Committee for Industrial Policy, Innovation and Trade of St. Petersburg together with the Management Company is working on the issue of creating another SEZ site on the territory of blocks 6-6A north of Novoselov Street (IT Park).

It is also planned to build a research and production center with a total area of about 18,000 m<sup>2</sup> at the Shushary site to accommodate companies implementing their projects in the field of unmanned aircraft systems.

#### REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



For SEZ residents

PROPERTY TAX

For SF7 residents 0% for 10 years

TRANSPORT TAX from the moment of vehicle registration



For SF7 residents 0% for 5 years



LAND TAX

For SF7 residents 0% for 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2005

**73** 

**INCLUDING FOREIGN** 

NUMBER OF RESIDENTS DISTANCE TO MOSCOW

696 km

**DISTANCE TO SAINT PETERSBURG** 20 km (Novoorlovskaya Study Area) 30 km (Neudorf site)

PRIORITY AREAS OF DEVELOPMENT



Microelectronics

164



Information technologies and





#### KEY RESIDENTS

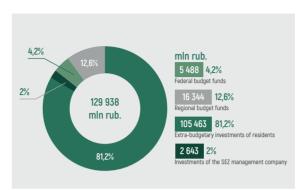
ISC "BIOCAD"

LLC "Rakurs-engineering"

JSC "Vital Development Corporation"

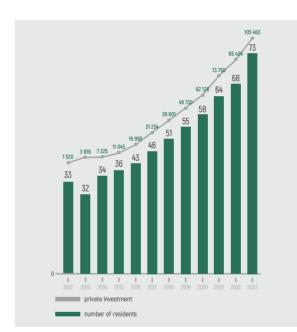
#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

CUMULATIVE TOTAL, MLN RUB.





JOBS CREATED, NUMBER cumulative total 7 142



LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 12,2 mln rub/person.



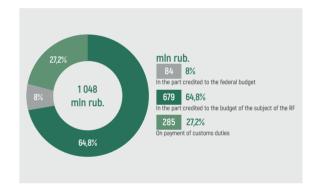
**SEZ RESIDENTS' REVENUE, 2023** 87 363 mln rub.

Including from exports 21 337 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Technology Services (Data Centre)
- 2. Engineering services
- Maintenance of landscaping facilities
- Operation and maintenance of engineering infrastructure facilities
- Management consulting services and enterprise management
- Technological connection to the resource supply system of SEZ
- Construction control services (technical supervision)
- 8. Information technology and ACS services
- Marketing research
- 10. Educational and training services



#### Rondaleva Tamara

General Director of JSC «TIT SEZ «Saint Petersburg»

#### CONTACT INFORMATION:

197350, St. Petersburg, road to Kamenka, d Official website: www.spbsez.ru Phone: +7 (812) 383-49-29

E-mail: info@spbsez.ru



Novoorlovskaya site/ Neudorf site Land area in 2023 163,33 ha / 18,99 ha



34 832.70 m<sup>2</sup>



Capacity of power supply facilities 73.812 MW



Capacity of water supply facilities 4 375.21 m<sup>3</sup>/h



Capacity of heat supply facilities 64.79 Gcal/h



Capacity of gas supply facilities 4 330 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 6 842,76 m<sup>3</sup>/h



Length of highways 9 476.38 m



Sale of a land plot (SEZ) 9 436-12 297 thou. RUB/ha



Rent of a land plot per (SEZ) 229-446 thou. RUB/ha



Rent of office premises per year 1 306,80-1 415,70 RUB/m<sup>2</sup>



The cost of electricity supply\* 7,74-7,62 RUB/kWh



The cost of water supply\* 66,38 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 92.53 RUB/m<sup>3</sup>



The cost of heat supply\* 2 436-3 420,02 RUB/Gcal

#### JSC «ROSSETI Property Management»

#### NAME OF THE INVESTMENT PROJECT

Digital Networking Smart Lab



# 2 524 mln RUB

Volume of the resident's declared investments



## 2 109 mln RUB

The volume of investments made by the resident, at 30/06/2023



2020-2024

that enables comprehensive certification testing of innovative equipment, technologies, and software using grid modeling tools, as well as training for is a single complex of several laboratory centers and a test network representing a section of the 35-10-0.4 kV power grid, which allows to simulate a network of



ILCS is a state-of-the-art laboratory complex within the structure of ROSSETI any topology under various load, abnormal and emergency conditions. Testing is provided by the Integrated Test Center, Distributed Energy Center, Communication Solutions Center, EMC Laboratory, Climate and Mechanical Test Laboratory, IEC electric grid employees and approbation of R&D results. The intellectual laboratory 61850 Laboratory, and Information Security Center equipped in accordance with the FSTEC requirements.

## JSC «Scientific and Production Association TECHNOLOGIES»



the taste and flavor of ready-to-eat food products. After the full launch of the

#### NAME OF THE INVESTMENT PROJECT

Scientific and production complex for development and production of enterprise food additives "ProMixTech" and technologies of their introduction to the enterprises of food and processing industry.



## 496,4 mln RUB

Volume of the resident's declared investments



546,25 mln RUB

The volume of investments made by the resident, at 30/06/2024



2015-2025

The activity of "NPO Teknologii" JSC is aimed at strengthening and development technological chain, the production capacity of the enterprise will be more than of domestic food production, for which ingredients and ready mixes are the basis, 2400 tons of products per year. The strategic goal of the company is to make forming not only the high quality of the product, but also ensuring its safety and "NPO Teknologii" JSC a key institution for the development of the domestic market availability. In the second quarter of 2024, the company started serial production of food ingredients, shaping industry solutions through technical-innovation of complex food additives that facilitate technological processes, contribute to activities, research and development of innovations in the food industry of the extending shelf life, accelerate and regulate the consistency of products, improve

<sup>\*</sup> The average tariff as of 06/01/2024



"Dubna" SEZ was established in 2005. The SEZ territory is in great demand residents, at the end of 2023 resident status have 163 companies, 64 of them with among science-intensive companies. The total area of SEZ "Dubna" today is 279 the construction of their own facilities, 99 - are operating on leased premises. hectares (the site of the Russian Programming Center (RPC) - 186 hectares, the University "Dubna". The construction of the new collider NICA at JINR in 2016-2024 external supply centers has been implemented. as part of the world program of matter research will make Dubna the center of

9 residents with foreign capital participation - investments in project site of the New Industrial Zone (NIZ) - 93 hectares). Of great positive importance for implementation are made by India, Germany, Switzerland, the Netherlands, the successful development of SEZ "Dubna" is the location in Dubna of the world's Belarus, Hong Kong. To meet the needs of the facilities of SEZ "Dubna" and the largest scientific center - the Joint Institute for Nuclear Research (hereinafter - adjacent territory, two power supply centers with a capacity of 50 MW each were JINR), a number of other research and engineering centers, as well as the State put into operation. In addition, the possibility of power transmission from two

There is a fully prepared engineering infrastructure on the territory of SEZ attraction for scientists and engineers from dozens of countries around the world. "Dubna" for provision to resident companies, including its own local treatment In Russia SEZ "Dubna" confidently takes the leading position in the number of facilities, sewage stations, gas boiler house.

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

from the moment of receipt of profit



For SEZ residents 0% for 5 years **5**% for 6-10 years 13.5% since '11

PROPERTY TAX



0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 5 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

**YEAR OF** CONSTRUCTION 2005

163

NUMBER OF RESIDENTS

INCLUDING FOREIGN

9

DISTANCE TO MOSCOW

120 km

DISTANCE TO KRASNOGORSK

129 km

#### PRIORITY AREAS OF DEVELOPMENT



and new materials



Information technologies and telecommunications



biotechnology



#### KEY RESIDENTS

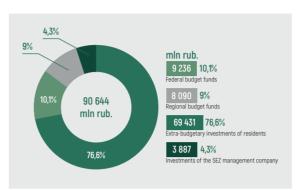
LLC "Polex Beauty"

LLC "PSK Pharma"

LLC "OVT"

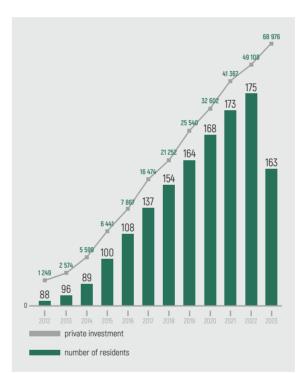
#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



# DYNAMICS OF PRIVATE INVESTMENTS IN SEZS

(EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.** 





JOBS CREATED, NUMBER cumulative total 7 368



LABOR PRODUCTIVITY IN THE SEZ TERRITORY 9,36 mln rub/person.



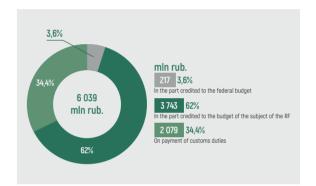
**SEZ RESIDENTS' REVENUE, 2023** 

Including from exports 1707 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Construction control services (technical supervision)
- Maintenance of landscaping facilities
- Engineering services
- Financial services, including financial intermediation
- 8. Intellectual property management services
- Management consulting services and enterprise management
- 10. Marketing research



#### **Afanasiev Anton**

General Director of JSC «TIT SEZ «Dubna»

#### CONTACT INFORMATION:

141983, Moscow region, Dubna, 4, Programistov str. Official website: http://oezdubna.ru/ Phone: +7 (496) 219-04-61 E-mail: oez@oezdubna.ru



Land area in 2023 279 ha





The area of administrative buildings 54 256,3 m<sup>2</sup>



Length of highways 9 855 m



Capacity of heat supply facilities 80,4 Gcal/h



Capacity of power supply facilities 106 MW

Capacity of water supply facilities



220.3 m<sup>3</sup>/h Capacity of wastewater disposal facilities



Capacity of gas supply facilities 18 174 m<sup>3</sup>/h

222,3 m<sup>3</sup>/h



Sale of a land plot (SEZ) 704.28-746.01 thou. RUB/ha



Rent of a land plot per (SEZ) 52,8 thou. RUB/ha



Rent of office premises per year 0.943 thou. RUB/m<sup>2</sup>



The cost of electricity supply\* 4.56-7.27 RUB/kWh



The cost of water supply\* 64,48 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 50.96 RUB/m<sup>3</sup>



The cost of heat supply\* 3 087,64-3 969,18 RUB/Gcal



The cost of gas supply\* 7 032 RUB/1 000 m<sup>3</sup>/h

#### LLC «ENCORE» https://encore.ru/

NAME OF THE INVESTMENT PROJECT

Creation of high-tech electrical equipment to meet the needs of industry and electrified transportation



# 1 650 mln RUB



## 3 265,45 mln RUB

The volume of investments made by the resident, at 30/06/2024



2019-2024

facilities. "ENCORE" is a leader in the field of railroad electrification nationwide the needs of Russian Railways. The company's core business is the design and demanded by the energy industry of the country. construction of traction substations at new metro stations reconstruction

"ENCORE" LLC implements a project in Dubna to develop and produce special and overhaul of traction power supply facilities. Projects on development and electrical equipment. The company combines directions in different market modernization of traction power supply systems of urban electric transport in segments, electric power industry being one of the key ones. "ENCORE" develops and some large cities of Russia are being implemented. Today, the "ENCORE" plant manufactures equipment for power grid complex and engineering infrastructure in the "Dubna" SEZ produces more than 100 types of electrical equipment from domestic components, including distributed automation equipment, modules and acts as a supplier and manufacturer of certified electrical equipment for and functional blocks of complete switchgears, as well as other products widely



-ncore

# ПРОМРЕССУРО

"NPF Promresurs" LLC is a young production company, the purpose of which is to implement innovative solutions in the field of improving the wear resistance of metal cutting tools. LLC "NPF Promressurs" solves technological problems of the customer based on its conditions and needs. On the basis of these solutions a full range of services for supply, support, optimization of technologies and provision of material and technical base for machine-building enterprises is formed and mold and die production and the creation of a PVD Coating Center.

### https://promressurs.ru/ LLC «NPF Promressurs»

#### NAME OF THE INVESTMENT PROJECT

Development and implementation of X-ray stabilization technology for treatment of metal-cutting tools and technological equipment to improve wear resistance



832,12 mln RUB

Volume of the resident's declared investments



738,2 mln RUB

The volume of investments made by the resident, at 30/06/2024



2018-2026

Since 2019, the company has been the right holder of the MRT trademark

registered in the Russian Federation. Since then, we have been actively working on expanding and improving the line of MRT brand metal-cutting tools using innovative methods to improve the wear resistance of working surfaces. Two new promising projects are also being developed from 2019 - the establishment of

<sup>\*</sup> The average tariff as of 06/01/2024



"Innopolis" SEZ is a large-scale project to create a Russian center of can develop and commercialize high-tech solutions. information and communication technologies, the main objective of which is to a total area of 314.2 hectares. Residents and partners of the "Innopolis" SEZ have assistance in search and selection of personnel to residents. First-class social access to the necessary support for the development of projects not only within infrastructure of Innopolis (residential buildings, kindergartens, a school, a the SEZ regime, but the entire ecosystem of Innopolis as a unique IT city. The physics and mathematics lyceum, a medical center, a sports complex, a cultural offices and research centers of resident companies and partners are located in center, etc.) is provided to employees of resident companies and their family the buildings of international-class technology parks are leased on preferential members moving to work in SEZ "Innopolis" from all over the country. terms. SEZ "Innopolis" technology parks are multifunctional complexes for companies with extensive conference facilities and necessary services. SEZ is being formed on the basis of two sites - the InnoPark technology parks in

formation of a comprehensive innovation ecosystem where innovative companies as part of the SEZ efficiency assessment for 2019-2023.

The interaction of resident companies with Innopolis University, Russia's first assist Russian and international companies in implementing investment projects IT university, provides an opportunity to find highly qualified specialists. Also, in the field of high technologies. The "Innopolis" SEZ is located on three sites with the IT Recruitment Center of the "Innopolis" SEZ provides highly professional

Today, SEZ "Innopolis" is actively developing an industrial cluster, which residents are assisted in working within the framework of regional and federal Verkhneuslonsky Municipal District and the Laishevo Industrial Park, located in business support programs, including with participation of support institutions. Laishevsky Municipal District, a short distance from Kazan. For 5 consecutive years, The operational management of SEZ "Innopolis" is carried out by "SEZ the Ministry of Economic Development of Russia has recognized the "Innopolis" Innopolis" JSC, one of the main tasks of which is to ensure conditions for the SEZ as one of the best special economic zones of technology implementation type

LAND TAX

#### REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For SEZ residents 0% up to 5 years 5% the next 5 years PROPERTY TAX



For SEZ residents 0% up to 10 years

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years For SEZ residents 0% up to 10 years

YEAR OF CONSTRUCTION 2012

172

NUMBER OF RESIDENTS 130

INCLUDING FOREIGN

10

DISTANCE TO MOSCOW

719 km

35 km

DISTANCE TO KAZAN

#### PRIORITY AREAS OF DEVELOPMENT









#### KEY RESIDENTS

YANDEX

Ozon Tech

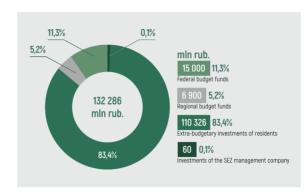
**IVA Technologies** 

MyOffice MyOffice

Tinkoff Development Center

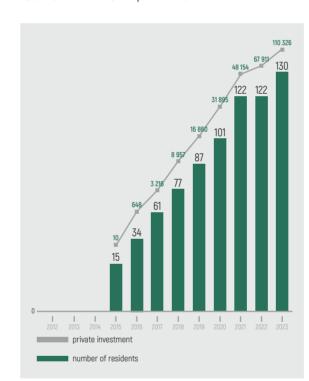
#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS)

**CUMULATIVE TOTAL, MLN RUB.** 





**JOBS CREATED. NUMBER** cumulative total 7 111



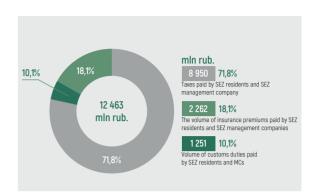
LABOR PRODUCTIVITY IN THE SEZ **TERRITORY** 6,3 mln rub/person.



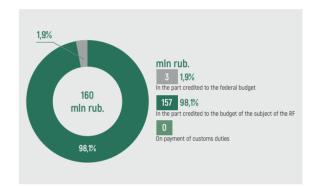
**SEZ RESIDENTS' REVENUE, 2023** 44 897 mln rub.

Including from exports 5 719 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- Marketing research
- Maintenance of landscaping facilities
- Financial services, including financial intermediation services
- Operation and maintenance of engineering infrastructure facilities
- Selection of highly qualified IT specialists (free of charge)
- Technological connection to the resource supply system of SEZ
- **Engineering services**
- Intellectual property management services
- Construction control services (technical supervision)

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



#### **Halimov Renat**

General Director of JSC «TIT SEZ «Innopolis»

#### CONTACT INFORMATION:

420500, Republic of Tatarstan, Verkhneuslonsky district, Innopolis, Universitetskaya str., 7 Official website: sezinnopolis.ru Phone: +7 (843) 200-07-01, +7 (843) 294-91-34 E-mail: sez@innopolis.ru



Land area in 2023 : 314,2 ha



Office area 100 310,8 m<sup>2</sup>



Leasable area 55 979,23 m<sup>2</sup>



Capacity of power supply facilities 56.5 MW



Capacity of water supply facilities 83.33 m<sup>3</sup>/h



Capacity of heat supply facilities 29,2 Gcal/h



Capacity of gas supply facilities 18 000 m<sup>3</sup>/h



174

Length of highways





Sale of a land plot (SEZ) 831 thou. RUB/ha



Rent of a land plot per year (SEZ) 66 thou. RUB/ha



Rent of office premises per year 0,782 thou. RUB/m<sup>2</sup>



The cost of electricity supply\* 7.40 RUB/kWh



The cost of water supply\* 30.20 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 24.66 RUB/m<sup>3</sup>



The cost of heat supply\* 2 231,89 RUB/Gcal



The cost of gas supply\* 7 319,39 RUB/1 000 m<sup>3</sup>/h



#### NAME OF THE INVESTMENT PROJECT

Organization of production of multilayer motherboards for computing equipment



# 2 000 mln RUB

Volume of the resident's declared investments



## 1000 mln RUB

The volume of investments made by the resident, at 30/06/2024



2023-2028

Implementation period

ICL Techno is a Russian manufacturer of computing equipment, part of the ICL group of companies. The company creates and manufactures new high-tech equipment with a high degree of localization for the automation of business processes. On November 13, 2023, the company launched one of Russia's largest plants for surface mounting of electronic printed circuit boards and production of computing equipment in SEZ "Innopolis".



Under the ICL brand, the plant produces desktop and mobile systems, servers, storage systems, personal computers, monoblocks, notebooks, as well as industry solutions for healthcare, education, law enforcement and retail sectors. ICL Techno develops solutions both for the public sector and for industrial and commercial enterprises.

The production capacity is up to 1,000,000 products per year.



## NAME OF THE INVESTMENT PROJECT

Innopolis Data Center



8 190 mln RUB

Volume of the resident's declared investments

JSC «Atomdata-Innopolis»



**7702 mln RUB** 

The volume of investments made by the resident, at 30/06/2024



2022-2024

Innopolis Data Center meets high requirements to technological equipment

The line of services allows for flexible scaling of the customers' IT infrastructure, allowing them to place their own servers on equipped and protected rack spaces, Innopolis Data Center is the largest data center in the Volga Federal District: as well as to use the existing data center resources (server equipment, cloud

Innopolis Data Center is a provider of IT infrastructure and cloud services based on its own data processing and storage center in accordance with and innovations in the field of data center organization. the international standard TIER III. It is part of the catastrophe-resistant and geographically distributed network of Rosatom State Corporation.

2 buildings, 2,000 workstations, 4 hectares of total area, 16 MW - capacity of the services) to meet their current needs. facility, 99.98% level of data center availability.



Saratov and Engels at the expense of extra-budgetary sources. SEZ "Almaz" investment projects was created to provide conditions for a breakthrough in development, import substitution and modernization. The SEZ on the territory of the Saratov Region - Creation of favorable economic, infrastructural and administrative conditions consists of three non-contiguous territories.

big "Silk Road". Connections with special economic zones of China have been abroad (the process of localization and technology transfer); established, a joint project has been realized on student interaction.

needs of the defense-industrial complex of the Russian Federation, aerospace, intensive production; energy and gas industries, public utilities; to stimulate private investment - ensuring stability of tax revenues for all levels of the state budget from in the creation of new production facilities of modern competitive products scientific and production activities of residents.

The peculiarity of SEZ "Almaz" is that it was created on the existing and further development of the Saratov Region based on its competitive infrastructure of industrial enterprises of the radio-electronic cluster of advantages and the acquired experience in the implementation of major

Objectives of the "Almaz" SEZ:

- for the development of scientific and technological companies:
- The total area of land plots of 6 sites of the "Almaz" SEZ is 123.9 hectares. The introduction of modern and promising developments of resident companies advantage of the zone is that it is located in the Saratov region, which is on the into mass production for any sectors of the national economy in Russia and
- improving the investment and business climate in the Saratov region, as well The objectives of the "Almaz" SEZ are to form a high-tech cluster for the as ensuring the inflow of private investment in the development of knowledge-

#### REGIONAL TAX BENEFITS\*

INCOME TAX from the moment of receipt of profit



176

0% up to 5 years 5% the next 5 years 13,5% further

PROPERTY TAX



For SEZ residents 0% up to 10 years





For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

YEAR OF CONSTRUCTION 2020

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

903 km

DISTANCE TO SARATOV

11 km (site #1) 0 km (site #3)

**KEY RESIDENTS** 

JSC "Kontakt"

PRIORITY AREAS OF DEVELOPMENT



machinery and

eauipment







Machine tool

industry

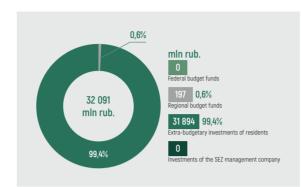




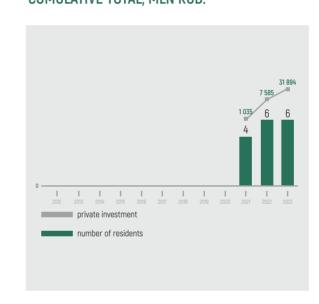
Pharmaceuticals

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**





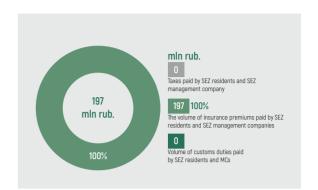




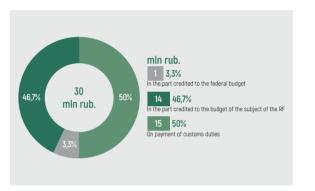
SEZ RESIDENTS' REVENUE. 2023 1 176 mln rub.

Including from exports 125 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- 2. Marketing research
- 3. Intellectual property management services
- Engineering services
- Educational and training services
- Management consulting services and enterprise management
- Financial services, including financial intermediation services
- 8. Shared Service Center

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



#### Chekadanova Maria

General Director of JSC MC «TIT SEZ «Istok» (Managing Company of the TIT SEZ «Almaz» in the Saratov Region)

#### CONTACT INFORMATION:

410033, Saratov, Panfilova str., 1 Official website: https://saratov-oez.ru/ Phone: +7 (927) 226-73-59 E-mail: NikolaevNG@almaz-rpe.ru



Land area in 2023 123,9 ha





The area of administrative buildings



Capacity of power supply facilities 93.1 MW



Capacity of water supply facilities 2719 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 2 540 m<sup>3</sup>/h



Capacity of heat supply facilities 55,3 Gcal/h



Capacity of gas supply facilities 19 272 m<sup>3</sup>/h



178

Length of highways



Sale of a land plot (SEZ) 2,8 thou. RUB/ha



Rent of a land plot per year (SEZ) 2 020,7 thou. RUB/ha



Rent of office premises per year 0,24 thou. RUB/m<sup>2</sup>



The cost of electricity supply\* 6.63 RUB/kWh



The cost of water supply\* 28,14 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 22,43 RUB/m<sup>3</sup>

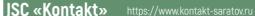


The cost of heat supply\* 2 159,3 RUB/Gcal



The cost of gas supply\* 6 025,37 RUB/1 000 m<sup>3</sup>/h

\* The average tariff as of 06/01/2024



#### NAME OF THE INVESTMENT PROJECT

Modernization of existing and creation of new production facilities for the development and production of radioelectronic systems and



# 430 mln RUB



214,25 mln RUB

The volume of investments made by the resident, at 30/06/2023



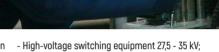
2021-2025

Research and Production Enterprise "Kontakt" is a full-cycle production of high-tech equipment for facilities of national importance, specializing in the production of high-voltage vacuum-switching equipment. The enterprise was established in 1959 and is a part of the Rostec State Corporation. It is a resident of the "Almaz" SEZ of technological implementation type.

The company has a wide line of civilian equipment of serial production with 100% analogs of imported components.

Main directions

- High-voltage switching equipment 6 - 10 kV;



- High-voltage switching equipment 110 kV;

with high quality products.

- Complete switchgear KS-10. One of the unique additional solutions of the enterprise is the adaptation of equipment development and production to individual customer projects. NPP Contact JSC is actively involved in the implementation of import substitution programs, using modern quality standards ISO9001:2015, which allows to use resources more efficiently and provide the vacuum switching equipment market

LLC «SKZ»



"SKZ" LLC is a Russian developer and manufacturer of high quality dry food for cats and dogs. The plant's production capacity is 20,000 tons of finished products per year. Raw materials from leading manufacturers are used for the production of feeds. The system of automatic control of technological process allows to fix all parameters and reduce the influence of human factor.

#### NAME OF THE INVESTMENT PROJECT

Development, production and realization of innovative goods for non-productive animals



# **89,6 mln RUB**

Volume of the resident's declared investments



101,6 mln RUB

The volume of investments made by the resident, at 30/06/2023



2022-2032

Production control at each stage of production, as well as regulatory control in accredited laboratories confirms the compliance of products with international standards. The company provides services for the production of STM on an individual order basis. The quality management system meets the requirements of GOST R ISO 9001-2015 (ISO 9001:2015).



SEZ "Tomsk" is located on two sites located within the city limits of Tomsk reserve territory of the South Site. - Southern and Northern. The Southern site is located in an ecologically clean area of the city in the neighborhood of scientific institutes and residential area of have the opportunity to employ qualified employees at their enterprises. Tomsk Akademgorodok (infrastructure of TSC SB RAS), it is also in direct transport

As a result of this project, technology companies and scientific institutes will

The Northern site is located in an industrial zone in close proximity to the accessibility to the center of Tomsk (15 minutes away). The total area of the large petrochemical enterprise TomskNeftekhim. The concept of the Northern Southern site is 1924 hectares, of which 44.7 hectares are intended for construction site provides for the location of enterprises that will form the petrochemical of facilities by residents, having all necessary transportation, utility, energy and cluster of the region. The total area of the site is 83.5 hectares (including the telecommunication infrastructure. The necessary social infrastructure is being attached reserve territory - 62 hectares). At the current level of development SEZ actively created at the South Site, including catering facilities, a multifunctional "Tomsk" can offer investors a fully ready infrastructure, including all the necessary sports complex, bicycle paths and recreation areas. In 2023, the Government of engineering networks and resources for production location, land plots for the Russian Federation approved a project for the construction of a 6,000-seat construction of office and production buildings, lease of office, warehouse and inter-university student campus with laboratories and a sports center on the laboratory and production premises located in one of the five modern buildings.

LAND TAX

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** from the moment of receipt of profit

For SEZ residents 5% for 5 years 10% 6-10 years 13.5% since '11

For SEZ residents 0% up to 10 years

PROPERTY TAX

TRANSPORT TAX

from the moment of vehicle registration



For SEZ residents 0% up to 10 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2005

180

NUMBER OF RESIDENTS

INCLUDING FOREIGN

DISTANCE TO MOSCOW

2 889 km

0 km

DISTANCE TO TOMSK

#### PRIORITY AREAS OF DEVELOPMENT



Information technology and electronics



Nanotechnology and new materials

#### **KEY RESIDENTS**

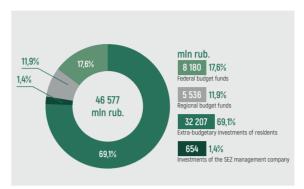
LLC "Foton"

LLC "Enbisys"

LLC "Telebreeze"

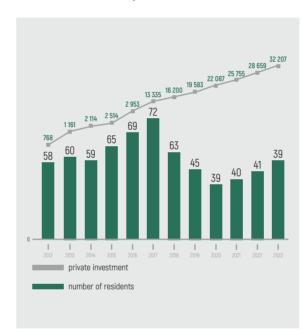
#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



## DYNAMICS OF PRIVATE INVESTMENTS IN SEZS

(EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) CUMULATIVE TOTAL, MLN RUB.





JOBS CREATED, NUMBER cumulative total 2 252



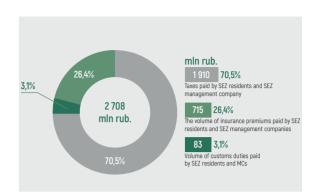
LABOR PRODUCTIVITY IN THE SEZ TERRITORY 2,56 mln rub/person.



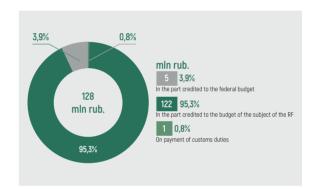
**SEZ RESIDENTS' REVENUE. 2023** 5 778 mln rub.

Including from exports 6 696 mln rub.

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- Technological connection to the resource supply system of SEZ
- Operation and maintenance of engineering infrastructure facilities
- Marketing research
- 4. Engineering services
- Financial services, including financial intermediation
- Technology, education and training services
- 7. Construction control services (technical supervision)
- Intellectual property management services
- Management consulting services and enterprise management
- 10. Innovative press services

BUSINESS-NAVIGATOR
SPECIAL ECONOMIC ZONES OF RUSSIA



## **Drozdov Yuri**

General Director of JSC «TIT SEZ «Tomsk»

#### CONTACT INFORMATION:

8/8 Academic ave., Tomsk, 634055, Tomsk region Phone: +7 (3822) 48-86-50 Official website: http://oez-investintomsk.ru/ E-mail: office@oez.tomsk.ru





Land area in 2023 139 ha



The area of administrative buildings  $50\ 922,2\ m^2$ 



Capacity of power supply facilities 56,46 MW



Capacity of water supply facilities  $413 \ m^3/h$ 



Capacity of wastewater disposal facilities  $413\ m^3/h$ 



Capacity of heat supply facilities 10,32 Gcal/h



Capacity of gas supply facilities  $24 \ m^3/h$ 



Length of highways 8 679 m

\* The average tariff as of 06/01/2024



«South Site» / «North Site»



1 250 thou. RUB/ha/4 638,68 thou. RUB/ha



Rent of a land plot per year (SEZ) 88.5 thou. RUB/ha



Rent of office premises per year 0,724 thou. RUB/ha



The cost of electricity supply 7,99 RUB/kWh



The cost of water supply\*
72,28 RUB/m<sup>3</sup>



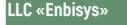
The cost of wastewater disposal 19,28-48,77 RUB/m<sup>3</sup>



The cost of heat supply\* 1 925,77-2 862,28 RUB/Gcal



The cost of gas supply\*
7 931.85 RUB/1 000 m<sup>3</sup>/h



#### NAME OF THE INVESTMENT PROJECT

Development of a hardware and software complex with subsequent implementation of the Mobile Office service



# 8,042 mln RUB

Volume of the resident's declared investments



## 265 mln RUB

The volume of investments made by the resident, at 30/06/2023



2008-2025

Implementation period

ENBISYS works with IT companies, technology startups and large businesses. Comprehensive development, consulting, prototyping and research services in artificial intelligence and speech technologies allow to develop state-of-the-art products, optimize IT infrastructure, scale and ensure functionality of multi-tier enterprise systems, implement and use the latest technological developments. Since 2016, ENBISYS has had a specialized laboratory for machine learning. For 8 years, more than 20 studies in the field of machine learning have been conducted with the application of the results in improving customers' business processes. The company supports companies in various industries from R&D processes to



full-scale implementation of solutions based on neural networks and artificial intelligence.

- Proprietary IT products:
- Plario, an online adaptive learning platform;
- Evois, a platform for developing a voice assistant for cars;
- ENBISYS. Flow a voice platform based on Artificial Intelligence for automatic recognition of audio recordings;
- Ocuscreen, an Artificial Intelligence-based ophthalmology recognition system.



LLC «LEMZ-T»

#### NAME OF THE INVESTMENT PROJECT

Development, production and service of high-tech equipment and components in the field of radio-technical systems



**39,17 min RUB**Volume of the resident's declared investments



2 043 mln RUB

The volume of investments made by the resident, at 30/06/2024



2014-2054

"LEMZ-T" LLC is a research and production center of "NPO ALMAZ" PJSC. The priority area is the development and production of computer components and electronic systems

- "LEMZ-T<sup>\*</sup> LLC is currently developing the following lines of business:

   Unmanned systems and components, monitoring, technological operations in industry and agriculture;
- Computing systems and ACS;
- Control and automation of processes in industry, meteorology;
- Artificial Intelligence;
- Technical Vision, Big Data; n - Software:
- IT projects for customer's tasks.



JSC "MC SEZ Istok" carries out its activities in accordance with the Agreement on management of the special economic zone of technology innovation type established on the territory of the Fryazino urban district of the Moscow Region, federal and federal organizations, catalogs of federal and regional authorities, dated 30.03.16, No. S-106-AC/D14. "Istok" TIT SEZ launched the mechanism of where SEZ residents, INNOPROM, etc. are presented. cluster cooperation "Triple Helix" - a partnership of the state, business and scientific and educational community widely used in the world to organize - The Technology and Innovation Support Center worked with graduate students Tecnology parks and innovation infrastructure has been created on the territory works; of the "Istok" TIT SEZ. The management company takes an active position in - Participated in forums, conferences and exhibitions in order to familiarize

forums: St. Petersburg International Economic Forum, SEMIEXPO, Saratov Economic Zones and at the Belarusian Investment Forum. Economic Forum, Industrial Russia.

Forum, SEMIEXPO, Saratov Economic Forum, "Industrial Russia. Industry 4.0", "TECHNOPROM", "INNOPROM", etc., and in the formation of thematic catalogs of

Key changes that took place in the SEZ TIT "Istok" in 2023:

innovative development. Cluster projects of residents are being implemented. of the MIREA branch on patent search issues as part of their final qualification

scientific and practical activities of the city, region and radioelectronic industry. and present the opportunities of SEZ TIT "Istok", including at the exhibitions: JSC MC SEZ "Istok" takes part in various media projects, conferences and ExpoElectronica 2023, "Army-2023", at the International Forum of Special

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

from the moment of receipt of profit



5% for 5 years 10% 6-10 years 13.5% since '11





For SEZ residents 0% for 10 years

#### TRANSPORT TAX



For SEZ residents 0% for 5 years



LAND TAX

For SEZ residents 0% for 5 years

YEAR OF CONSTRUCTION 2015

NUMBER OF RESIDENTS

23

INCLUDING FOREIGN

DISTANCE TO MOSCOW 50 km

DISTANCE TO KRASNOGORSK 67,4 km

## PRIORITY AREAS OF DEVELOPMENT











Microelectronics

## **KEY RESIDENTS**

JSC "Shokin NPP Istok"

LLC MNPP "ANTHRAX"

LLC "RusSibControl"

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### DYNAMICS OF PRIVATE INVESTMENTS IN SEZS (EXTRA-BUDGETARY INVESTMENTS OF RESIDENTS) **CUMULATIVE TOTAL, MLN RUB.**

private investment number of residents



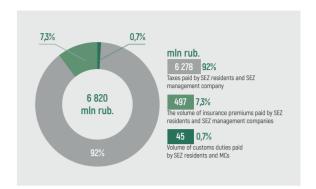




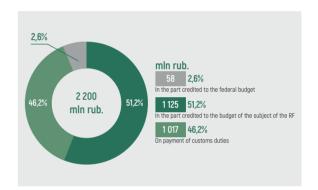
32 386 mln rub. Including from exports 1 497 mln rub.

**SEZ RESIDENTS' REVENUE. 2023** 

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS



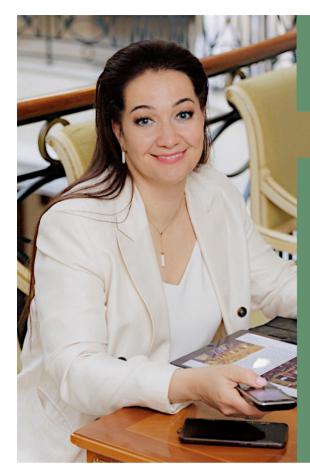
#### TAX BENEFITS, 2023



#### MANAGEMENT COMPANY SERVICES

- 1. Technological services
- **Engineering services**
- Intellectual property management services
- Management consulting services and enterprise management
- Marketing research
- Educational and training services
- Reproduction services for documents and materials hard copy
- Interpretation and translation services
- Personnel services
- Accounting and legal support
- **Shared Service Center**

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



#### Chekadanova Maria

Chief Executive Officer of JSC MC «TIT SEZ «Istok»

#### CONTACT INFORMATION:

141190, Moscow region, Fryazino, 2a Vokzalnava str.. Official website: https://istoksez.ru/ Phone: +7 (495) 465-86-47 E-mail: info-oez@istokmw.ru



Land area in 2023 62,7 ha



Leasable area



The area of administrative buildings 15 216,98 m<sup>2</sup>



Capacity of heat supply facilities 161 Gcal/h



Capacity of power supply facilities 49 MW



Capacity of water supply facilities 6 212 m<sup>3</sup>/h



Capacity of wastewater disposal facilities 5 476 m<sup>3</sup>/h



Capacity of gas supply facilities 29 404 m<sup>3</sup>/h



Length of highways 2 614 m



Rent of a land plot per year (SEZ) 0.6 RUB/m<sup>2</sup>



The cost of water supply\* 28,86 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 37.14 RUB/m<sup>3</sup>



The cost of gas supply\* 7 131.17 RUB/1 000 m<sup>3</sup>/h

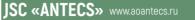


The cost of heat supply\* 2 195.05 RUB/Gcal



The cost of electricity supply\* 6,73 RUB/kWh

\* The average tariff as of 06/01/2024



#### NAME OF THE INVESTMENT PROJECT

Development and production of radio-frequency phase-stable cables operating in the microwave range, with a wave impedance



## 20 mln RUB

Volume of the resident's declared investments



## 61,23 mln RUB

The volume of investments made by the resident, at 30/06/2024



2018-2027

"ANTEX" JSC was founded in 2008. Initially the company was engaged in - Radio frequency cable assemblies; software and antenna systems development, R&D in the interests of the Defense Ministry of the Russian Federation.

In 2010 "ANTEX" JSC started to develop activities on development and production of microwave components in order to replace imported analogs.

Since April 2019, "ANTEX" JSC has become a part of the special economic zone of technology innovation type Istok (TIT SEZ "Istok"). For 2024 the main directions of the company are development, production and supply of:

- Phase-stable radio frequency cables of the microwave range;



- Connectors, adapters of radio frequency, microwave components;
- Radio frequency cable products of wide consumption;
- Cable assemblies on connectors manufactured by "ATLANT Plant" PJSC.

The products are manufactured both according to our own specifications and according to the customer's TOR/TT. QMS meets the requirements of GOST RV 0015-002-2020 and GOST R ISO 9001-2015. "ANTEX" JSC is included in the list of organizations accredited in "RT-Complektimpex" LLC and adopted the Unified Procurement Regulations (UPPR) of Rostec State Corporation.



LLC "INFERIT"

#### NAME OF THE INVESTMENT PROJECT

Development, production and realization of hardware and software



4,78 mln RUB

Volume of the resident's declared investments



## 12 mln RUB

The volume of investments made by the resident, at 30/06/2024



2022-2032

"Inferit Technica" (Softline Group) is a division of vendor 'Inferit' for the Ministry of Industry and Trade of the Russian Federation. "Inferit Technica" creates configurations of equipment according to individual customer requests, develops, production of computer and server equipment. The capacity of the plant in the special economic zone "Istok" in the science city manufactures and provides integrated IT solutions. During the production process, of Fryazino is 300,000 units of computer and server equipment per year, as well as engineers install the necessary software and additional hardware components to up to 60,000 components - motherboards, RAM boards. The manufacturer's lineup provide customers with a turnkey solution ready for use and minimize the risks of includes computers, servers, monoblocks, notebooks and peripherals. Monoblocks supporting non-standard configurations, "Inferit Technica" organizes delivery and and system units are included in the Register of domestic equipment of the unloading at the customer's premises.





# PROFILES OF SPECIAL ECONOMIC ZONES

# TOURIST-RECREATIONAL TYPE SEZS









SEZ "Baikal Harbor" is located on the eastern coast of Lake Baikal, in the central part of the Republic of Buryatia on the territory of the municipal formation

The length of the lake shoreline along the SEZ territory is about 25 kilometers. The distance from Ulan-Ude to the zone borders is 130 kilometers, to the border recreation - health tourism, family recreation, skiing, religious and ecotourism with Mongolia - 440 kilometers. In order to ensure the management of the special are reflected in the proposed concept of the SEZ "Baikal Harbor". economic zone, by the Resolution of the Government of the Republic of Buryatia of the federal budget, the budget of the Republic of Buryatia was transferred coast of Baikal. to the Joint Stock Company "Special Economic Zone 'Baikal Harbor'. The "Baikal Harbor" SEZ manages five sites - "Peski", "Turka", "Goryachinsk", "Bezymyannaya Bay", which are located in close proximity to Lake Baikal, and "Bychya Mounatain", and a number of tax preferences that allow optimizing business costs. Most which is located in the Khaim area. The total area allocated for the creation of the SEZ is 3,622 hectares.

The natural resources of the legendary Lake Baikal make it possible to ensure the growth of the tourism industry in the Republic of Buryatia. Several year-round tourist complexes will appear on the territory of the special economic zone, with wide opportunities for recreation, sports and entertainment. The main types of

Since June 2023, Buryatia and the Irkutsk Region have been developing a No. 480 dated 03.10.2017, a joint-stock company "Baikal Harbor Special Economic" tourism scheme for territorial and spatial planning of the Baikal macro-territory Zone" was established. In August 2018, by contributing to the authorized capital within the framework of the national project "Tourism and Hospitality Industry". of the Company, the property of SEZ TRT "Baikal Harbor" created at the expense The SEZ "Baikal Harbor" will become a key tourist attraction point on the eastern

> The special feature of the SEZ "Baikal Harbor" is the most favorable investment climate. Residents are provided with ready infrastructure (sites "Turka", "Peski") importantly, the opportunity to build large-scale facilities on lands with special environmental protection status.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

from the moment of receipt of profit



**13,5**% for 10 years

PROPERTY TAX



For SEZ residents 0% up to 10 years

TRANSPORT TAX



For SEZ residents 0% for 5 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

CONSTRUCTION 2007

YEAR OF

NUMBER OF RESIDENTS

6

DISTANCE TO MOSCOW

5 612,6 km

DISTANCE TO ULAN-UDE

167 km

Land area





The area of administrative buildings 4 520,9 m<sup>2</sup>



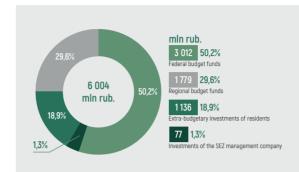
Cost of SEZ land plot lease 0,54 thou. RUB/ha



Capacity of power supply facilities

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS

млн руб.

17 35,4%

Taxes paid by SEZ residents and SEZ management company

31 64,6%

The volume of insurance premiums paid by SEZ residents and SEZ management companies

#### MANAGEMENT COMPANY SERVICES

- **Hotel services**
- Organization of events
- Technological connection to the resource supply system
- Operation and maintenance of engineering infrastructure facilities
- Equipment rental

#### **KEY RESIDENTS**

LLC "AMAR"

LLC "Green Flow Baikal"



## **Sharipov Maxim**

General Director of JSC «TRT SEZ «Baikal Harbor»

#### **CONTACT INFORMATION:**

670000, Republic of Buryatia, Ulan-Ude, Kommunisticheskaya str., building 21, floor 2 Official website: http://www.baikalharbor.com Phone: +7 (3012) 250-221 E-mail: harborbaikal@gmail.com

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The "Gates of Baikal" SEZ is located on the southern shore of Lake Baikal at the In addition, on the territory of SEZ "Gates of Baikal" operates ski resort "Sobolinaya foot of the Khamar-Daban mountain range in the town of Baikalsk, Irkutsk Region. Mountain", and, therefore, formed a tourist flow of about 180 thousand people a The Trans-Siberian railroad and the federal highway R258 "Baikal" pass near the year. Baikalsk is the snowiest town on the Baikal coast: the natural cover thickness SEZ. The distance to the international airport of Irkutsk is 145 km. The territory is is up to 2 meters, the ski season lasts up to 9 months a year. characterized by a comfortable climate for the Siberian region: the temperature in winter is mainly minus 5-15 °C, in summer - 22-25 °C.

JSC "Special Economic Zone Irkutsk" is the management company of the SEZ Baikal Gateway. The company's mission is to develop the special economic zone in order to implement the state policy for the development of the tourist and recreational sector of the Irkutsk region economy, to form new territories of cultural, recreational, educational, medical, trade, housing and utilities facilities. of the Central Ecological Zone of the Baikal Natural Territory.

The SEZ creates comfortable conditions for the development of tourism business and the creation of tourist and recreational facilities: a favorable business regime provides investors with the opportunity to apply a number of tax benefits, as well as preferential rates for the lease of land plots, guarantees access to engineering, transportation and other infrastructure. In addition, residents are economic development and social growth. High recreational attractiveness of the attracted by the possibility of obtaining land plots for lease without tenders, based SEZ "Gates of Baikal" is created, first of all, by the unique nature - the inimitable on a business plan that has passed the Expert Council. In addition, based on the Lake Baikal and its beautiful mountainous frame with many rivers and lakes, as volume of declared investments, residents are granted a grace period from 5 to 20 well as the historical monument of engineering art - Circum-Baikal railroad. The years, during which the rent is reduced by 100 (!) times. The SEZ regime allows for presence of developed infrastructure of Baikalsk town is of great importance: capital construction of tourist facilities, despite its location within the boundaries

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

For SEZ residents 13,5% for the term of PROPERTY TAX

For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2007

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW 4 241 km

DISTANCE TO IRKUTSK

85 km

23

Cost of SEZ land plot lease 4,263 thou. RUB/ha



Capacity of wastewater disposal facilities 19 791.36 m<sup>3</sup>/h

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS

89 100%

The volume of insurance premiums paid by SEZ residents and SEZ management companies

#### MANAGEMENT COMPANY SERVICES

- Operation and maintenance of engineering infrastructure facilities
- Maintenance of landscaping facilities
- Cadastral services
- Construction control (technical supervision) services
- Management consulting services and enterprise management
- Technological services
- Marketing research
- Technological connection to the resource supply system of SEZ

#### **KEY RESIDENTS**

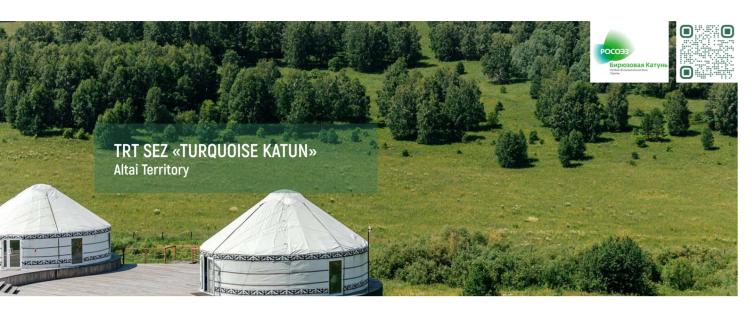
LLC "BGK Gora Sobolinaya"

## **Bayanov Vyacheslav**

General Director of JSC «Irkutsk Special Economic Zone»

#### **CONTACT INFORMATION:**

664025, Irkutsk region, Irkutsk, Sverdlova str., 10 Official website: http://baiksez.ru Phone: +7 (3952) 200-320 E-mail: info@baiksez.ru



The "Turquoise Katun" SEZ was established in 2007 on the left bank of the Katun the agreement on establishment of a special economic zone of tourist-recreational River, near Krasny Kamen Mountain in the Altai District of the Altai Territory. In accordance with the Additional Agreement No. C-509-OS/D25 dated 11.10.2012. to the SEZ is set until 2055.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 



PROPERTY TAX



For SEZ residents 0% up to 10 years



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2007

NUMBER OF RESIDENTS

33

3 838 km

DISTANCE TO MOSCOW

DISTANCE TO BARNAUL

288 km

Land area 3 326 ha





Length of highways 13 130 m



Capacity of water supply facilities 3 600 m<sup>3</sup>/h



Capacic, 3 650 m<sup>3</sup>/h Capacity of wastewater disposal facilities



Capacity of gas supply facilities 19 459,90 m<sup>3</sup>/h



Capacity of power supply facilities 25 MW



Sale of a land plot (SEZ) 3,5 mln RUB/ha



Rent of a land plot per year (SEZ) 0,750 thou. RUB/ha (71 thou. RUB/ha after the grace period



The cost of water supply\* 50,00 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 50,00 RUB/m<sup>3</sup>



The cost of gas supply\* 5 952,77 RUB/1 000 m<sup>3</sup>/h

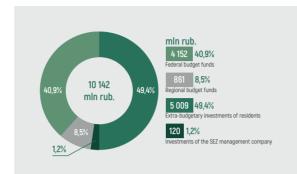


The cost of electricity supply\* 6,87 RUB/kWh

\* The average tariff as of 06/01/2024

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS

млн руб. 20 100%

The volume of insurance premiums paid by SEZ residents and SEZ management companies

#### MANAGEMENT COMPANY SERVICES

- Hotel services
- Organization of events
- Operation and maintenance of engineering infrastructure facilities
- **Equipment rental**
- Catering organization

#### **KEY RESIDENTS**

LLC "Crossroads of Worlds"

LLC "Altai-Park-Hotel"

LLC "CENTRAL BATHHOUSES"



## Soshenko Sergey

General Director of JSC «TRT SEZ «Turquoise Katun»

#### **CONTACT INFORMATION:**

656043, Altai Territory, Barnaul, Krasnoarmeysky Official website: http://www.oaokatun.ru/ Phone: +7 (3852) 65-97-47

E-mail: office@oaokatun.ru





"Zavidovo" SEZ was established in 2015. "Zavidovo" SEZ is the only special economic zone of tourist and recreational type located in the Central Federal of hotel complexes, apartments, campsites, water park, amusement park, congress-District. The purpose of the SEZ is to attract private investment into a world-class hall, aeropark, small vessels service center, agro-tourist complex is envisaged. The all-season resort. This complex facility will specialize in family, inbound and project envisages the development of the special economic zone until 2030 with business tourism, as well as further development of the tourism industry in the gradual commissioning of the facilities.

The total area of the SEZ is 380 hectares. This territory is located 50 km from Tver, 100 km from Moscow, 600 km from St. Petersburg, in close proximity to the already been built on the territory of the SEZ. More than 600 jobs were created. Zavidovo National Park (125 thousand hectares). Today you can get to Zavidovo from Moscow by car along the M11 highway section opened in the summer of a multifunctional hotel and entertainment complex and the first suburban water 2019 in just 1 hour. Also, high-speed electric trains "Lastochka" stop in Zavidovo, park in the CFD. the travel time from the Leningradsky railway station of Moscow is 1 hour and 15

SEZ and the main railway and air hub of the country is located.

According to the project, the SEZ is divided into 7 zones, in which the construction

The Radisson Zavidovo hotel, an apart-hotel, sports and entertainment and sports and tourist complexes with a golf academy, and a landscape park have

Among the planned projects is Zavidovo Park, which envisages the opening of

Also, the Zavidovo Park project was launched in 2021. One of the key facilities of the complex will be a unique year-round indoor family sports and water The territory is unique for its location in an ecologically clean area, the SEZ is entertainment center. Hotels for more than 11 thousand rooms, a congress center, situated on the shore of the "Moscow Sea" (Ivankovskoye water reservoir on the a ski slope, a children's park and other tourist facilities will also be built. During 10 Volga River). The mouth of the Doibitsy River and the forest fund create a unique years of the project realization the volume of tax revenues to the regional and local landscape of the resort, attractive to tourists from all over Russia and abroad. budgets will exceed 2 bln rub. The estimated volume of investments in the project According to the analysis, the main tourist flow of the resort is formed by the realization is more than 32 bln rub. Over 900 new jobs will be created. Financing capital region - more than 20 million people live within a radius of 150 km from the of the project implementation is confirmed by the state development corporation

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 



For SEZ residents 13,5% for the term of agreement

PROPERTY TAX



For SEZ residents 0% up to 10 years

DISTANCE TO MOSCOW



LAND TAX

For SEZ residents 0% up to 5 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2015

**NUMBER OF RESIDENTS** 

100 km

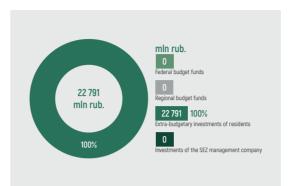
**DISTANCE TO TVER** 

50 km



#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### MANAGEMENT COMPANY SERVICES

Technological services

**Engineering services** 

Marketing research

Consulting services on business management and enterprise management

#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS

млн руб. 13 100%

The volume of insurance premiums paid by SEZ residents and SEZ management companies

#### **KEY RESIDENTS**

LLC "Zavidovo Territory"

LLC "Mercury"

LLC "Zavidovo Airport"

## Bobyleva Julia **General Director of JSC**

«Engineering and Investment Company»

#### **CONTACT INFORMATION:**

107 Kominterna str., Tver region, 170028, Official website: http://www.oez-zavidovo.ru Phone: +7(4822)41-94-50 E-mail: iik.tver@mail.ru





The "Arkhyz" SEZ was established in 2010, and JSC "Arkhyz Management Arkasara, Gabulu mountain ranges. The highest points are the mountains Prish Company" has been involved in its management since 2023. The territory of SEZ (3,790 m) and Sofia (3,640 m). The absolute elevations of the territory vary from "Arkhyz" is located in the lower reaches of the Arkhyz valley in the west of the North 1,600 meters above sea level at the lowest point to 3,150 meters at the highest Caucasus, in the southwest of the Karachay-Cherkess Republic in the Zelenchuksky point. The nearest settlement (Arkhyz village), located 8 km from the SEZ borders. and Urupsky municipal districts, between the Zagedansky, Abishira-Akhuba and The resort is located 180 km from Mineralnye Vody International Airport.

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

For SEZ residents 13,5% for the term of agreement



PROPERTY TAX

For SEZ residents 0% for a period of up to 10 years as a resident



For SEZ residents 0% for a period of up to 5 years from the moment of registration as a resident

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2010

NUMBER OF RESIDENTS

37

DISTANCE TO MOSCOW

1593 km

DISTANCE TO CHERKESSK

115 km

RESORT WEBSITE https://resort-arkhyz.ru/



Land area 3 326 ha



Length of highways 13 130 m



Capacity of water supply facilities  $3\,600\,\mathrm{m}^3/\mathrm{h}$ 



Capacity of wastewater disposal facilities  $3\,650\,\mathrm{m}^3/\mathrm{h}$ 



Capacity of gas supply facilities 19 459,9 m<sup>3</sup>/h



Capacity of power supply facilities 25 MW

\* The average tariff as of 06/01/2024



Rent of a land plot per year (SEZ) 385,4 thou. RUB/m<sup>2</sup>



Leasable area 664 ha

LAND TAX



The cost of water supply\* 50 RUB/m<sup>3</sup>



The cost of wastewater disposal\* 50 RUB/m<sup>3</sup>



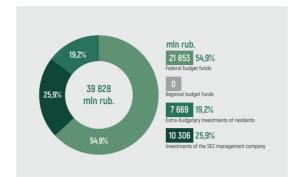
The cost of gas supply\* 5 952,77 RUB/1 000 m<sup>3</sup>/h



The cost of electricity supply\* 6,4 RUB/kWh

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### TAX AND NON-TAX CONTRIBUTIONS OF RESIDENTS

млн руб.

787 66,4%

Taxes paid by SEZ residents and SEZ management company



The volume of insurance premiums paid by SEZ residents and SEZ management companies

#### MANAGEMENT COMPANY SERVICES

- Marketing services
- Educational and training services
- Organization of events
- Maintenance of landscaping facilities
- Operation and maintenance of engineering infrastructure facilities
- Transportation of passengers by funiculars, cable cars and ski elevators

#### **KEY RESIDENTS**

LLC "PARADISE"

LLC "Gorny Kristall"

LLC "Ars-Development"

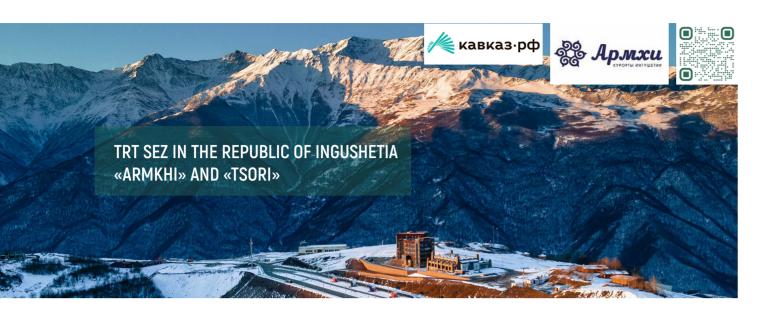
#### Kiranchuk Roman

General Director of VTRK «Arkhyz»

#### **CONTACT INFORMATION:**

369152, Russian Federation, Karachay-Cherkessia Republic, Arkhyzskiye village settlement, Arkhyz, tourist village Romantic, v. 1 Phone: +7 (800) 100-555-9 Official website: https://resort-arkhyz.ru/ E-mail: info@resort-arkhyz.ru





The resort "Armkhi" is located in the gorge of the Armkhi River on the and other services. northern slope of the Main Ridge of the Greater Caucasus. It is situated within the 50 km). The resort is 110 km away from Magas airport and 50 km away from infrastructure. Vladikavkaz airport.

Currently, the Armkhi Resort has 1 chairlift with a length of 644 meters, 1 ski urban planning documents is 10 km of ski slopes. slope of red category of complexity with a length of 940 meters, an artificial snow-

In 2024, "KAVKAZ.RF" JSC started designing the ski, transport and engineering boundaries of the Jeyrakh-Assinsky State Historical and Architectural Museum- infrastructure of the resort, by 2026 it is planned to reconstruct the existing Reserve (established in 1988), which has 89 objects of cultural heritage (tower infrastructure, as well as to build 2 passenger ropeways with a capacity of 5,600 complexes "Vovnushki", "Targim", "Egikal", located at a distance of no more than people per hour, 9.15 km of ski slopes, a multifunctional center and other related

The development potential of the resort in accordance with strategic and

There is 1 resident registered on the territory of the Armkhi Resort with total making system and a lighting system for evening skiing, a training slope with a announced investments of RUB 60 mln and actual investments of RUB 64.7 mln. rope tow, 7 collective accommodation facilities with 234 beds, a swimming pool In 2023, 52 thousand people visited the all-season resort "Armkhi" in Ingushetia.

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

For SEZ residents 13.5% for the term of PROPERTY TAX



For SEZ residents 0% for a period of up to 10 years from the moment of registration as a resident

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

LAND TAX



For SEZ residents 0% for a period of up to 5 years from the moment of registration as a resident

YEAR OF CONSTRUCTION 2011

NUMBER OF RESIDENTS

1795 km

DISTANCE TO MOSCOW

DISTANCE TO MAGAS

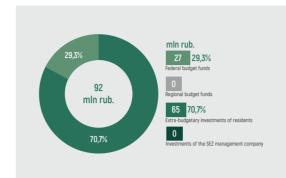
60 km

RESORT WEBSITE https://ingkurort.ru/



#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### MANAGEMENT COMPANY SERVICES

- Marketing services
- **Educational services**
- Maintenance of landscaping facilities
- Organization of events
- Consulting services



LLC "Tourist Center"



#### Yushmanov Andrey

General Director of JSC «KAVKAZ.RF» (Management company of VTRK «Armhi» and «Tsori», VTRK «Arkhyz», VTRK «Veduchi», VTRK «Mamison», VTRK «Elbrus»)

#### **CONTACT INFORMATION:**

123112, Moscow, Testovskaya str., 10, 26th floor, room I Phone: +7 (495) 775-91-22 Official website: http://www.ncrc.ru E-mail: info@ncrc.ru



The Veduchi resort is the only ski resort in the Chechen Republic and is of snowboarding. particular importance in the development of the tourism and hospitality industry in the region. The altitude difference within the resort is about 1000 m: - from in the Chechen Republic with over 600 participants, as well as other mass events. 1350 to 2345 meters above sea level. The skiing season lasts 4 months - from In 2022-2023, 13 ski slopes on the north-oriented slope with a total length of 10.9 December to March. The resort is 80 km away from Grozny International Airport. km and related engineering infrastructure will be put into operation. In 2023, as The Veduchi resort has been operating since 2018. As part of the "zero" stage of part of the National Caucasus Trail project, the following trails located in the the resort's development in 2016 - 2017, a chairlift with a length of 836 m and a capacity of 1.2 thousand people/hour, a ski run with a length of 967 m, a children's Kistenkort Mountain", "Health Trail", "To Bezymyannyi Waterfall", "To Omichu tract". park with a conveyor elevator with a capacity of 14 thousand people/hour were These trails are equipped with a navigation system, as well as gazebos, photo put into operation on the south-oriented slope. An all-season artificial surface zones, etc. In 2023 tourist flow increased by 25% (17.2 thousand people) compared of one of the ski slopes was put into operation, providing year-round skiing and to 2022 (13.8 thousand people).

The Veduchi Resort - Lake Kezenoy-Am route hosts an annual mountain race

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

For SEZ residents 13,5% for the term of





For SEZ residents 0% for a period of up to 10 years from the moment of registration as a resident

LAND TAX



For SEZ residents 0% for a period of up to 5 years from the moment of registration as a resident

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2013

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

1920 km

DISTANCE TO GROZNY

80 km

RESORT WEBSITE http://veduchi-resort.ru



Land area 1 512,90 ha





Capacity of power supply facilities

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

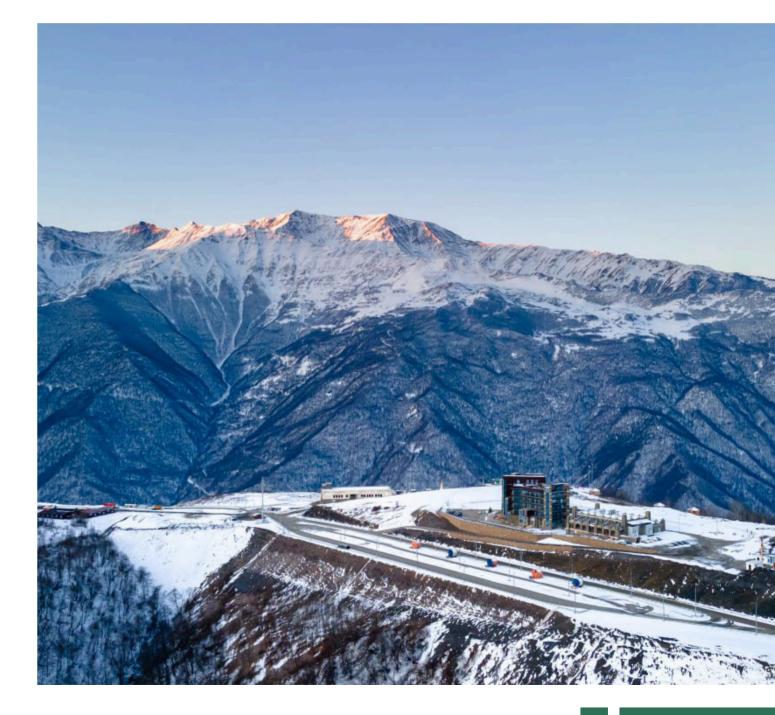


#### MANAGEMENT COMPANY SERVICES

- Marketing services
- Educational and training services
- Organization of events
- Maintenance of landscaping facilities

#### **KEY RESIDENTS**

LLC "VEDUCHI"





The Elbrus resort is located at the foot of the highest point of Europe - Mount of the resort in 2018. Since 2021, Elbrus has been fully under the management of the Elbrus (5 642 m) and for decades has been the center of attraction for extreme development institute, which is building new ropeways, actively expanding skiing lovers, professional climbers, athletes and tourists from all over the world. Most areas, adjusting the tariff policy, changing the transportation scheme, and bringing of the ski slopes are located at altitudes of more than 3,000 meters, where the the resort to a unified architectural appearance. snow stays for about 8 months. The skiing area of the resort is one of the highest in Europe and the highest in the country. The ski season here lasts until mid-June, gondola-type cable cars with a total length of more than 54 km and a capacity after which athletes of Russian national teams in alpine skiing, snowboarding and of more than 8.9 thousand people per hour, as well as ski slopes with a length freestyle skiing train on the glaciers of Elbrus until the end of August. During the of 17 km. winter season the guests have access to slopes of all difficulty categories. The altitude difference within the resort is more than 1,500 meters - from 2,350 to 3,847 well as works on the improvement of the central part of Azau Glade have been meters above sea level. Distance from Mineralnye Vody International Airport - 190 completed, within the framework of which modern shopping pavilions have been km, from Nalchik Airport - 120 km. The Elbrus resort has been operating since built. the 1970s. The unified development institute Kavkaz. RF joined the modernization

At present, a single skiing complex has been created, including 4 modern

At the end of 2022, a parking lot for 800 cars will be put into operation, as

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 



PROPERTY TAX



For SEZ residents **0**% for a period of up to 10 years from the moment of registration as a resident

LAND TAX

For SEZ residents 0% for a period of up to 5 years from the moment of registration as a resident

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2010

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

1750 km

DISTANCE TO NALCHIK

115 km

RESORT WEBSITE http://resort-elbrus.ru

2 682,1 ha

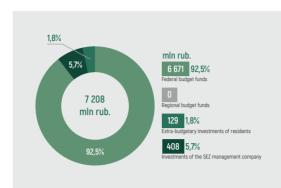




Capacity of power supply facilities 6,3 MW

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023

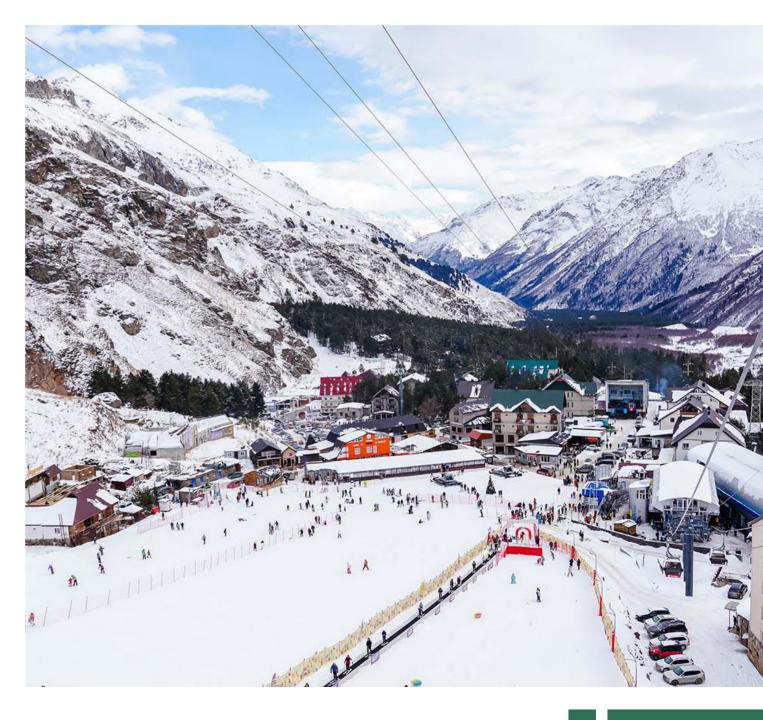


#### MANAGEMENT COMPANY SERVICES

- Marketing services
- Educational and training services
- Organization of events
- Maintenance of landscaping facilities

#### **KEY RESIDENTS**

LLC "CHUDO AZAU"





The Mamison resort will be located in the Mamison gorge of the Alagirsky district - the most picturesque gorge in North Ossetia.

In the vicinity of the special economic zone there are many objects of cultural and historical heritage, as well as sources of mineral water for treatment and on 21 supports, between which 92 eight-seat cabins will run. By 2028, it is planned prevention of diseases. Also adjoining the SEZ are the Kozydon and Zemegondon to launch the 2nd stage of the resort: creation of 3 ropeways and 24 km of ski glaciers. The altitude difference within the resort is 2,000 meters - from 2,050 to slopes. There are 4 residents registered in the SEZ. 4,050 meters above sea level. The skiing season is 6 months - from November to April. The resort is 120 km away from Vladikavkaz airport (Beslan).

of 2024 it is planned to put into operation 2 ropeways and 18.8 km of ski slopes, rub. Tourist flow by 2030 will amount to 345 thousand tourists. artificial snowmaking system and related engineering infrastructure.

One of the ropeways will be the longest gondola-type ropeway in the country - 3.4 km and unique in its technological parameters.

Taking into account the difficult terrain and rugged terrain, it will be mounted

In 2023, 3 new residents were attracted to carry out activities on the territory of the Mamison resort. The residents plan to create more than 3,000 places of The Mamison resort construction project was launched in 2022. By the end accommodation. The total volume of declared investments amounted to 13.2 bln

#### REGIONAL TAX BENEFITS\*

**INCOME TAX** 

# For SEZ residents

13,5% for the term of

PROPERTY TAX



For SEZ residents **0**% for a period of up to 10 years from the moment of registration as a resident

LAND TAX



For SEZ residents 0% for a period of up to 5 years from the moment of registration as a resident

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2019

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

1752 km

DISTANCE TO VLADIKAVKAZ

95 km

S Land area 7 103,16 ha



#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 12/31/2023



#### MANAGEMENT COMPANY SERVICES

- Marketing services
- Educational and training services
- Organization of events
- Maintenance of landscaping facilities
- Consulting services

#### **KEY RESIDENTS**

LLC "Mamison"







# OTHER PREFERENTIAL TERRITORIES IN RUSSIA

SEZ, FEZ









territories of the Republic of Crimea and the city of Sevastopol, established in the agreement on conditions of activity in FEZ, can be placed under the customs accordance with the Federal Law No. 377-FZ "On the development of the Republic procedure of free customs zone. of Crimea and the city of federal significance of Sevastopol and the free economic zone on the territories of the Republic of Crimea and the city of federal significance 388 investment projects. The largest number of investment projects is realized in of Sevastopol" dated 29.11.2014.

FEZ is created for a period of 25 years. On FEZ territory there is a special regime of entrepreneurial and other activities realization, which includes:

necessary for realization of investment projects by FEZ participants; - special regime of taxation and imposition of insurance contributions in of investment projects).

Since 01.01.2015, a free economic zone (FEZ) has been functioning on the - provision in the order established by the budget legislation in accordance with

As of 01.08.2024 on the territory of Sevastopol 357 FEZ participants implement the following spheres: industry, services, construction, agriculture (including the Russian Federation, subsidies for reimbursement of FEZ participants' expenses, including expenses for payment of customs duties, taxes and fees in respect - peculiarities of town-planning activity and land use when locating objects of goods (except for excisable goods) imported for their use in construction, equipment and technical facilities necessary for realization by FEZ participants

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

from the moment of receipt of profit



accordance with the legislation on taxes and fees;

For FEZ participants In the Republic of Crimea: 6-13,5%

In Sevastopol: 2% in the first 3 years 6% next 5 years

PROPERTY TAX



0% within 10 years





For FEZ participants 0% within 3 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

YEAR OF CONSTRUCTION 2014



NUMBER OF JOBS CREATED

DISTANCE TO MOSCOW

1700 km

#### PRIORITY AREAS OF DEVELOPMENT



210









Agriculture

## **KEY RESIDENTS**

LLC "Agrofirma Zolotaya Balka"

LLC "ARIOL 2005"

LLC "Design Bureau switching equipment"

#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 31/12/2023

245 023,5 mln rub.

Extra-budgetary investments of SEZ participants

#### FEZ SERVICES IN THE REPUBLIC OF CRIMEA

Preparation of an investment declaration taking into

Design, construction of infrastructure facilities

account all legal requirements

Project consulting support

## Khituschenko Roman

Acting Minister of Economic Development of the Republic of Crimea

#### CONTACT INFORMATION:

95000, Republic of Crimea, Simferopol, Kirov Avenue, 13 Phone: 8 (3652) 50-08-58 Official website: www.minek.rk.gov.ru E-mail: main@minek.rk.gov.ru



#### **Profatilov Denis**

Director of the Department of Economic Development of the City of Sevastopol

#### CONTACT INFORMATION:

299000, Sevastopol, Bolshaya Morskaya d. 1. Phone: +7 (978) 804-69-40 Official website: investsevastopol.ru E-mail: sezgovernment@yandex.ru



effectiveness has been proven repeatedly.

For SEZ participants there are privileges on payment of mineral extraction tax and corporate income tax, a preferential procedure for writing off losses, as rub, of which 6.2 bln rub for the first half of 2024. well as the possibility of using the free customs zone procedure when importing, placing and using imported goods in the SEZ territory.

activities are concentrated in all sectors: mining and food industry, energy, modernization of premises for production development, construction of new construction, transportation. In 2023, the number of employees at the enterprises facilities. participating in the SEZ amounted to 11.9 thousand people. The total planned

The SEZ has been operating in the Magadan region since 1999, and its volume of capital investments in the development of own production facilities under agreements concluded with SEZ participants is 5.7 bln rub.

The cumulative volume of investments in fixed capital amounted to 193.7 bln

The main volume of investments made by SEZ participants for the purpose of creation and development of infrastructure projects and productions on the As of 01.07.2024, 34 SEZ participants are registered in Magadan Oblast, whose territory of Magadan region is directed to acquisition of modern fixed assets,

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

from the moment of receipt of profit



For SEZ participants 3% exemption federal share of the tax

#### **CUSTOMS BENEFITS**



For SEZ participants 0% exemption from payment of import duties and payments in case of import into the SEZ territory foreign goods or export by SEZ participants from the SEZ territory to the rest of the territory of Magadan Oblast for their own use

#### MINERAL EXTRACTION TAX (MET)



For SEZ participants 40% exemption from payment of the federal share of severance tax

#### PRIORITY AREAS OF DEVELOPMENT









Transport

Mining industry



#### **KEY RESIDENTS**

LLC "Omega Si"

JSC "PAVLIK Gold Ore Company"

YEAR OF CONSTRUCTION

1999

NUMBER OF RESIDENTS

DISTANCE TO MOSCOW

5 905 km

DISTANCE TO MAGADAN

0 km



#### INVESTMENTS MADE CUMULATIVE TOTAL

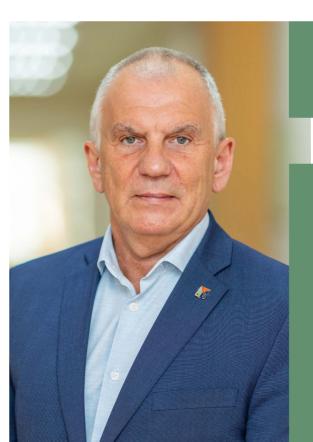
from the foundation of SEZ till 31/12/2023

#### 193 700 mln rub.

Extra-budgetary investments of SEZ participants

#### MANAGEMENT COMPANY SERVICES

- Maintaining a register of SEZ participants, registration of new SEZ participants
- Control over the fulfillment by SEZ participants of the terms and conditions of the agreement on the implementation of activities
- Organization of interaction between authorities and business entities



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<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



The functioning of the Special Economic Zone in the Kaliningrad region - financial activities; is carried out in accordance with the provisions of the Federal Law No 16-FZ - production and distribution of electric energy; of 10.01.2006 "On the Special Economic Zone in the Kaliningrad region and on Amendments to Certain Legislative Acts of the Russian Federation".

SEZ includes the territory of the region and the internal sea waters and territorial sea of the Russian Federation adjacent to the territory of the Kaliningrad region. Activities of SEZ residents in the Kaliningrad region investment project should be in the amount of not less than 150 mln rub; residents in Kaliningrad region are defined by paragraph 10 of Article 4 of Federal Law Nº 16-FZ:

The realization of investment projects on the territory of the Kaliningrad less than 10 mln rub; region may not be aimed at:

- extraction of minerals, provision of services in this area;
- production of ethyl alcohol, alcoholic beverages, production of tobacco products and other excisable goods (except for passenger cars and technology, scientific research and development - not less than 1 mln rub; motorcycles):
- wholesale and retail trade; repair of household goods and personal items;

- leasing of property, except for leasing of property to carry out and ensure the production of manufacturing industries.

Realization of investments in the form of capital investments:

- the volume of capital investments in accordance with the submitted (hereinafter referred to as the resident) is regulated by the provisions of - in case of realization of the investment project in the field of tourist and Federal Law Nº 16-FZ. Requirements to investment projects realized by SEZ recreational activities, on creation of manufacturing production, as well as in the field of fishing, fish farming, agriculture - not less than 50 mln rub;

- in case of realization of an investment project in the field of health care not
- in case of implementation of an investment project in the field of computer technology development and software development, provision of consulting services in this field and other related services, in the field of information
- capital investments should be made within a period not exceeding 3 years from the date of the decision to include the legal entity in the register.

LAND TAX

For SEZ participants

0% up to 5 years

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**



For SEZ participants 0% within 6 years of the first profit 50% of the statutory rate after 6 years

Agriculture





For SEZ participants 0% within 6 years from the date of inclusion in the register of SEZ residents

50% of the statutory rate statutory rate (years 7 to 12)

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



## **KEY RESIDENTS**

JSC "OTCPharm"







PRIORITY AREAS OF DEVELOPMENT







LLC "RENERA-Energtek"

LLC "Sodruzhestvo-Protein'

YEAR OF CONSTRUCTION 2006

NUMBER OF RESIDENTS 315

DISTANCE TO MOSCOW

DISTANCE TO KALININGRAG

1090 km

0 km



#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 31/12/2023

#### 145 600 mln rub.

Extra-budgetary investments of SEZ participants



#### MANAGEMENT COMPANY SERVICES

- Maintaining the register of SEZ residents, decisionmaking on inclusion of legal entities in the register
- Control over fulfillment by SEZ residents of the terms of investment declarations
- Protection of residents' legitimate interests in relations with executive, governmental authorities, as well as local self-government

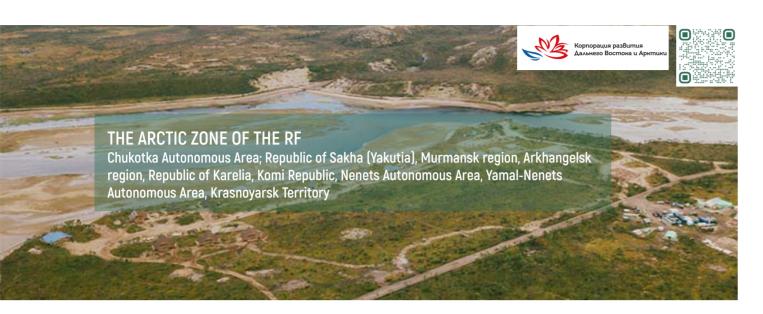


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with favorable business conditions covering an area of 5 million km², has been hotels and recreation centers. New shopping and business centers, apartment created to stimulate the inflow of investment in the Arctic using the Far Eastern buildings and residential neighborhoods are being built in the Arctic under the experience. The AZRF regime applies to 10 regions: from the Republic of Karelia preferential conditions of the AZRF regime, and production facilities are being and the Murmansk Oblast to the Chukotka Autonomous District.

In order to obtain the status of an AZRF resident, one must be registered in operation. the Russian Arctic and invest at least 1 million rubles in a new investment project. transportation. These include coffee shops, roadside service, restaurants, food necessary for the entities.

The Arctic Zone of the Russian Federation (AZRF), the world's largest territory stores, sports and education facilities, logistics and warehouse complexes, reconstructed. In total, more than 180 new enterprises have been put into

Investors create comfortable conditions for people to live and work in the The established mechanisms of state support made it possible to attract more Russian Arctic and lay the foundation for attracting citizens from other regions than 800 investors who invest 925 bln rub in new enterprises and create more of the country for permanent residence. Together with small and medium-sized than 28 thousand jobs. The potential of the AZRF regime covers practically all businesses, large backbone companies are operating in the ASRF; almost 40% of industry areas. The most popular sectors for business are services and social all announced investments are invested in the creation of oil and gas and mining sphere, construction and development, tourism and recreation, logistics and enterprises, which form both the main number of new jobs and the tax base

#### REGIONAL TAX BENEFITS\*

INCOME TAX

from the moment of receipt of profit



For FEZ participants Benefit for regional part tax exemption is established constituent entity of the Russian Federation





For FEZ participants 0-1.1% first 5 years



MINERAL EXTRACTION TAX (MET)

For FEZ participants 0,5% until December 31, 2032. In respect of solid minerals. minerals. Only for new deposits The amount of benefits may not may not exceed the amount of private investment in infrastructure, beneficiation or processing.

#### LAND TAX



PRIORITY AREAS OF DEVELOPMENT







**KEY RESIDENTS** 

LLC "Ruskhim Gas"

YEAR OF CONSTRUCTION 2020

NUMBER OF RESIDENTS DISTANCE TO MOSCOW

850 km





#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of FEZ till 31/12/2023

151 498 mln rub.

Extra-budgetary investments of FEZ participants

#### MANAGEMENT COMPANY SERVICES

- Possibility to use the STZ procedure when creating
- Forecasting the needs of employers in the Far East and the Arctic for specialists, as well as staffing of companies
- Assistance in raising debt financing, finding and establishing partnerships, as well as obtaining preferential state lending
- Representation and defense of the interests of applicants residents in court, filing lawsuits in cases of legal entities and individual entrepreneurs, having resident status



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<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28



The Free Port of Vladivostok (FPV) is a territory where tax, customs and in construction and development, logistics and transportation, services and administrative preferences are available to investors. This preferential regime tourism with a total investment volume of 1.8 trillion rubles, creating more than 111 operates in five regions of the Far East: Primorsky, Kamchatka and Khabarovsk thousand jobs. In fact, 549.8 bln rub of private investment has been invested, and Territories, Sakhalin Region and Chukotka Autonomous Area, totaling 22 more than 52 thousand jobs have been created. municipalities.

well. The minimum capital investment threshold for obtaining resident status is business-friendly conditions in the Asia-Pacific Region.

FPV residents in the Far East have put 565 projects into operation. These Both large investors and small entrepreneurs can open a business here; the enterprises have been created thanks to the government's policy in terms of FPV practically provides no restrictions on the types of activities to be carried out, attracting private investors to the Far East - mostly small and medium-sized and since 2022 the FPV regime has become attractive for small businesses as businesses; large investors are also implementing projects in some of the most

Many are working on import substitution. The largest number of investors Currently, more than 2 thousand residents of FPV are implementing projects work in Primorsky Area, with Kamchatka and Sakhalin in second and third places.

#### REGIONAL TAX BENEFITS\*

#### **INCOME TAX**

from the moment of receipt of profit



For FEZ participants

Relief on the regional portion tax exemption is established constituent entity of the



For FEZ participants Relief on the regional portion tax exemption is established constituent entity of the

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

#### **PROPERTY TAX**



LAND TAX

by municipality





**SOCIAL TAX** 

For FEZ participants **7,6**% for 10 years

# PRIORITY AREAS OF DEVELOPMENT



Logistics



Construction

**KEY RESIDENTS** 

LLC "Sukhodol Seaport"

YEAR OF CONSTRUCTION 2015

NUMBER OF RESIDENTS

2005

DISTANCE TO MOSCOW

6 420 km



NUMBER OF JOBS CREATED



#### INVESTMENTS MADE CUMULATIVE TOTAL

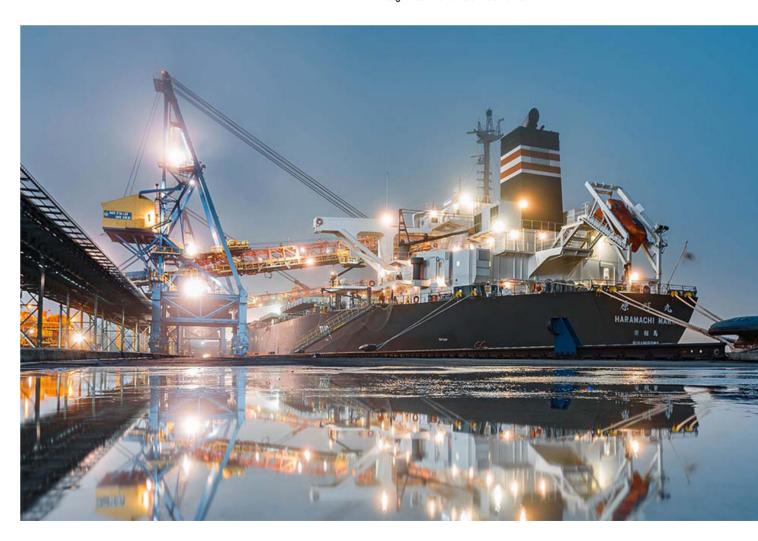
from the foundation of FEZ till 31/12/2023

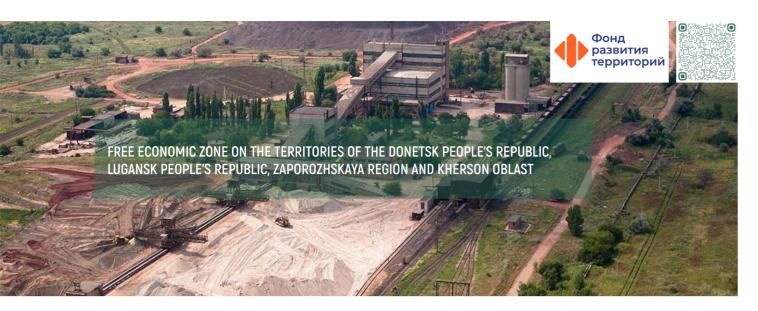
549 815 mln rub.

Extra-budgetary investments of FEZ participants

#### MANAGEMENT COMPANY SERVICES

- Possibility to use the STZ procedure when creating ZTC
- Forecasting the needs of employers of the Far East and Arctic region employers' needs for specialists, as well as staffing of companies
- Assistance in raising debt financing, finding and establishing partnerships, as well as obtaining preferential state lending
- Coverage of activities and information support of significant events of residents





Free Economic Zone on the territories of the Donetsk People's Republic, trade. Lugansk People's Republic, Zaporozhskaya and Kherson Oblasts (FEZ) was established in 2023 in accordance with the Federal Law of the Russian Federation - LLC "Southern Mining and Metallurgical Complex" (LPR) and LLC "Southern Mining People's Republic, Lugansk People's Republic, Zaporozhskaya Oblast, Kherson in the new territories with an investment volume of 25 bln rub. Oblast and adjacent territories".

For participants of the free economic zone there are preferential rates; on housing construction project in Lugansk. profit tax (0 - 13.5%), property tax (0%), land tax (0%), reduced tariffs on insurance - "IMPEX-DON" LLC is the largest enterprise in the DPR for the extraction of hard contributions (7.6 %), application of the free customs zone, granting of land plots coal with investments of 5 bln rub. without tenders for realization of investment projects, preferential loans.

As of 01.08.2024, 175 FEZ participants are registered, which are implementing sector with investments of 3.2 bln rub. 179 investment projects. The planned volume of investments - 74.6 bln rub, - LLC "TEK Rodina" - the largest hard coal mining enterprise in the LNR with including capital investments - 55.6 bln rub, the planned number of jobs involved investments of 2.9 bln rub. in investment projects - 66.9 thousand, including new jobs - 12.8 thousand. The - "DZhRK" LLC - the largest iron ore mining enterprise in Zaporozhye Oblast with main areas of activity of participants: industry, mining, agriculture, construction, investments of 2.3 bln rub.

Key participants of FEZ:

No. 266-FZ of 24.06.2023 "On Free Economic Zone on the territories of the Donetsk" and Metallurgical Complex Donetsk" (DPR) - the largest metallurgical enterprises

- Specialized Developer "AVANGARD" LLC (LPR) is implementing a 8.7 bln rub
- JSC "INFRASTRUCTURE PROJECTS" (DPR) an investment project in the energy

#### REGIONAL TAX BENEFITS\*

PROPERTY TAX

**INCOME TAX** 

from the moment of receipt of profit



For FEZ participants 0% - 13,5% within 10 years (in accordance with the laws of the constituent entities of the Russian Federation)



For FEZ participants 0% within 10 years

LAND TAX

For FEZ participants 0% for 3 years

\* Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

#### PRIORITY AREAS OF DEVELOPMENT







Industry



#### KEY RESIDENTS

LLC "Southern Mining and Metallurgical Complex"

LLC "IMPEX-DON"

LLC "JRK"

YEAR OF CONSTRUCTION

2023

NUMBER OF RESIDENTS

175

DISTANCE TO MOSCOW

981 km



#### INVESTMENTS MADE CUMULATIVE TOTAL

from the foundation of SEZ till 31/12/2023

1169 mln rub.

Extra-budgetary investments of SEZ participants



#### MANAGEMENT COMPANY SERVICES

- Preparation of investment declarations
- Conclusion of agreements on conditions of activity in FEZ
- Consulting support for projects
- Monitoring of fulfillment of FEZ agreement conditions
- Organization of lease/sublease of land plots required for investment projects implementation to FEZ participants



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https:// фρτ.ρф/ - management company website; https:// cэз.φρτ.pφ/main - FEZ investment portal

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The free economic zone on the territories of the Belgorod, Bryansk and Kursk tax exemptions and pay reduced insurance premiums. This will help entrepreneurs Federation No 1314. On the FEZ territory the free customs zone regime, granting create new ones, as well as provide citizens who live in border regions with of land plots without bidding for investment projects, preferential lending are necessary goods and services. A free customs zone procedure is available in FEZ applicable. FEZ participants will be able to benefit from income tax and property territories.

regions was established in 2024 by Decree of the Government of the Russian to reduce financial costs, increase production volumes, retain existing jobs and

#### REGIONAL TAX BENEFITS\*





receipt of profit









BELGOROD REGION	0% on 10 years	0% on 10 years (in respect of property being modernized or rehabilitated property)	0% on 3 years	7,6% on 5 years
BRYANSK REGION	13,5% on 10 years	0% on 10 years (for property to be created)	0% on 3 years	7,6% on 5 years
KURSK REGION	13,5% on 10 years	0% on 10 years	0% on 3 years	7,6% on 5 years

<sup>\*</sup> Regional tax incentives are indicated. Information on federal tax incentives can be found on pages 27-28

## PRIORITY AREAS OF DEVELOPMENT

BRYANSK REGION



metallurgical complex











industries





KURSK REGION

Electricity





YEAR OF CONSTRUCTION 2024

DISTANCE TO MOSCOW **MOSCOW-BELGOROD 673 KM MOSCOW-BRYANSK 393 KM** MOSCOW-KURSK 529 KM

#### MANAGEMENT COMPANY SERVICES

Maintaining the register and registration of new FEZ participants



Consulting support



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### METHODOLOGY OF VIII NATIONAL RATING OF INVESTMENT ATTRACTIVENESS OF SPECIAL ECONOMIC ZONES OF RUSSIA 2024

of Russia is designed to select the most investment-attractive of Industrialists and Entrepreneurs, the Chamber of Commerce SEZ that provides investors with the best conditions for project and Industry of the Russian Federation, the Federal Institute of implementation in the shortest possible time and at the Industrial Property, the Foundation industrial Development, the lowest cost and is committed to the principles of sustainable Center for Strategic Research Foundation, etc.), publication of development. All SEZ of the Russian Federation of industrial methodology and key analytical calculations in a collection (a and production, technology innovation type and port SEZ, the specialized analytical report), as well as presentation of the information on which is available in the Report on assessment rating results to relevant federal executive authorities, regional of the effectiveness of functioning of special economic zones for executive authorities of all subjects of the Russian Federation, 2023, took part in the rating. The assessment and final assignment development institutions, Russian and foreign representatives of of positions is carried out separately for SEZ of technology the expert and business community, federal and regional media. innovation type (SEZ TIT), as well as for port SEZ (PSEZ) and SEZ of industrial production type (SEZ IPT).

The high relevance and demand for the assessment of SEZ investment attractiveness is determined by the fact opinion of industry experts, investors and residents, best reflect that its implementation will help identify the strengths and the investment attractiveness of SEZ in the Russian Federation weaknesses of the economic system of Russian regions, SEZs are taken into account. and their management companies (MC SEZs), will increase the investment and business attractiveness of the economy of individual subjects of the Russian Federation, the use of previously unused growth factors that can provide a sharp increase in the investment component of economic development, increase the efficiency of functioning. The obtained results will serve to satisfy the information needs of Russian and foreign Ministry of Finance of Russia, Ministry of Digital Development, of Russia), regional executive authorities of constituent entities referring to alternative sources of information (if available). of the Russian Federation, Russian development institutions. SEZ management companies, in turn, will be able to look to successful colleagues as a benchmark for improving the quality of work with investors.

The purpose of the rating is to determine the level of principles of sustainable development.

In order to ensure maximum objectivity of the rating procedure, the following principles will be observed.

The principle of objectivity of the rating methodology: formation are presented below. of an independent Expert Council of the rating with participation

conducting public discussions of the rating methodology with the effective implementation of the main directions of state the participation of industry experts, leading domestic financial policy in terms of the creation of a special economic zone in the and credit institutions of Russia, representatives of development Russian Federation, as well as for the effective implementation institutions and public organizations (including representatives of of the main directions of state policy in the Russian Federation the Ministry of Economic Development of Russia, the Ministry of concerning the investment attractiveness of SEZ.

The VIII National Rating of Investment Attractiveness of SEZ Industry and Trade of Russia, the State Duma, the Russian Union

The principle of taking into account the most significant factors affecting the investment attractiveness of SEZ: when forming the rating methodology, only those indicators that, in the

Principle of objectivity of data used in the assessment: the rating is based on the use of a number of statistical data obtained from SEZ management companies, the Ministry of Economic Development of Russia, the Ministry of Construction of Russia and other open sources, as well as expert assessments provided by SEZ residents and representatives of the business community.

The information obtained during the rating is verified by experts investors, SEZ management companies, current SEZ residents, of the Association of Clusters, Technology Parks and SEZ of Russia specialized federal executive authorities (Ministry of Economic with the participation of the Ministry of Economic Development Development of Russia, Ministry of Industry and Trade of Russia, of Russia. The mechanism of information verification involves selective verification of the reliability of previously obtained Communications and Mass Media of Russia Ministry of Agriculture information by sending an additional information request or

The methodology for the VIII National Rating of Investment Attractiveness of SEZs of the Russian Federation takes into account the experience of determining existing domestic and international ratings of investment attractiveness, competitiveness, ease of doing business, as well as other mechanisms for assessing the investment attractiveness of SEZ of the Russian Federation, the investment climate including: Global Free Zones of the Year (Foreign availability of favorable conditions for attracting Russian and Direct Investment Intelligence (fDi) - Financial Times division); international investors, to stimulate competition among SEZ Global Competitiveness Index - The Global Competitiveness Index management companies in the fight for investment, to replicate (The World Bank); National rating of the state of investment the best practices of SEZ management, as well as to determine climate in the subjects of the Russian Federation (Agency for the level of commitment of SEZ management companies to the Strategic Initiatives) and others. Based on the studied approaches to the formation of ratings and studies, the methodology of the VIII National Rating of Investment Attractiveness of SEZs of the Russian Federation was developed, the main provisions of which

The development of methodological tools for a comprehensive of representatives of relevant Ministries and agencies, public comparative assessment of the investment attractiveness of organizations, financial and credit institutions, leading industrial SEZs in the Russian Federation is important for accelerating enterprises, as well as key development institutions in its work, the development process and improving the efficiency of highwhich will ensure maximum objectivity and transparency of the tech projects in Russia's priority industries, entrepreneurship rating determination procedure at all stages of its implementation. development, implementation of economic, industrial, The principle of transparency of the rating methodology: infrastructural, social and innovative measures, as well as for

The basis for building a system of indicators for assessing the investment attractiveness of Russian SEZs is the principle of maximum representativeness of a set of investment-relevant factors that influence a potential investor's positive decision to start investment and/or entrepreneurial activity in the SEZ territory, determining the main features of investment processes in the SEZ territory and in the Russian region, within the boundaries of which it operates.

As for the functional blocks (groups of indicators), they include quantitative and qualitative assessments of all analyzed factor characteristics obtained by calculating a system of private indicators reflecting the state, quality or dynamics of development of certain investment-significant phenomena in SEZ of Russia based on the analysis of the current investment situation using official statistics data. Some of the indicators used for the assessment of SEZ investment attractiveness are formed on the basis of surveys of regional entrepreneurs, SEZ residents, as well as in the course of experiments on the part of potential Russian and foreign investors.

Private indicators are used for quantitative and qualitative assessment of factor characteristics of investment attractiveness of SEZ of the Russian Federation. They are relative values. Private indicators are obtained by relating the absolute values of statistical indicators for Russian SEZ, characterizing their condition and development, to the statistical indicators traditionally used in the practice of interregional comparisons as normalizing (number of attracted residents, etc.), which provides the possibility of comparing indicators for SEZ of different types and scales.

The possibility of combining a set of different indicators into a single indicator is achieved by preliminary standardization of indicator values by translating the quantitative assessments obtained on them into relative level indicators (in relation to the corresponding average indicator for SEZ of Russia, taken as a unit - 1.0).

In case of asymmetric distribution of values of private indicators (in case the majority of SEZ have low values of private indicators and only a few have very high values), the following mathematical expression will be used to smooth the influence of extreme values of private indicators on the final result of calculation of a particular functional block when calculating the value of a separate private indicator:

$$\widetilde{X_i^r} = \sqrt[s]{\frac{x_i^r}{x_{av}}}$$
 [1]:

- $\widetilde{\mathbf{x_i^r}}$  transformed value of the i-th indicator in the r-th SEZ;
- $x_i^r$  initial value of the i-th indicator in the r-th SEZ;
- S degree of transformation (takes values from 2 to 4 depending on the value of asymmetry
- X<sub>av</sub> Russian average value of the indicator, calculated on the basis of information obtained from open sources, data from the Ministry of Economic Development of Russia or SEZ management companies that participate in the rating.

The initial criterion for selecting private indicators for quantitative assessment of the selected factor characteristics of SEZ functioning efficiency is the existence of a statistically significant relationship between the measured indicators with the obligatory observance of the condition of a logically justified semantic relationship between them.

The significance of factor characteristics of SEZ investment attractiveness is not invariable and is transformed under the influence of changing external and internal conditions of their development, which predetermines the need to modify their composition (revise the composition or change the calculation methodology) over time. The main limiting factor that restricts the choice of private indicators is, of course, the state of the available information base.

To assess the investment attractiveness of SEZ of the Russian Federation, it is proposed to use the following factor characteristics of the investment attractiveness of SEZ of industrial and production, technology innovation types and port SEZ as functional blocks (groups of indicators) of assessment:

- Investment attractiveness of the Russian region;
- Favorable conditions for entrepreneurial activity in SEZs:
- Provision of SEZ with infrastructure;
- Land resources/land resources and capital construction facilities;
- Investment activity of SEZ residents/investment and innovation activity of SEZ residents;
- Information openness of the SEZ Internet site;
- Global economic challenges.

The set of private indicators in the rating for industrial-production SEZ and port SEZ consists of 30 quantitative (official statistical data and research results) and qualitative indicators obtained by expert assessments (results of a survey of experts, investors and SEZ residents). When assessing SEZ of the technology innovation type, 31 qualitative and quantitative indicators are used. At the same time, there are significant differences in the content of quantitative indicators for SEZ of technology innovation type compared to port SEZ and industrial-production type. The efficiency of SEZ functioning is assessed by calculating an integral indicator summarizing the multidirectional influence of many private factors.



# **FUNCTIONAL BLOCK S1 INVESTMENT** ATTRACTIVENESS OF THE RUSSIAN REGION

This functional block makes it possible to assess the presence in a subject of the Russian Federation of objective social, economic and other regional characteristics, opportunities and limitations (for example, the level of investment risk) that affect the decision of a potential investor to carry out investment and or entrepreneurial activities. The need to analyze and assess the investment situation in the regions of Russia is dictated by the company using its own resources) is 1,000.0 mln rub; the complexity of the economic, social, infrastructural and other problems characteristic of different regions, which determine their different investment attractiveness and, as a result, the by the investor (potential resident) to the regional budget: varying level of their competitiveness in the struggle to attract - the estimated base of the tax burden level is taken for 8 years; investment

The individual indicators included in the functional block S1 "Investment attractiveness of the region" are grouped into 2 their average annual number is 80 people: semantic subgroups: 1.1. "Efficiency of economic and investment activity", 1.2. "Availability of labor resources in the region". The subgroup 1.1. "Efficiency of economic and investment activity" includes 6 indicators:

1.1.1 The volume of investments in fixed assets, % of the gross regional product (GRP).

When calculating this indicator, data on the volume of investments in fixed assets at the expense of Russian private and mixed (state and private) forms of ownership are used. Investments in fixed assets are a set of costs aimed at the construction, reconstruction (including expansion and modernization) of facilities that lead to an increase in their initial cost, the purchase of machinery, equipment, vehicles, production and household inventory, the formation of working, productive and breeding livestock, planting and cultivation of perennial crops. Investments in fixed assets include expenses incurred at the expense of funds from citizens and legal entities attracted by construction organizations for shared-equity construction. The costs of acquiring construction-in-progress and fixed assets on the secondary market are not included in the volume of investments in fixed assets. Investments in fixed assets are accounted for without value added tax.

The gross regional product (GRP) in the indicator is determined for each subject of the Russian Federation in accordance with Rosstat data for 2021

1.1.2. The level of tax burden for a potential SEZ resident, %. This indicator determines the level of tax burden. When calculating it. a period of 8 years was selected, the beginning of which corresponds to January 01, 2025, and the end is December 31, 2032.

Considering that the tax benefits in the specified period for residents of various SEZs for corporate property tax, transport tax, and land tax will be the same, the tax burden will be calculated that is, the ratio of the total amount of an organization's deductions 5 - there are no administrative barriers to business); to the regional budget for income tax in the period from 2025 to - efficiency of state support during the investment project 2032 to the cumulative total revenue of the enterprise for this period.

The following model (assumptions) regarding the investor (potential resident) is used for the convenience of the valuation:

- is a limited liability company LLC (or its equivalent);
- SEZ resident status is granted in 2025;

- calculation of profit tax is based on the assumption that the investment phase of the project lasts for the first 4 years, from the 5th year the project reaches its design capacity, which involves the payment of taxes to the federal and regional budgets in full:

- the company's annual turnover (the volume of own-produced goods shipped by the company, work and services performed by
- the annual profit rate is 15% of the company's annual turnover;
- calculation of the tax burden level is based on the profit tax paid
- is a 100% nationally invested enterprise;
- the company's employees are citizens of the Russian Federation,
- carries out general industrial or scientific and technological activities. The Company participates in international trade in goods that are not subject to a special tax regime, except for the production of passenger cars.

The indicator "The level of tax burden for a potential SEZ resident, %" is estimated according to the following scale: if this indicator has a value of 0%, then 1 point is assigned for this indicator; 0.5 points are assigned if: for the SEZ, the TIT indicator has a value from 0.01% to 0.5% [0.5% is the average value for TIT SEZ in Russia): for SEZ IPT and SEPZ - if the indicator has a value from 0.01% to 0.5% (0.5% is the average value for SEZ and SEZ in Russia). O points are awarded if for SEZ TIT and SEZ IPT and SEPZ The indicator has a value of more than 0.5%.

The initial data for calculating the indicator are taken from the current regulatory legal acts of the subjects of the Russian Federation regarding the income tax rate to be credited to the regional budget.

1.1.3. The level of assistance of regional authorities (regional executive authorities) in attracting investments, points.

The calculation of this indicator is carried out by conducting a survey of entrepreneurs and residents of the SEZ on the general conditions of doing business in order to assess the effectiveness of the heads of regional executive authorities in creating favorable conditions for doing business. Only owners or senior employees of commercial enterprises and organizations (general directors, first deputies) take part in the survey. Calculation of the indicator "The level of assistance to regional authorities in attracting investments" is carried out by assessing the following criteria:

- presence of administrative barriers and excessive business regulation (1 - administrative barriers make doing business practically impossible, 2 - administrative barriers significantly complicate doing business, 3 - excessive business regulation can based on the income tax of residents. The tax burden indicator be traced in the region, while the existing administrative barriers represents the share of deductions to the regional budget for do not have a significant adverse effect on doing business. 4 income tax from the total revenue of an enterprise in 2025-2032, administrative barriers to doing business are practically absent,
  - implementation (how much you personally trust regional authorities in terms of business support (1 - the regional government does not provide any support for the implementation of a business investment project, 2 - the regional government provides support only to some of the most large-scale (capital -intensive)

for the region, 3 - the regional government provides support activities". during the implementation of an investment project, but its level is insufficient to accelerate its implementation, 4 - the regional government is interested in the implementation of investment projects, and its actions significantly contribute to the implementation of investment projects, and its actions contribute to the implementation of investment projects, 5 actions of the regional authorities contribute to the creation of the most favorable conditions for the implementation of investment projects)):

transparency of the activities of regional executive authorities in terms of business support (1 - regional authorities are corrupt and make it difficult to do business, 2 - activities of regional executive authorities in terms of business support are characterized by a low level of transparency, in a number of decisions taken there is a corruption component, 3 - regional authorities in general do not make it difficult to do business, but the transparency of their activities cannot be characterized as high, 4 - actions of the regional authorities are characterized by a fairly high level of transparency and in most cases contribute to doing business, 5 - actions of the regional authorities are transparent and contribute to doing business);

- quality of feedback from regional authorities on business proposals and appeals (1 - regional authorities do not respond to business proposals and appeals, 2 - regional authorities respond with formal responses and mediocre activities. 3 - regional authorities engage in constructive interaction on certain acute economic and social issues, 4 - the regional government as a whole cooperates constructively on the majority of arising issues, 5 - the actions of the regional government fully meet the expectations of investors).

Each criterion is evaluated on a 5-point scale from 1 to 5 points, where 1 is the worst and 5 is the best value, respectively, depending on the level of satisfaction of entrepreneurs with the activities of the executive authorities.

The final value of this particular indicator is calculated as the ratio of the sum of the arithmetic mean values of each of on official statistics from Rosstat. the criteria to the number of criteria studied.

1.1.4 Investment risk, points.

This indicator is an average of market risk and non-financial risk. The indicator consists of the following components:

1.1.4.1 Market risk, points.

The index of producer prices of industrial goods in the constituent entities of the Russian Federation for all types of economic activity (December 2022 vs. December of the previous year, in %) is taken into account. When obtaining data from the Unified Interdepartmental Information and Statistical System (EMISS), the collective classification grouping of types of economic activities "Industry" based on OKVED-2 (KDES Ed. 2) and the indicator "Total (domestic market + export)" are used.

1.1.4.2. Non-financial risk, points. Non-financial risk includes the level of registered unemployment (%), the degree of depreciation of fixed assets (%) by type of economic activity "Provision of electric energy, gas and steam, air conditioning", "Information and communication activities", "Water supply;

investment projects in the priority sectors of the economy sanitation, waste collection and disposal, pollution control

The registered unemployment rate is calculated according to the standards (in relation to the standards of the International Labour Organization (ILO)) It is defined as the ratio of the number of unemployed (according to the Federal Labor and Employment Service) of a certain age group to the number of workers in the corresponding age group, %

Fixed assets are manufactured assets that must be used repeatedly or continuously for a long period (at least one year) for the production of goods, the provision of market and nonmarket services, for management needs, or for presentation to other organizations for a fee for temporary possession and use or for temporary use. Fixed assets include buildings, structures. machinery and equipment, vehicles, working and productive livestock, perennial plantings, and other types of fixed assets. Complete depreciation of fixed assets is a complete loss of consumer properties and value by fixed assets during operation, under the influence of natural forces and as a result of technological progress. Depreciation rates and methods are determined by the accounting procedure.

The final value of indicator 1.1.4 "Investment risk, points" is calculated as the arithmetic mean of two indicators: "Market risk" and "Non-financial risk".

1.1.5. Engel coefficient, %. The indicator evaluates the level of provision of the population with highways and is defined as the ratio of the length of paved public roads to the square root of the product of the average annual population and the area of the region of the Russian Federation.

The value of the indicator was determined as of December 31, 2022. The indicator is calculated for the subject of the Russian Federation, on the territory of which the SEZ is located, based on official data from Rosstat.

Subgroup 1.2. "Provision of the region with labor resources" contains: 1.2.1. Population density coefficient, people/sq. km. The indicator is calculated for the subject of the Russian Federation, on the territory of which the SEZ is located, based

1.2.2. Labor potential, %. The indicator is a two-dimensional average of the proportion of people employed at working age and the proportion of people employed with higher and secondary specialized education (educational level of the

1.2.3. The level of education, people per 10 thousand people of the population. The education level indicator estimates the number of graduated mid-level specialists, bachelors, specialists, and MA per 10,000 people in the population.

1.24. Availability of housing in the region, points The indicator reflects the availability of housing in the subject of the Russian Federation and allows us to determine the regional prospects for the development of labor migration as a source of personnel for residents of the SEZ. The indicator is estimated as the ratio of the market value of 1 sq.m. The ratio of residential premises in the region to the annual nominal accrued wages of employees in the region as a whole (comparison with the national average).

BUSINESS-NAVIGATOR

SPECIAL ECONOMIC ZONES OF RUSSIA



The functional block "Investment attractiveness of the Russian region" is calculated by using the following mathematical expression:

$$\boldsymbol{S_{1}} = \frac{\left(\frac{I_{i}}{I_{av}} + \frac{T_{i}}{T_{av}} + \frac{IG_{i}}{IG_{av}} + \frac{IR_{i}}{IR_{av}} + K_{\Im,av} + \frac{o_{i}}{o_{av}}\right)}{v} + \frac{\left(\frac{K_{\PiH,i}}{K_{\PiH,av}} + \frac{QL_{i}}{QL_{av}} + \frac{E_{i}}{E_{av}} + \frac{M_{i}}{M_{av}}\right)}{v} \left[2\right]$$

S<sub>1</sub> - value of the functional block "Investment attractiveness of the Russian region";

I - volume of investments in fixed capital, excluding budgetary funds, as a % of GRP;

T -level of tax burden for a potential SEZ resident, %;

IG - level of assistance of regional authorities in attracting investments, points;

IR - investment risk points:

K<sub>3</sub> - Engel's coefficient (level of provision of population with motor roads), %;

0 - presence of SEZ site or SEZ residents in the industrial tourist route of the region, points;

 $K_{nH}$  - population density coefficient of the Russian region, persons/sq. km:

QL - labor potential, %;

E - level of professional education, %;

M - affordability of housing purchase in the region, points;

av – the average Russian value of the indicator, calculated on the basis of the information obtained on certain aspects of investment attractiveness of Russian regions, within the boundaries of which SEZs operate, which take part in the rating:

i - indicator of the assessed constituent entity of the Russian Federation;

 $\ensuremath{\mathsf{n}}$  – number of private indicators involved in the calculation of each subgroup of the functional black.

The differences in the final value of the functional block "Investment attractiveness of the Russian region" for special economic zones located on the territory of one region of the Russian Federation are due to the presence of high-quality private indicators in its composition, the values of which were obtained during expert assessments (the results of a survey of SEZ residents).



# FUNCTIONAL UNIT S2. FAVORABLE CONDITIONS FOR ENTREPRENEURIAL ACTIVITY IN SEZ

This functional block makes it possible to assess the degree of favorable business conditions in the SEZ in terms of the promptness of obtaining a permit for a potential investor to build an industrial and (or) technological facility in the SEZ, the responsiveness of the SEZ management company to an official request from investors (potential residents), the availability of a free customs zone infrastructure, and the average annual number of residents involved., as well as to determine whether the SEZ management company has the necessary professional competencies to attract foreign investors and potential residents

The functional block "Favorable conditions for entrepreneurial activity in the SEZ" includes 5 private indicators for the SEZ.

2.1. The duration of obtaining a permit for the construction of an industrial and/or technological facility, days.

The private indicator reflects the average length of time required for a potential SEZ resident to practice the procedure for obtaining a permit for the construction of an industrial and (or) technological facility, which will be used by him in the future to carry out business activities. The indicator is defined as the deadline for obtaining a construction permit, established by the current legislation of the region in which the SEZ operates. It is assumed that the investor is initially aware of all the requirements and regulations regarding construction and the sequence of procedures. The information base for calculating this indicator is the building regulations approved in the regions of the Russian Federation.

2.2. The average annual number of attracted residents since the creation of the SEZ, units.

This indicator shows the ratio of the value of the indicator "The actual value of the number of attracted residents of the SEZ since the beginning of its operation as of December 31, 2023, units." and the duration of the SEZ (years). The indicator is "The actual value of the number of attracted residents of the SEZ since the beginning of its operation as of December 31, 2023, units." For state and mixed zones, the calculation was performed as the total number of officially registered residents of the SEZ (who concluded an agreement with the federal executive authority authorized by the Government of the Russian Federation or the executive authority of a subject of the Russian Federation on carrying out activities in the territory of the special economic zone and received a certificate of a SEZ resident), minus residents (units) attracted to the territory of the SEZ from the moment of its creation (the effective date of the Decree of the Government of the Russian Federation on the establishment of the relevant SEZ), with which the agreement was terminated.

The application of a different methodology for calculating the average annual number of attracted residents for private SEZ: private SEZs sell land plots before the implementation of the investment project and the signing of an agreement on activities. This is due to the peculiarity of their functioning, as well as the increased requirements imposed by the zone's management company on potential residents.

When calculating the 2.2 indicator for private SEZs "The average annual number of attracted residents since the creation of the SEZ, units", investors who entered into agreements on activities with the SEZ management company and acquired land

plots in the SEZ for the purpose of subsequent implementation of investment projects were taken into account.

The activities of private SEZ management companies are associated with maximizing the satisfaction of investors' needs for the construction of various infrastructure facilities in the build-to-suit format exclusively through extra-budgetary sources of financing and strictly in accordance with the requirements of the investor, as well as with the provision of a wide range of specialized services. The cost of renting land in private SEZ is many times higher than the cost of renting land in public zones (or SEZ of mixed ownership), since in the latter infrastructure facilities are created largely at the expense of budgetary sources of financing.

The attractiveness of private SEZ for investors is largely due to the availability of not only tax benefits, but also the possibility of obtaining a fully infrastructurally secured platform for the implementation of their investment projects. Within the framework of private SEZs, investors conclude land lease agreements with the SEZ management company and construct buildings and structures necessary for the implementation of investment projects in the SEZ. Only after the start of the implementation of their investment projects on the territory of the zone, investors apply to the federal executive authority authorized by the Government of the Russian Federation or the executive authority of the subject of the Russian Federation to conclude an agreement on the implementation of activities in the SEZ and obtain the status of a resident of the SEZ.

The value of the indicator corresponds to the information in the "Report on the results of the functioning of special economic zones for 2023 and for the period since the beginning of the functioning of special economic zones" of the Ministry of Economic Development of the Russian Federation

2.3. Availability of infrastructure of the free customs zone in the SEZ points.

The indicator takes into account the infrastructure of the free customs zone built on the territory of the SEZ in accordance with the Order of the Federal Customs Service of Russia No. 817 dated April 30, 2015. If, as of December 31, 2023, the SEZ has a customs infrastructure available to all residents of the SEZ – 1 point. If the SEZ has a customs infrastructure prepared by residents for themselves – 0.5 points. In the absence of customs infrastructure – 0 points.

The annual volume of customs clearance and other intermediary functions performed in the field of customs matters does not matter. Information for calculating this indicator is provided by the Management Company of the SEZ.

24. The ratio of residents actually attracted to the SEZ to the planned value accumulated since the beginning of the SEZ operation, %. The value of the indicator corresponds to the information in the "Report on the results of the operation of special economic zones for 2023 and for the period since the beginning of the operation of special economic zones" of the Ministry of Economic Development of the Russian Federation. The date of the conclusion of the agreement on the establishment of the SEZ Management Company is the date of the beginning of the operation of the SEZ. The rating range is from 0 to 1 points inclusive (no higher).



# FUNCTIONAL UNIT S2. FAVORABLE CONDITIONS FOR ENTREPRENEURIAL ACTIVITY IN SEZ

2.5. The SEZ management company has the The value is calculated as the arithmetic mean of the competencies to attract foreign investors, points. This indicator is a three-dimensional average of the indicators "The presence of full-time employees in the Management Company who speak English at least at the upper-intermediate level", "The share of residents with foreign participation in the total actual number of residents involved in the SEZ since its operation began as of December 31, 2023" and experiments with the Management Company of the SEZ.

According to the Labor Code of the Russian Federation, "full-time employees" are employees with whom an employment contract has been concluded. The indicator consists of the following components:

2.5.1. Availability of full-time English-speaking staff in the SEZ Management Company.

The indicator characterizes the proportion of full-time employees of the SEZ Management Company's investor relations department who speak English at least at the upper-intermediate level. The rating range is from 0 points to 1 point. In the absence of full-time employees who speak English at least at the upper-intermediate level. 0 points are assigned to the studied SEZ. If the proportion of full-time employees of the SEZ Management Company's investor relations department who speak English is not lower than the average value for this type of SEZ in Russia, this SEZ Management Company is awarded 1 point. If the full-time employees of the SEZ Management Company's investor relations department speak English, but their share is less than the average for SEZ of this type, then the SEZ Management Company is assigned a score that is less than 1 (calculated based on the average for SEZ of this type).

Information for calculating this indicator is provided by the Management Company of the SEZ.

2.5.2. The share of SEZ residents with foreign participation. The indicator is defined as the share of residents with foreign participation in the total number of residents actually attracted to the SEZ since its operation began as of December 31, 2023. It is calculated for a specific SEZ. In the case of the studied SEZ IPT and PSEZ, this value is compared with the average value for all SEZ of a specific type.

The value of the indicator corresponds to the information in the "Report on the results of the functioning of special economic zones for 2023 and for the period since the beginning of the functioning of special economic zones" of the Ministry of Economic Development of the Russian Federation.

2.5.3. Experiments in relation to the SEZ Management Company in order to confirm the fact that the SEZ Management Company has competencies for attracting foreign investors.

Indicator 2.5.3 is a summary calculation based on experiments that assess the competence of the SEZ Management Company in terms of attracting residents.

indicators for two experiments.

2.5.3.1. Responsiveness of the SEZ Management Company to a written request from a potential foreign resident. working days. This indicator makes it possible to assess the speed, quality (completeness) of the response of the SEZ management company to an information request received from a potential foreign resident about the level of provision of the zone with various infrastructure facilities. The number of working days is indicated.

- the promptness of the management company's response to an information request from a foreign investor. The maximum number of points (1 point) is awarded to the SEZ, whose management company has provided the requested information within 1-3 business days from the date of sending the information request. If the duration of the management company's response exceeds 3 business days from the date of sending the information request, the SEZ is awarded 0 points.;

the quality of information provided in response to a request from a potential foreign resident. The request contains 5 questions necessary to assess the possibility of placing a potential resident on the territory of the SEZ. If there is a written answer to all 5 questions of a potential foreign resident (investor), 1 point is assigned according to the "quality" criterion of the SEZ, and 0.2 points are awarded respectively if an answer is provided to 1 of the questions. If there is no response or information is provided that does not correspond to the request, the SEZ Management Company is awarded 0 points.;

- the linguistic component of the answer. For a response in the language corresponding to the language of the information request (in English), the SEZ is awarded 1 point, while for a response in another language (including a response in Russian) O points are provided).

2.5.3.2 Responsiveness of the SEZ Management Company to a written request from a potential Russian resident of the SEZ, working days.

This indicator allows you to evaluate: - the responsiveness of the SEZ Management Company to a written request from a potential Russian resident, days. If there is a response (written response) to the request of a potential Russian resident (investor) within 3 business days, 1 point is assigned according to the "efficiency" criterion of the SEZ, if there is no response at all or if there is a response within a period exceeding 3 days, 0 points are awarded.;

- the quality (completeness) of the information provided in response to a written request from a potential Russian resident, points (from 0 to 1). The request contains 5 questions necessary to assess the possibility of placing a potential resident on the territory of the SEZ. If there is a written answer to all 5 questions of a potential Russian resident (investor), 1 point is assigned according to the "quality" criterion of the SEZ, and 0.2 points are awarded respectively if an answer is provided to 1 of the questions.

The functional block "Investment attractiveness of the Russian region" is calculated by using the following mathematical expression:

$$S_{2} = \frac{\left(\frac{DC_{min}}{DC_{i}} + CI_{i} + \frac{AT_{i}}{AT_{avt}} + \frac{RY_{i}}{RY_{avt}} + CM_{i}\right)}{n}$$
 [3]

S<sub>2</sub> – value of the functional block "Favorable conditions for entrepreneurial activity in SEZ":

DC - duration of obtaining a construction permit for an industrial and/or technological facility, days:

RY - average annual number of attracted residents since SEZ establishment, units.:

CI - availability of free customs zone infrastructure built by the MC SEZ, points;

AT -ratio of actually attracted residents in SEZ to the planned value cumulatively since the conclusion of the agreement on creation of the SEZ MC. %:

CM - availability of SEZ management company's competencies for attracting foreign investors, points (three-dimensional average of indicators "Availability of full-time employees in the MC who speak English", "Share of residents with foreign participation in the total actual number of residents attracted to the SEZ since the start of its operation as of 31.12.2023, points" and 2 experiments in relation to SEZ management company ("Promptness of SEZ management company's response to a written request from a potential foreign resident, days", "Quality of information provided to the management company", "Quality of information provided to the SEZ management company", points);

avt - the average Russian value of the indicator depending on the type of SEZ, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZ: industrial and production SEZ together with port SEZ; technology innovation SEZ;

i - indicator of the assessed SEZ of the Russian Federation;

min - the lowest value of the indicator of the evaluated SEZ of the Russian Federation;

n - number of private indicators.



# FUNCTIONAL BLOCK S3. PROVISION OF THE SEZ WITH INFRASTRUCTURE

The calculation of the functional block "SEZ infrastructure" industrial production type and port SEZ). provision" is based on an assessment of the number of to be built; the share of available capacity of engineering infrastructure facilities for each type of facility from the level of infrastructure put into operation, as well as transport of federal significance.

includes 4 private indicators, including:

agreement on the creation of the SEZ. %.

The indicator is the ratio of the number of SEZ engineering infrastructure facilities built on the territory of the special economic zone and put into operation to their planned number.

exceeds the plan, the SEZ gets the same result as the SEZ that points; over 100 km - 0 points. has completed the plan in full (1 point).

For private SEZs with no infrastructure construction plan, if there are facilities commissioned this year, an average score point; from 50 to 100 km - 0.5 points; over 100 km - 0 points. is set.

Information for calculating this indicator is provided by the Management Company of the SEZ.

3.2. Availability of leasable land plots with available awarded 1 point, in case of absence - 0 points. infrastructure facilities, points.

This indicator is defined as the ratio of the total available capacity of constructed engineering infrastructure facilities to the total area of available leasable land.

calculation of this indicator include facilities for electricity, Development of Russia and SEZ management companies. The heat, gas, water supply, and sanitation. This indicator is the indicator is calculated separately for the following types of arithmetic mean of the sum of the indicator "Availability of SEZs: 1) Industrial production type SEZ with port SEZ: 2) SEZ of available leasable land plots with available infrastructure technical and implementation type. facilities, points" for each type of engineering infrastructure of municipalities in whose territories a special an economic point is awarded, and if there is none, 0 points are awarded. zone. When calculating this indicator, the commissioned residents, were also taken into account.

Management Company of the SEZ.

3.3 Transportation accessibility of SEZ, points

technology innovation type (or three indicators for SEZ of by the Management Company of SEZ.

3.3.1. Transport accessibility of the SEZ to the federal public infrastructure facilities built and commissioned in the SEZ highway, points The minimum number of points (0 points) is relative to the number of infrastructure facilities expected assigned to the SEZ located from the federal public highway at a distance of more than 90 km, 1 point is awarded to a SEZ located at a distance of up to 5 km, 0.9 points - from 6 to 10 km, 0.8 points - from 11 to 20 km, 0.7 points - from 21 to 30 km, accessibility of the SEZ relative to the nearest public highway 0.6 points - from 31 to 40 km, 0.5 points - from 41 to 50 km, 0.4 points - from 51 to 60 km, 0.3 points - from 61 to 70 km, The group of indicators "SEZ infrastructure provision" 0.2 points - from 71 to 80 km, 0.1 points - from 81 to 90 km. If the SEZ territory consists of two or more remote sections, the 31. The ratio of actually constructed infrastructure facilities indicator value is calculated based on the arithmetic mean to the planned value as of 31.12.2023 in accordance with the of the distance of each of the SEZ land plots from the federal

> Information for calculating this indicator is provided by the Management Company of the SEZ.

3.3.2 Availability of a port at an accessible distance from the SEZ, capable of receiving vessels of the mixed River-sea When 100% of the plan is completed, 1 point is set. If the SEZ type, points Within 50 km - 1 point; from 50 to 100 km - 0.5

> 3.3.3. The presence of an international airport at an accessible distance from the SEZ, points Within 50 km - 1

> 3.34. Availability of access railway to the territory of the SEZ, points (for industrial-type SEZs and port SEZs). If there is an access railway to the territory of the SEZ, the SEZ is

> Information for calculating this indicator is provided by the Management Company of the SEZ.

The average Russian value of the indicator is determined depending on the type of SEZ, calculated on the basis The engineering infrastructure facilities involved in the of information received from the Ministry of Economic

3.4. The possibility of providing construction services by facilities. The information base for calculating this particular employees of the SEZ Management Company in the interests indicator is the data contained in the agreement on the of SEZ residents, points. The indicator takes into account creation of a SEZ concluded between the Government of the the fact that it is possible to provide construction services. Russian Federation, the supreme executive body of state If it is possible for the SEZ Management Company to provide power of a subject of the Russian Federation or the supreme construction services by employees of the SEZ Management executive bodies of state power of subjects of the Russian Company in the interests of SEZ residents, 1 point is awarded, Federation, the executive and administrative body of a if it is impossible - 0 points. If the SEZ management company municipal entity or the executive and administrative bodies has a technical customer service for construction control, 1

The final value of indicator 3.4 "The possibility of providing engineering infrastructure facilities located on the territory construction services by employees of the SEZ Management adjacent to the SEZ, as well as those owned by existing Company in the interests of SEZ residents, points" is defined as the arithmetic mean of two criteria "Availability of the Information for calculating this indicator is provided by the opportunity to provide construction services (perform work) by employees of the SEZ Management Company in the interests of SEZ residents", "Availability of the SEZ management The final value of this indicator 3.3 is defined as the company technical customer service for construction arithmetic average of the sum of two indicators for SEZ of control". Information for calculating this indicator is provided The functional block "Investment attractiveness of the Russian region" is calculated by using the following mathematical expression:

$$S_3 = \frac{o_i + \frac{D_i}{D_{avt}} + \frac{LGT_i}{LGT_{avt}} + CNSTR_i}{n}$$
[4]

S<sub>3</sub> – value of the functional block "Provision of SEZ with infrastructure":

0 - ratio of actually constructed infrastructure facilities to the planned value as of December 31. 2023 in accordance with the agreement on SEZ creation, %;

D - Provision of available leasable land plots with free infrastructure facilities, points:

LGT - transport accessibility of SEZ, points;

CNSTR - possibility to provide construction services by employees of SEZ management company in the interests of SEZ residents, points;

avt - the average Russian value of the indicator depending on the type of SEZ, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZ: 1) SEZ of industrial and production type together with port SEZ; 2) SEZ of technology innovation type.;

i - indicator of the assessed SEZ of the Russian Federation:

n - number of private indicators.



# **FUNCTIONAL BLOCK S4. LAND RESOURCES (LAND** RESOURCES AND CAPITAL CONSTRUCTION FACILITIES)

The functional block "Land Resources" evaluates the availability Development of Russia. of vacant land plots on the territory of the SEZ, the cost of selling land in the SEZ, the availability and accessibility of which is Russian value of the indicator for land plots within the boundaries important for business activities.

S4 functional block "Land resources" for port SEZ and industrial production type SEZ. This group of indicators includes 2 private within the boundaries of the SEZ that participate in the rating is indicators:

4.1. The share of occupied area in the total usable area of the SEZ. %.

The private indicator is defined as the share of the total area of land plots leased and/or owned by residents and other investors indicator is calculated after the implementation of an investment who have concluded agreements on cooperation in the field of SEZ infrastructure creation in the total usable area of the SEZ [%]. When calculating the area of the territory of the special economic zone SEZ). leased or sold to residents, data as of December 31, 2023 is used.

The values of the indicators "The total area of land plots leased and (or) owned by residents and other investors who have concluded creation". "The total usable area of the SEZ" are calculated on the used. basis of the "Report on the results of the functioning of special economic zones for 2023 and for the period since the beginning of operation special Economic Zones" of the Ministry of Economic assigned a value of 0 points.

4.2. The cost of selling a land plot in the SEZ, % of the average of the SEZ The ratio of the cost of selling a land plot in the SEZ in 2023 to the average Russian value of the indicator for land plots calculated., %

Information for calculating this indicator is provided by the Management Company of the SEZ.

Due to the specifics of SEZs of various forms of ownership, the project in a SEZ for state-owned SEZs (or SEZ of mixed ownership) or during the implementation of investment projects (for private

Data on land plots belonging to the category of industrial lands, energy, transport, communications, radio broadcasting, television, computer science, lands for space activities, lands of defense, agreements on cooperation in the field of SEZ infrastructure security or other special purpose lands or lands of settlements are

> If the sale of the land plot is not provided for in the SEZ after the implementation of the resident's investment project, the SEZ is

The S4 functional block "Land resources" for port SEZs and industrial-type SEZs is a quantitative indicator and is calculated based on the following mathematical expression:

$$S_4 = \frac{\frac{Y_i}{Y_{avt}} + \frac{P_{1,i}}{P_{1,avt}}}{n}$$
 [5]:

S<sub>4</sub> - value of the functional block "Land resources":

Y - share of occupied area in the total usable area of SEZ. %:

P<sub>1</sub> - ratio of land plot sale value, % of the Russian average value of the indicator for land plots within SEZ boundaries:

avt - the average Russian value of the indicator depending on the type of SEZ, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZ: 1) SEZ of industrial and production type together with port SEZ; 2) SEZ of technology innovation type.;

i - indicator of the assessed SEZ of the Russian Federation;

n - number of private indicators.

#### FUNCTIONAL BLOCK S4 "LAND RESOURCES AND CAPITAL CONSTRUCTION OBJECTS" FOR TECHNOLOGY IMPLEMENTATION TYPE SEZ.

This group of indicators includes 3 private indicators.

4.1. The share of occupied area in the total usable area zone leased or sold to residents, data as of December 31, Zones" of the Ministry of Economic Development of Russia.

2023 is used.

The values of the indicators "The total area of land plots of SEZ land plots, %. The private indicator is defined as the leased and (or) owned by residents and other investors who share of the total area of land plots leased and/or owned have concluded agreements on cooperation in the field of by residents and other investors who have concluded SEZ infrastructure creation", "The total usable area of the agreements on cooperation in the field of SEZ infrastructure SEZ" are calculated on the basis of the "Report on the results creation in the total usable area of the SEZ [%]. When of the functioning of special economic zones for 2023 and for calculating the area of the territory of the special economic the period since the beginning of operation special Economic

4.2. The cost of selling a land plot in the SEZ, % of the average Russian value of the indicator for land plots within the boundaries of the SEZ.

boundaries of the SEZ that participate in the rating is calculated., % are used.

Information for calculating this indicator is provided by the Management Committee of the SEZ. Due to the specifics of SEZ of various forms of ownership, the indicator is calculated after the implementation of an investment project in a SEZ for public (for private SEZ).

Information for calculating this indicator is provided by the the Management Company of the SEZ.

Management Company of the SEZ.

Data on land plots belonging to the category of industrial lands, energy, transport, communications, radio broadcasting, television, The ratio of the cost of selling a land plot in the SEZ in 2023 to computer science, lands for space activities, lands of defense, the average Russian value of the indicator for land plots within the security or other special purpose lands or lands of settlements

> If the sale of the land plot is not provided for in the SEZ after the implementation of the resident's investment project, the SEZ is assigned a value of 0 points.

4.3. Occupied leasable area of office-type buildings and (mixed) SEZ, and during the implementation of investment projects structures, % of the total leasable area of office-type buildings and structures. Information for calculating this indicator is provided by

The S4 functional block "Land resources and capital construction facilities" for SEZs of technical and innovation type is a quantitative indicator and is calculated based on the following mathematical expression:

$$S_4 = \frac{\frac{Y_{1,i}}{Y_{1,avt}} + \frac{Y_{2,i}}{Y_{2,avt}} + \frac{P_{2,i}}{P_{2,avt}}}{n} [6]$$

S<sub>4</sub> – value of the functional block "Land resources and capital construction objects";

Y<sub>1</sub> - share of occupied area in the total usable area of SEZ land plots, %;

Y<sub>2</sub> - Share of occupied leasable area of office buildings and structures in the total leasable area of office buildings and structures, %;

P<sub>2</sub> - cost of sale of a land plot in SEZ, % of the Russian average value of the indicator for land plots within SEZ boundaries.

avt - the average Russian value of the indicator depending on the type of SEZ, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZ: 1) SEZ of industrial and production type together with port SEZ; 2) SEZ of technology innovation type;

i - indicator of the assessed SEZ of the Russian Federation;

n – number of private indicators.



# FUNCTION BLOCK S5. INVESTMENT ACTIVITY OF SEZ (INVESTMENT AND INNOVATION ACTIVITY OF SEZ)

Functional block S5 "Investment activity of SEZ residents" zones for 2023 and for the period since the beginning of the for port SEZ and industrial production type SEZ evaluates the operation of special economic zones" by the Ministry of Economic intensity of attraction or implementation of investments by Development of the Russian Federation. residents of the special economic zone. The degree of activity of residents of the special economic zone indicates the availability indicator is calculated as the ratio of the volume of attracted of favorable conditions for conducting business in the zone, and investments of SEZ residents in industrial projects to the may also be a positive signal for domestic and foreign investors. amount of funds of the SEZ Management Company (federal, This group of indicators includes 2 private indicators, including:

leasable area of the SEZ territory occupied by residents, mln rub/ budgetary investments) invested in the SEZ infrastructure. ha.

residents (cumulatively for the period from the beginning of of industrial products. operation until 01.01.2024), including capital investments made in area occupied by residents of the SEZ territory.

"Report on the results of the functioning of special economic Federation.

5.2. Investment attractiveness of infrastructure, %. The regional budget, own extra-budgetary investments of the SEZ 51. The ratio of the investment volume of SEZ residents to the Management Committee) and funds of SEZ residents (extra-

Investments in industrial projects involve the creation of The indicator is the ratio of the volume of investments of SEZ buildings, structures and technical equipment for the production

The indicator value is calculated based on information from the territory of the special economic zone in accordance with the SEZ Management Company, the "Report on the results of agreements on the implementation of activities in the SEZ, to the the operation of special economic zones for 2023 and for the period since the beginning of the operation of special economic The value of the indicator is calculated on the basis of the zones" by the Ministry of Economic Development of the Russian

The functional block "Investment activity of residents" for port SEZ and industrial production type SEZ is a quantitative indicator and is calculated based on the following mathematical expression:

$$S_5 = \frac{IA_i + \frac{INFR_i}{INFR_{avt}}}{n}$$
 [7]:

 $S_5$  - value of the functional block "Investment activity of residents of port SEZ and SEZ of industrial

IA - ratio of SEZ residents' investment volume to the leasable area of the SEZ occupied by residents, mIn RUB/ha;

INFR - investment attractiveness of infrastructure, %;

avt - Russian average indicator value depending on SEZ type, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZ: SEZ of industrial and production type together with port SEZ; SEZ of technology innovation type;

i - indicator of the assessed SEZ of the Russian Federation;

n - number of private indicators.

#### FUNCTIONAL BLOCK S5 "INVESTMENT AND INNOVATION ACTIVITY OF SEZ RESIDENTS" FOR TECHNOLOGY IMPLEMENTATION TYPE SEZ.

This group of indicators includes 2 private indicators, including:

5.1 Average annual dynamics of investments, %.

The indicator represents the average annual dynamics of the volume of investments for 3 years (2021-2023). Investments include, among other things, capital investments made on the territory of a special economic zone in accordance with agreements on carrying out activities in SEZ.

The value of the indicator is calculated on the basis of the data of the "Report on the results of functioning of special economic zones for 2023 and for the period since the beginning of functioning of special economic zones" of the Ministry of Economic Development

5.2 Average annual number of intellectual property objects created in 2021-2023, units.

This private indicator represents the average number of results of intellectual activity (RIA) created and (or) used by residents of SEZ of technology innovation type during 2021-2023. RIAs created and/or used by SEZ residents during the year consist of all RIAs recorded on the balance sheet of SEZ residents or on balance sheet accounts, including results for which applications have been filed or rights registered with the Federal Service for Intellectual Property (Rospatent) or foreign agencies:

a) Copyrighted items, including:

- design documentation, information models, sketches, etc...:

- databases:

- programs for electronic computers (computer programs): b) objects protected by patent law:

- inventions:

- utility models:

- industrial designs:

- selection achievements;

c) other objects of intellectual property (trademarks and service marks, brand names, geographical indications, appellations of origin of goods).

The final value of indicator 5.2 for SEZs of technical and implementation type is calculated as the arithmetic average of the values of three indicators "Objects protected by copyright", "Objects protected by patent law", "Other objects of intellectual property".

Information for calculating this indicator is based on the data provided by the Management Company of the SEZ.

The functional block S5 "Investment and innovation activity of SEZ residents" for SEZ of technical and omplementation type is a quantitative indicator and is calculated based on the following mathematical expression:

$$S_5 = \frac{\frac{AvInv_i}{AvInv_{avt}} + \frac{IP_i}{IP_{avt}}}{n} (8)$$

S5 - value of the functional block "Investment and innovation activity of SEZ residents":

AvInv - average annual investment dynamics. %:

IP - average annual number of created intellectual property objects for 2021-2023, units.;

avt - Russian average indicator value depending on SEZ type, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies.

The indicator is calculated separately for the following types of SEZs:

1) SEZ of industrial-production type together with port SEZs;

2) SEZ of technology innovation type;

i - indicator of the assessed SEZ of the Russian Federation;

n - number of private indicators.

SPECIAL ECONOMIC ZONES OF RUSSIA



# FUNCTION BLOCK S6. INFORMATION OPENNESS OF THE SEZ WEBSITE

The global experience of attracting investors to SEZ shows that an investor's decision to invest in a SEZ is highly dependent on providing him with all the necessary information about the opportunities and competitive advantages of the zone. Investment decisions are made by potential residents of the zone based on the ratio of profitability and risk of the project, and in conditions of incompleteness or unreliability of information, the risks increase many times. Gaps and inaccuracies in the information provided by management companies are often perceived by investors as a signal of hidden problems. Providing a potential resident (especially a foreign one) with the most complete, reliable and up-to-date information about investment opportunities and competitive advantages of a special economic zone is one of the key elements in attracting investments.

The functional block "Information openness of the SEZ website" evaluates the accessibility (simplicity) of obtaining information by a potential resident (investor) on the availability of infrastructure facilities in the SEZ territory/ planned for commissioning (including information on the availability and volume of available capacity), on technological connection/connection, basic and specialized services, existing benefits, etc. This group of indicators includes 5 private indicators.

The calculation of indicators 6.1-6.2 is based on the data on the presence or absence of information on SEZ investment opportunities, on the ease and efficiency of its search, obtained from focus group representatives. The focus group consisted of 96 experts from one of the leading Russian universities, each of whom, within a limited period of time (no more than 15-20 minutes), evaluates the Internet site of each SEZ for its compliance with pre-determined criteria.

6.1 Quality of the Internet site, points.

The Internet site (Internet portal) of each SEZ is evaluated according to the following 16 criteria, including:

- 1. Convenience of the website user interface (including clear and convenient navigation on the website, website speed).
- Availability and quality of an interactive map displaying information on commissioned and planned construction of engineering (including the availability of information on existing free capacity of infrastructure), transportation, innovation, social and other infrastructure.
- 3 The presence on the home page or other page of the SEZ website of information on "Key competitive advantages (differences, features) of the SEZ" for investors (arguments in favor of investors coming to this particular zone).
- 4. Availability and quality of information on the investment attractiveness of a special economic zone, including information on existing federal, regional and municipal tax privileges, as well as the procedure for investors (potential and current residents) to apply for them.
- 5. Availability and quality of development of a plan for creation and construction of SEZ infrastructure: engineering (electricity, water, gas, communications), transport (roads), innovation (technology parks, business incubators, technology transfer center, etc.), social (hotels, restaurants, cafes), etc., including information on planned volumes of new infrastructure capacities.

- 6. Availability and quality of information on vacant land plots suitable for industrial and production, and/or technology innovation, and/or port activities.
- 7. Availability and quality of information on current SEZ residents and necessary information about them for establishing business contacts.
- 8. Availability on the SEZ Internet site of a direct feedback line (or a feedback form) to the SEZ Management Company.
- 9. Availability and quality of freely available information on the activities of the SEZ Management Company
- 10. Availability and quality of description of SEZ Management Company services (banking, consulting, engineering, marketing services, property lease services, company registration, visa support, etc.).
- 11. Availability on the SEZ website of an online calculator of costs for the implementation of an investment project in the SEZ for residents, potential investors and other stakeholders.
- 12. Relevance and regular updating of the news feed on the portal.
- 13. Availability and quality of information on events (calendar of events) held by the SEZ management company.
- 14. Availability of the web-page "Frequently Asked Questions".
- 15. Availability on the SEZ Internet site of a search form for information and its quality (for example, by keywords: "investment projects", "capacity of power supply facilities", "residents").

Criteria No. 1,2, 4–8, 10–11, 13–14 are evaluated on a 5-point scale from 1 to 5 points, where 1 is the worst and 5 is the best value, respectively, depending on the availability, quality and ease of obtaining the necessary information. The final value of this particular indicator is calculated as the ratio of the sum of the arithmetic mean values of each of the criteria to the number of criteria studied. Evaluation of criteria № 3, 9, 12, 15, 16 is based on the use of a binary (two-component) number system: 1/0 points (yes/no). For example, as part of the criterion assessment No. 9, 1 point is awarded to the SEZ website for the presence of a line of direct calls to the SEZ management company, and 0 for the absence of one.

The procedure for assessing the quality of information provided on the official website of the SEZ involves analyzing its reliability and accuracy; consistency (degree of consistency); objectivity; detail (depth of information provision); sufficiency (degree of use of information for decision-making); frequency of updating and updating information, etc.

6.2. The quality of the website in English, points. The English-language website of each SEZ is evaluated according to 16 criteria, similar to the criteria in indicator 6.1. The principle of awarding points in indicators 6.1 and 6.2 is the same. The results of the assessment of each SEZ according to indicators 6.1, 6.2 will be presented as of April-September 2024.

6.3. Convenience of using the website for SEZ residents, points.

The indicator is a scoring system based on an online survey of SEZ residents. The Internet portal (website) of each SEZ is rated on a scale from 0 to 5 points according to the following 7 criteria: - ease of use of the interface on the SEZ website (including the availability of clear and convenient navigation on the Internet portal, the speed of the website);

- availability of photographs and video materials on the SEZ website about SEZ residents' facilities that have been built and/ or are under construction;
- the presence on the SEZ website of contacts of specialized departments (divisions) of the SEZ performing investment functions, engineering services, marketing and providing other services:
- staffing of SEZ residents (availability of vacancies relevant to SEZ residents on the SEZ website):
- availability of a calendar of events on the SEZ website (an action plan, including meetings with potential consumers of resident companies, new investors, etc.) in the interests of SEZ residents:
- availability on the SEZ website of a list of services provided by the SEZ management company in a "one-stop shop" mode;
- availability on the SEZ website of up-to-date information on measures of state support at the federal and (or) regional levels, tax benefits, and other preferences on the territory of the SEZ.
- 6.4. The opportunity for SEZ residents to submit an online application to the SEZ Management Committee for the provision of services, as of June 1, 2023, points.

The indicator is based on the opinion of current SEZ residents about the possibility for SEZ residents to submit an online application to the SEZ Management Committee for the provision of services through the website of the SEZ management company. The information was obtained as a result of an online survey of residents of each studied special economic zone conducted by the Ministry of Economic Development of Russia in September 2024, and calculated as the arithmetic mean of the estimates of SEZ residents.

6.5. The presence of the SEZ in the information field (attendance of the SEZ website), points.

The cumulative number of visits to the SEZ website for 2023 is taken into account. The information is provided by the SEZ Management Company.

If the number of visits to the SEZ website is greater than the average value for all SEZ of Russia of a particular type (technical and implementation or industrial production and port SEZ), then the SEZ is assigned 1 point. If the SEZ value is less than the average value for all SEZ of a particular type in Russia, 0.5 points are awarded. If there is no Internet site as of 31.12.2023. SEZ is awarded 0 points.

The functional block "Information openness of the SEZ website" (for technical and implementation SEZ, industrial and production types and port SEZ) is calculated using the following mathematical expression:

$$S_{6} = \frac{\frac{QW_{RUS,i}}{QW_{RUS,avt}} + \frac{QW_{ENG,i}}{QW_{ENG,avt}} + \frac{Web_{i}}{Webavt} + Applic_{i} + Infofield_{i}}{QW_{ENG,avt}}$$
[9]

 $S_6$  - value of the functional block "Information openness of SEZ Internet site";

QW<sub>RUS</sub> - quality of the Internet site in Russian language, points;

QW<sub>ENG</sub>- quality of the Internet site in English, points;

Web - usability of the Internet site for SEZ residents, points;

Applic -possibility for SEZ residents to submit an online application for services, points;

Infofield – presence of SEZ in the information field (attendance of SEZ Internet site, number of unique visitors, average time of 1 user on SEZ Internet site), points;

avt – the average Russian value of the indicator depending on the type of SEZ, calculated on the basis of information received from the Ministry of Economic Development of Russia and SEZ management companies. The indicator is calculated separately for the following types of SEZs: SEZs of industrial and production type together with port SEZs; SEZs of technology innovation type.

i - indicator of the assessed SEZ of the Russian Federation;

n - number of private indicators.



# S7 FUNCTIONAL UNIT. **GLOBAL ECONOMIC CHALLENGES**

The "Global Economic Challenges" functional block allows - Availability of a personal account for SEZ residents; assessing the competitive advantages of SEZ MC in attracting - Presence of digital transformation of the infrastructure site in investments. According to the UNCTAD World Investment Report the management company's strategy; 2019, a successful infrastructure site will be considered to be one that has not only implemented international success factors, but has also taken into account in its activities the global challenges facing the world economy.

private indicators:

7.1 Commitment to sustainable development principles, points of an industrial cluster. This indicator analyzes the availability of non-financial reporting disclosed on the website in accordance with any non-financial reporting disclosure standard.

In the absence of non-financial reporting - 0 points.

7.2 Industrial Revolution 4.0, points

This indicator assesses the digital maturity of SEZs according to 6 criteria divided into 3 blocks, each of which is assigned a score from 0 to 1 point. The indicator is calculated as the average of the scores received by SEZs for each of the 6 criteria.

The Digital Infrastructure block includes:

- Availability of high-speed internet in the SEZ territory The "Management Company" block includes:
- Whether the SEZ management company has implemented a
- Availability of IT-specialists at the SEZ management company;

The block "Technological infrastructure" includes:

Availability of a "Data Processing Center" on the SEZ territory.

7.3 International production models, yes/no

This indicator assesses whether the SEZ management The functional block "Global Economic Challenges" includes 3 company has an agreement on conducting activities in an industrial cluster, or whether the SEZ has a resident - participant

The evaluation shall be carried out as follows:

-1 point is assigned if there are at least 2 participants of industrial clusters - SEZ residents:

- In the presence of published non-financial reporting 1 point. 1 point is assigned if there is 1 participant of industrial cluster
  - SEZ resident and an agreement between SEZ management company and specialized organization of industrial cluster (MC):
  - 0.5 points are assigned if there is one industrial cluster participant - SEZ resident or an agreement between SEZ management company and specialized organization of industrial cluster (MC).

7.4 Industrial tourism in SEZs, points

The indicator assesses the presence of SEZ site or SEZ residents in the industrial tourism route of the region.

The indicator is evaluated as follows: presence of SEZ site or SEZ residents in the industrial tourist route - 1 point; in the absence - 0 points.

The Global Economic Challenges functional block is calculated based on the following mathematical expression:

$$S_7 = \frac{\left(G_i + \frac{IR_i}{IR_{av}} + TI_i\right)}{T_i}$$

 $S_7$  - value of the functional block "Global Economic Challenges";

G - commitment to the principles of sustainable development, points;

IR - Industrial Revolution 4.0, points:

TI - Internationally manufactured models, points;

av - Russian average value of the indicator, calculated on the basis of information received from SEZ participating in the rating:

i - indicator of the assessed SEZ in Russia.

The integral indicator is calculated based on the use of the following mathematical expression:

$$M = S_1 + S_6 + 2 * (S_2 + S_3 + S_4 + S_5 + S_7)$$
, where:

И - integral rating indicator:

S<sub>1</sub> - value of the functional block "Investment attractiveness of the Russian region";

S<sub>2</sub> - value of the functional block "Favorable conditions for entrepreneurial activity in SEZ";

S<sub>3</sub> - value of the functional block "Provision of SEZ with infrastructure";

S4 - value of the functional block "Land resources"/"Land resources and capital construction objects";

S<sub>5</sub> - value of functional block "Investment activity of SEZ residents" / "Investment and innovation activity of SEZ residents";

S<sub>6</sub> - value of the functional block "Information openness of SEZ Internet site";

S<sub>7</sub> - value of the functional block "Global Economic Challenges".

Due to the fact that blocks S2, S3, S4, S5, S7 are the most the average level of investment attractiveness in the Russian representative (important) for investors, their weight is increased.

The integral index of each SEZ of the Russian Federation is calculated by summing up the points assigned to SEZs by one or another functional block, with the first place in the rating being assigned to the SEZ of the Russian Federation which has scored the highest number of points.

Interpretation of the calculated qualitative and quantitative rating estimates obtained by applying the described methodology is proposed to be carried out using the classification of SEZ according to the level of their investment attractiveness.

To take into account the peculiarities of investment attractiveness of SEZ of industrial-production type and port SEZ, it is proposed to group SEZ of these types according to the integral level of their efficiency, based on the following scale of assessments, which allows to distribute all zones into three groups:

Group I: high investment attractiveness - over 115% with

Federation taken as 100%;

Group II: SEZ that are quite attractive from the investment point of view - from 100% to 115%:

Group III: moderate investment attractiveness (SEZ under development and requiring improvement) - less than 100%.

To take into account the features of investment attractiveness of SEZ of technology innovation type, it is proposed to group SEZ of this type according to the integral level of their effectiveness. based on the following scale of assessments, which allows to distribute all zones into four groups:

Group: high investment attractiveness - over 100% with the average level of investment attractiveness in the Russian Federation taken as 100%:

Group II: SEZs that are sufficiently attractive from an investment point of view - from 80% to 100%:

Group III: moderate investment attractiveness (SEZs under development and requiring improvement) - less than 80%.

<sup>\*</sup>This indicator was evaluated in July 2024

<sup>\*</sup>Students of the Plekhanov Russian University of Economics took part in the preparation of the VIII National Rating of Investment Attractiveness of SEZ of Russia/

BUSINESS-NAVIGATOR

# ABOUT ASSOCIATION OF CLUSTERS, TECHNOLOGY PARKS ANS SEZ OF RUSSIA





Our Association is the leading public business organization in the country, uniting various technological and industrial infrastructure facilities, including special economic zones, industrial parks, technoparks, and industrial clusters. For over a decade, we have successfully united more than 120 members from 56 subjects of the Russian Federation.

The Association was formed in 2011 and unites management companies of technology parks, nanotechnology centers and special economic zones of Russia, specialized organizations of industrial clusters, development corporations of Russian regions and other organizations.

The Association provides a dialog between business and federal and regional authorities and development institutions. Representatives of the Association are members of expert councils, working groups and commissions under federal legislative and executive authorities.





> 4 000



> 370 000 EMPLOYEES REVENUE OF RESIDENTS OF TECHNOLOGY PARKS, SEZ AND CLUSTER PARTICIPANTS - MEMBERS OF THE ASSOCIATION



> 1,



> 1,25%

# RUSSIA

#### The main activities of the Association:

- assistance in the effective implementation of state policy in the field of industrial and scientific and technological development;
- support for government authorities and private investors in the creation of innovative infrastructure for high-tech industries and the development of cooperative ties;
- improvement of the regulatory framework for the development of innovative and industrial infrastructure (technoparks, clusters, special economic zones);
- assistance in creating conditions for Russian manufacturers and products to enter new markets;
- stimulating international cooperation in the field of innovation and industrial infrastructure;
- formation of the image of Russia as a country actively implementing advanced technologies and aiming at global technological leadership;
- international expert and methodological, consulting activities on the development of territories with preferential business regimes, implementation of cluster policy.

#### Benefits of membership in the Association:

- promoting the interests of the Association members at the federal and regional levels and assisting in attracting investments;
- participation in the development of key regulatory and strategic documents;
- ensuring business contacts with interested investors and customers in Russia and abroad;
- expert and analytical support for decision-making based on the best practices of innovation and industrial infrastructure;
- practical acquaintance with the work of enterprises and infrastructure
- expansion of presence in the federal and regional information field.



Annual business publication

E.I. Kravchenko (project leader), A.A. Akhmatov, M.S. Seregin, N.K. Kulakov, T.P. Buneev, V.R. Kolesnik, V.A. Yants, M.A. Labudin (responsible editor), D.B. Kravchenko, A.A. Soldatov

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